

**CONTRACT  
SUPPLEMENT**  
SP-37 Rev. 01/02

**STATE OF CONNECTICUT  
DEPARTMENT OF INFORMATION TECHNOLOGY  
CONTRACTS & PURCHASING DIVISION  
101 EAST RIVER DRIVE, 4<sup>th</sup> Floor  
EAST HARTFORD, CT 06108-3274**

*Purchasing Contact:*  
**Paula Mitchell, AFAO**

*Telephone Number:*  
**(860) 622-2215**

<b>Contract Award Number</b> <b>06ITZ0061</b>
<b>Contract Award Date</b> <b>August 2, 2006</b>
<b>SUPPLEMENT DATE</b> <b>October 7, 2008</b>

**CONTRACT AWARD SUPPLEMENT #4**

**IMPORTANT:** This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

FOR: **Department of Information Technology, All Using  
State Agencies, Municipalities, Political Subdivisions,  
Non-Profits and Education  
101 East River Drive  
East Hartford, CT 06108**

TERM OF CONTRACT:  
**3 Year contract with one year option to extend  
at the States Sole Discretion**

*"All other Terms and Conditions remain the same."*

AGENCY REQUISITION NUMBER:

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 4 Changes/Adds the following:**

**Includes classes for VMWARE and pricing from I.T. Training vendors  
Adnet and Connecticut Computer Service.**

**Date Issued: October 7, 2008**

**APPROVED**

**Jacqueline Shirley**  
**Director of Contract & Purchasing Division**  
(Original Signature on Document in Procurement Files)



## VMware Training Supplement to State of CT, DOIT Training Contract 06ITZ0061

Course Category	Vendor	Catalog Price	Discount (%)	Discount (\$)	State Price
<b>Vmware</b>					
5 days, 1 Student @ Vendor Site	Connecticut Computer Service, Inc.	\$3,995.00	7.5000%	\$299.63	\$3,695.38
5 days, 12 Students @ Client Site, No Equipment, No Setup	Connecticut Computer Service, Inc.	\$42,295.00	15.000%	\$6,344.25	\$35,950.75
5 days, 12 Students @ Client Site, with Equipment and Setup	Connecticut Computer Service, Inc.	\$44,995.00	15.000%	\$6,749.25	\$38,245.75
5 days, 12 Students @ Vendor Site Private / Custom Class	Connecticut Computer Service, Inc.	\$39,995.00	20.000%	\$7,999.00	\$31,996.00

**SUPPLEMENT # 4**

VMWare Bootcamp (5 days) from ADNET.

<b>Course Category</b>	<b>Vendor Name</b>	<b>Current Catalog Price</b>	<b>Disc %</b>	<b>DISC Total</b>	<b>Total Price</b>
VMWare Bootcamp					
5 Day, 1 Student @ Vendor Site	ADNET	\$3995.00	20%	\$799.00	\$3,196.00
Client Site	ADNET	n/a	n/a	n/a	n/a
5 Day, 12 Students, @ Vendor Site, Private/custom class	ADNET	\$47,940.00	25%	\$11,940.00	\$36,000.00

We are not able to offer this class at the Client site because of the equipment that is needed to run this course.

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101 EAST RIVER DRIVE, 4<sup>th</sup> Floor  
EAST HARTFORD, CT 06108-3274**

*Purchasing Contact:*  
**Paula Mitchell, AFAO**

*Telephone Number:*  
**(860) 622-2215**

<b>Contract Award Number</b> <b>06ITZ0061</b>
<b>Contract Award Date</b> <b>August 2, 2006</b>
<b>SUPPLEMENT DATE</b> <b>April 1, 2008</b>

**CONTRACT AWARD SUPPLEMENT #3**

**IMPORTANT:** This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

FOR: **Department of Information Technology, All Using  
State Agencies, Municipalities, Political Subdivisions,  
Non-Profits and Education  
101 East River Drive  
East Hartford, CT 06108**

TERM OF CONTRACT:  
**3 Year contract with one year option to extend  
at the States Sole Discretion**

*"All other Terms and Conditions remain the same."*

AGENCY REQUISITION NUMBER:

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 3 Changes/Adds the following:  
updated courses and pricing for I.T. Training for the training vendor,  
Knowledge Services.**

**Date Issued: March 28, 2008**

**APPROVED**

**Jacqueline Shirley**  
**Director of Contract & Purchasing Division**  
(Original Signature on Document in Procurement Files)

## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
Oracle Certification Testing Center Electronic Exam Voucher	Database	\$125
Oracle Certification Online Electronic Exam Voucher	Database	\$90
Introduction to LDAP and Oracle Internet Directory - Online Course	Database	\$600
Oracle9i: SQL Basics for Developers - Online Course	Database	\$600
Oracle9i: XML and Java - Online Course	Database	\$600
Oracle9i: Manage Java Development with SCM - Online Course	Database	\$600
OCP Oracle9i Program with PL/SQL Exam Prep - Online Course	Database	\$600
OCP - Oracle9i New Features for Administrators Exam Prep: Modules 1 -19 - RWC	Database	\$3,000
OCP - Oracle9i Database Administrator Fundamentals 1 Exam Review - RWC	Database	\$3,000
OCP - Oracle9i Database Administrator Fundamentals 2 Exam Review: Modules 1-19 - RWC	Database	\$3,000
OCP - Oracle9i Database Performance Tuning Exam Prep: Modules 1- 15 - RWC	Database	\$3,000
Oracle Certification Testing Center Electronic Exam Voucher	Database	\$125
Oracle Certification Online Electronic Exam Voucher	Database	\$90
OCP - 8i Networking Exam Preparation - RWC	Database	\$1,200
OCP - 8.0 to 8i Upgrade Exam Prep - RWC	Database	\$2,400
OCP - 8i Backup and Recovery Exam Prep - RWC	Database	\$2,400
OCP - 8i DBA Exam Prep - RWC	Database	\$3,000
OCP - Oracle8i Performance Tuning Exam Prep - RWC	Database	\$3,000
Oracle Database 10g: Oracle Spatial Enhancements - Online Course	Database	\$600
Oracle Database 10g: Manage Distributed Environments - General Enhancements - Online Course	Database	\$600
Oracle Database 10g: Oracle Spatial Enhancements - Online Course	Database	\$600



Course Title	Product	Catalog Price
Oracle Database 10g: Oracle Text Enhancements - Online Course	Database	\$600
Oracle Database 10g: Self-Managing Database - General Enhancements - Online Course	Database	\$600
Oracle Database 10g: Develop Applications - XML Enhancements - Online Course	Database	\$600
Oracle Database 10g: OLAP Enhancements - Online Course	Database	\$600
Oracle Database 10g: Develop Applications - Java Enhancements - Online Course	Database	\$600
Oracle Database 10g: Develop Applications - SQL and PL/SQL Enhancements - Online Course	Database	\$600
Oracle Database 10g: Maximize Availability - Data Guard Enhancements - Online Course	Database	\$600
Oracle Database 10g: Maximize Availability - General Enhancements - Online Course	Database	\$600
Oracle Database 10g: Maximize Availability - Human Error Correction - Online Course	Database	\$600
Oracle Database 10g: Clustering Enhancements - Online Course	Database	\$600
Oracle Database 10g: Manage Distributed Environments - Streams Enhancements - Online Course	Database	\$600
Oracle Database 10g: Self-Managing Database - Tools and Utilities - Online Course	Database	\$600
Oracle Database 10g: Data Mining Enhancements - Online Course	Database	\$600
Oracle Database 10g: Develop Applications - API Enhancements Ed1 - Online Course	Database	\$600
Oracle Database 10g: Self-Managing Database - Space Management - Online Course	Database	\$600
Oracle JDeveloper 10g: Build Web Applications with ADF UIX - Online Course	Database	\$600
Oracle JDeveloper 10g: Introduction to ADF - Online Course	Database	\$600
Oracle Database 10g: Maximize Availability - Backup and Recovery Enhancements - RWC	Database	\$600
Oracle Database 10g: Maximize Performance - General Enhancements - RWC	Database	\$600
Oracle Database 10g: Overall BI and Data Warehousing Enhancements - RWC	Database	\$600
Oracle Database 10g: Manage Jobs with the Scheduler - RWC	Database	\$600
Oracle Database 10g: Self-Managing Database - Integrated Storage Services - RWC	Database	\$600
Oracle Database 10g: Security Enhancements - RWC	Database	\$600
Oracle Database 10g: Self-Managing Database - Common Infrastructure - RWC	Database	\$600
Oracle Database 10g: Self-Managing Database - Performance Management - Online Course	Database	\$600
Introduction to LDAP and Oracle Internet Directory - Online Course	Application Server	\$600



Course Title	Product	Catalog Price
Oracle9i: Security Concepts in an Internet Environment - Online Course	Application Server	\$600
Oracle9iAS: Security - Online Course	Application Server	\$600
Oracle9iAS Forms Services: Deploy Applications - RWC	Application Server	\$600
OracleAS Discoverer 10g: Implement Secure Portlets with SSO and VPD - Online Course	Application Server	\$600
Oracle Database 10g: Develop Global Internet Applications Using GDK NEW - Online Course	Application Server	\$600
Oracle9i Reports: Create Reports for the Web and Portals - RWC	Application Server	\$300
Oracle9iAS: Release 2 Integrate Discoverer and Portal - RWC	Application Server	\$300
Oracle9iAS Portal Release 2: Enhance Portlet Performance using Web Cache - RWC	Application Server	\$300
OracleAS 10g: Configure Discoverer - Online Course	Application Server	\$600
OracleAS Discoverer 10g: Share and View Your Reports - Online Course	Application Server	\$600
Oracle9iAS: Release 2 Integrate Discoverer and Portal - RWC	Application Server	\$300
OracleAS 10g: Wireless New Features - Online Course	Application Server	\$600
OracleAS 10g: Content Management New Features - Online Course	Application Server	\$600
OracleAS 10g: JSP Multimedia Tag Library New Features - Online Course	Application Server	\$600
OracleAS 10g: Process Management New Features - Online Course	Application Server	\$600
OracleAS 10g: Build Advanced EJBs - Online Course	Application Server	\$600
OracleAS 10g: Content Management SDK Administration - Online Course	Application Server	\$600
OracleAS Portal 10g: Export and Import Utilities - Online Course	Application Server	\$600
OracleAS Portal 10g (9.0.4): New Features - Online Course	Application Server	\$600
OracleAS 10g: Configure Discoverer - Online Course	Application Server	\$600
Oracle9i Designer: New Features - RWC	Development Tools	\$600
Oracle9iAS Forms Services: Deploy Applications - RWC	Development Tools	\$600
Oracle9i JDeveloper: Explore the BI Beans Query Model - Online Course	Development Tools	\$600
Oracle9i JDeveloper: Activity Modeling - Online Course	Development Tools	\$600
Oracle9i: Access the Database with JDBC and Stored Procedures - Online Course	Development Tools	\$600
Oracle9i: Build Web Applications with Struts - Online Course	Development Tools	\$600
Oracle9i: Build Advanced JSPs - Online Course	Development Tools	\$600
Oracle9i: Use SCM for Java Source Control - Online Course	Development Tools	\$600
OracleAS 10g: Build Advanced EJBs - Online Course	Development Tools	\$600
Oracle9i JDeveloper: Class Modeling - RWC	Development Tools	\$600



Course Title	Product	Catalog Price
Oracle9i: Introduction for J2EE Developers - RWC	Development Tools	\$600
Oracle9i JDeveloper Version 9.0.3: New Features - RWC	Development Tools	\$600
Oracle9i Forms Developer: Use Data Structures Effectively - Online Course	Development Tools	\$600
Oracle9i Forms Developer: Enhance Usability - Online Course	Development Tools	\$600
Oracle9i Forms Developer: Use TranslationHub - Online Course	Development Tools	\$600
Oracle Forms Developer 10g: Move to the Web - Online Course	Development Tools	\$600
OCP Preparation: Oracle iDS Forms Runtime Environments and Query Methodologies - RWC	Development Tools	\$300
Oracle iDS Forms: Using Java Pluggable Components - RWC	Development Tools	\$600
OCP Preparation: Introduction to Oracle iDS Forms - RWC	Development Tools	\$600
OCP Preparation: Oracle iDS Forms 1 Advanced Level - RWC	Development Tools	\$600
OCP Preparation: Build Internet Applications II Part 1 - RWC	Development Tools	\$600
OCP Preparation: Build Internet Applications II Part 3 - RWC	Development Tools	\$600
Oracle9iAS Forms Services: Deploy Applications - RWC	Development Tools	\$600
OCP Preparation: Build Internet Applications II Part 2 - RWC	Development Tools	\$1,800
OCP Preparation: Oracle iDS 6i Forms 1 Intermediate Level - RWC	Development Tools	\$3,000
Oracle9iAS: Security - Online Course	Development Tools	\$600
Oracle Warehouse Builder 10g: New Features - Online Course	Development Tools	\$600
Oracle Database 10g: Develop Applications - Java Enhancements - Online Course	Development Tools	\$600
Oracle Database 10g: Data Mining Enhancements - Online Course	Development Tools	\$600
Oracle9i Warehouse Builder 9.0.4: New Features - Online Course	Development Tools	\$600
Oracle9i Warehouse Builder: Scripting - Online Course	Development Tools	\$600
Oracle9i Warehouse Builder: Perform OLAP Integration - Online Course	Development Tools	\$600
Oracle9i Warehouse Builder: Cleansing Data - Online Course	Development Tools	\$600
Oracle9i JDeveloper: Explore the BI Beans Query Model - Online Course	Development Tools	\$600
Oracle9i JDeveloper: Activity Modeling - Online Course	Development Tools	\$600
Oracle Database 10g: Develop Applications - XML Enhancements - Online Course	Development Tools	\$600
Oracle9i: Access the Database with JDBC and Stored Procedures - Online Course	Development Tools	\$600
Oracle9i: Build Web Applications with Struts - Online Course	Development Tools	\$600
Oracle9i: Build Advanced JSPs - Online Course	Development Tools	\$600
Oracle9i: XML and Java - Online Course	Development Tools	\$600
Oracle9i: Use SCM for Java Source Control - Online Course	Development Tools	\$600
Oracle Database 10g: Develop Global Internet Applications Using GDK NEW - Online Course	Development Tools	\$600





Course Title	Product	Catalog Price
OracleAS 10g: Build Advanced EJBs - Online Course	Development Tools	\$600
Oracle 10g: Access the Database with JDBC - Online Course	Development Tools	\$600
Oracle9i JDeveloper: Class Modeling - RWC	Development Tools	\$600
Oracle Database 10g: Develop Applications - SQL and PL/SQL Enhancements - Online Course	Development Tools	\$600
OCP Oracle9i Program with PL/SQL Exam Prep - Online Course	Development Tools	\$600
OCP - Introduction to Oracle 9i: SQL Exam Prep - RWC	Development Tools	\$2,400
OracleAS 10g: Configure Discoverer - Online Course	Development Tools	\$600
OracleAS Discoverer 10g: Implement Secure Portlets with SSO and VPD - Online Course	Development Tools	\$600
OracleAS 10g: Configure Discoverer - Online Course	Development Tools	\$600
	Development Tools	\$600
Oracle Warehouse Builder 10g: New Features - Online Course	Data Warehousing and Business Intelligence	\$600
Oracle Database 10g: Develop Applications - Java Enhancements - Online Course	Data Warehousing and Business Intelligence	\$600
Oracle Database 10g: Data Mining Enhancements - Online Course	Data Warehousing and Business Intelligence	\$600
Oracle9i Warehouse Builder 9.0.4: New Features - Online Course	Data Warehousing and Business Intelligence	\$600
Oracle9i Warehouse Builder: Scripting - Online Course	Data Warehousing and Business Intelligence	\$600
Oracle9i Warehouse Builder: Perform OLAP Integration - Online Course	Data Warehousing and Business Intelligence	\$600
Oracle9i Warehouse Builder: Cleansing Data - Online Course	Data Warehousing and Business Intelligence	\$600
OracleAS 10g: Configure Discoverer - Online Course	Data Warehousing and Business Intelligence	\$600
OracleAS Discoverer 10g: Share and View Your Reports - Online Course	Data Warehousing and Business Intelligence	\$600
Oracle9iAS: Release 2 Integrate Discoverer and Portal - RWC	Data Warehousing and Business Intelligence	\$300
Oracle9iAS: Security - Online Course	Data Warehousing and Business Intelligence	\$600



Course Title	Product	Catalog Price
Oracle9i Reports: New Features Overview - RWC	Data Warehousing and Business Intelligence	\$300
Oracle9i Reports: Publish Any Data to Any Destination - RWC	Data Warehousing and Business Intelligence	\$300
Oracle9i Reports: Create Reports for the Web and Portals - RWC	Data Warehousing and Business Intelligence	\$300
Oracle9i Reports: Integrate Pluggable Data Sources - RWC	Data Warehousing and Business Intelligence	\$300
OracleAS 10g: Configure Discoverer - Online Course	Data Warehousing and Business Intelligence	\$600

## Oracle/PeopleSoft Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
Online Marketing 8.9 - RWS	CRM	\$300
Application Classes with examples used in CRM - RWC	CRM	\$300
CRM 8.8/8.4 Infosync Implementation - RWC	CRM	\$300
CRM Fundamentals 8.9 - RWC	CRM	\$600
Introduction to PS for CRM 8.8 - RWC	CRM	\$600
Marketing 8.9 - RWC	CRM	\$1,200
Marketing End User Overview - RWC	CRM	\$300
Support and HelpDesk 8.9 - RWC	CRM	\$1,200
CRM Architecture and Technology 8.8 to 8.9 Delta - RWS	CRM	\$300
CRM Collaborative Selling 8.9 Delta - RWS	CRM	\$300
CRM HelpDesk 8.8 to 8.9 Delta - RWS	CRM	\$300
CRM Marketing 8.8 to 8.9 Delta - RWS	CRM	\$300
CRM Multichannel Communications 8.8 to 8.9 Delta - RWS	CRM	\$300
CRM Sales 8.8 to 8.9 Delta - RWS	CRM	\$300
CRM Support 8.8 to 8.9 Delta - RWS	CRM	\$300
CRM Wealth Management Solution 8.9 - RWS	CRM	\$300
Enterprise Pricing - RWS	CRM	\$300
CRM for Government 8.4 RWC	CRM	\$300
Using PeopleSoft CRM 8.8 - HelpDesk for Human Resources Online Course	CRM	\$600
CRM Advanced Topics RWC	CRM	\$600
Online Marketing 8.8 Architecture and Operations RWS	CRM	\$300
HelpDesk for Human Resources RWS	CRM	\$300
PeopleTools 8.4 Mobile Technologies RWS	CRM	\$300
HelpDesk 8.4 to 8.8 Delta RWS	CRM	\$300
CRM Multichannel Interactions Overview RWS	CRM	\$300
Quality 8.4 to 8.8 Delta RWS	CRM	\$300
Field Service 8.4 to 8.8 Delta RWS	CRM	\$300
Marketing 8.4 to 8.8 Delta RWS	CRM	\$300
Sales 8.4 to 8.8 Delta RWS	CRM	\$300
CRM Common Components RWC	CRM	\$1,200



## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
CRM Advisor Overview RWS	CRM	\$300
CRM Configurator Overview RWS	CRM	\$300
CRM for Energy Overview RWS	CRM	\$300
CRM for Financial Services Overview RWS	CRM	\$300
CRM for High Technology Overview RWS	CRM	\$300
CRM for Insurance Overview RWS	CRM	\$300
Using PeopleSoft CRM 8.8 HelpDesk Online Course	CRM	\$600
Using PeopleSoft CRM 8.8 Sales Online Course	CRM	\$600
Using PeopleSoft CRM 8.8 Support Online Course	CRM	\$600
CRM Fundamentals 8.8 RWC	CRM	\$600
Introduction to PS for CRM Rel 8.9 RWC	CRM	\$600
Introduction to PeopleSoft for CRM - Spanish Version - RWC	CRM	\$600
Marketing and TeleMarketing RWC	CRM	\$300
HelpDesk for HR 8.8 to 8.9 Delta - RWS	CRM	\$300
Intro to CRMs Partner Relationship Management 8.9 - RWS	CRM	\$300
Introducing CRM Strategic Account Planning 8.9 - RWS	CRM	\$300
Realtime Collaboration using PeopleTools MCF - RWS	CRM	\$300
Global Payroll 8.8 to 8.9 Delta - RWS	Human Resources	\$300
Government Portal Solution - RWS	Human Resources	\$300
HR Executive Overview (8.0/8.3/8.8) - RWS	Human Resources	\$300
Recruiting Solutions 8.9 Overview - RWS	Human Resources	\$300
Using PeopleSoft 8.8 eProfile - RWS	Human Resources	\$300
Using PeopleSoft 8.8 Benefits Administration - Online Course	Human Resources	\$600
Using PeopleSoft 8.8 Payroll for North America (U.S.) - Online Course	Human Resources	\$600
Using PeopleSoft 8.8 Time and Labor - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Administer and Budget Training - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Administer Base Benefits - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Administer Workforce - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Manage Competencies - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Manage Labor Relations - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Manage Positions - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Monitor Absence - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Monitor Health & Safety - Online Course	Human Resources	\$600



## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
Using PeopleSoft HR 8.8 - Plan Careers - Online Course	Human Resources	\$600
Using PeopleSoft HR 8.8 - Recruit Workforce - Online Course	Human Resources	\$600
Using PeopleSoft North American Payroll (US) - Online Course	Human Resources	\$600
Using Reporting Tools for HCM 8.8 - Crystal - Online Course	Human Resources	\$600
Using Reporting Tools for HCM 8.8 - Query 8.42 - Online Course	Human Resources	\$600
Introduction to PS for HRMS - RWC	Human Resources	\$600
eProfile/eProfile Manager Desktop - RWC	Human Resources	\$300
eDevelopment - RWC	Human Resources	\$300
Training Administration - RWC	Human Resources	\$600
Administering Pension - RWC	Human Resources	\$1,200
Benefits 7.5 to 8.8 Delta - RWC	Human Resources	\$600
Benefits 7.5 to 8.8 Delta - Canada - RWC	Human Resources	\$600
Career/Succession Planning rel 8.8 - RWC	Human Resources	\$600
COBRA/Benefits Billing 8.8 - RWC	Human Resources	\$600
Competency Management rel 8.8 - RWC	Human Resources	\$600
HRMS Overview 8.8 - RWC	Human Resources	\$600
HRMS Security Overview 8.8 - RWC	Human Resources	\$600
HRMS Self Service Overview 8.8 - RWC	Human Resources	\$600
HRMS Warehouse - RWC	Human Resources	\$600
HRMS Workflow Overview 8.8 - RWC	Human Resources	\$300
Human Resources 7.5 to 8.8 Delta - RWC	Human Resources	\$600
Enterprise Human Resources 8.8 - RWC	Human Resources	\$1,200
Human Resources Overview 8.8 - RWC	Human Resources	\$600
Implementing HRMS Self-Service Applications - RWC	Human Resources	\$1,200
Maximizing Your HR Workforce Performance Solutions Investment 8.8 - RWC	Human Resources	\$600
Maximizing Your PeopleSoft Payroll for NA - RWC	Human Resources	\$600
Maximizing Your PS HR Compensation Investment - RWC	Human Resources	\$600
Maximizing Your PS HR Recruiting Investment - RWC	Human Resources	\$600
Maximizing Your PS Reporting Tools Investment - RWC	Human Resources	\$600
Payables 8 to 8.8 Delta - RWC	Human Resources	\$600
Payroll 7.5 to 8.8 Delta - Canada - RWC	Human Resources	\$600
Payroll 7.5 to 8.8 Delta - U.S. - RWC	Human Resources	\$600
Payroll II - Canada - RWC	Human Resources	\$1,200
Payroll Interface Overview 8.8 - RWC	Human Resources	\$600
Payroll Overview - Canada - RWC	Human Resources	\$600
Payroll Overview - U.S 8.8 - RWC	Human Resources	\$600



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Payroll Reporting and Reconciliations - Canada - RWC	Human Resources	\$600
Payroll Retroactive Processing - U.S. - RWC	Human Resources	\$600
Position Management - RWC	Human Resources	\$600
Salary Planning 8.8 - RWC	Human Resources	\$600
Sales Incentive Management Overview - RWC	Human Resources	\$300
Setting up N.A. Payroll for General Ledger Integration - U.S. - RWC	Human Resources	\$600
Stock Administration 8.8 - RWC	Human Resources	\$600
Training Administration 8.8 - RWC	Human Resources	\$600
Troubleshooting Tax Calculations and Setups for PeopleSoft Payroll - RWC	Human Resources	\$300
Variable Compensation 8.8 - RWC	Human Resources	\$600
Year-End Payroll - U.S 2004 rel 8.3 - RWC	Human Resources	\$600
Year-End Payroll - U.S 2004 rel 8.8 - RWC	Human Resources	\$600
ePay - RWC	Human Resources	\$300
eManage Time Overview - RWS	Human Resources	\$300
ePerformance 8.9 - RWS	Human Resources	\$300
FLSA Processing for North American Payroll - RWS	Human Resources	\$300
Global Features of HRMS 8.8 - RWS	Human Resources	\$300
HRMS Collaborative Applications Overview RWC	Human Resources	\$600
HRMS 8.3 to 8.8 Delta Ed 1 - RWS	Human Resources	\$300
Using Enterprise Benefits Administration 8.8 - Online Course	Human Resources	\$600
Using Enterprise ePay 8.8 - Online Course	Human Resources	\$600
Using Enterprise ePerformance 8.8 - Online Course	Human Resources	\$600
Using Enterprise eProfile 8.8 - Online Course	Human Resources	\$600
Using Enterprise Human Resources 8.8 - Online Course	Human Resources	\$600
Integrating PS Security with LDAP - RWS	Tools & Technology	\$300
Introduction to Directory Interface - RWS	Tools & Technology	\$300
LCM - Deployment Assistant - RWS	Tools & Technology	\$300
Performance Monitor 8.44 Overview - RWS	Tools & Technology	\$300
Process Scheduler 8.43 to 8.44 Delta - RWS	Tools & Technology	\$300
Reporting Tools 8.4 - RWS	Tools & Technology	\$300
Setup Manager 8.8 Overview - RWS	Tools & Technology	\$300
Supportability Overview 8.44 - RWS	Tools & Technology	\$300
Using PeopleSoft Query 8.44 - Online Course	Tools & Technology	\$600
PeopleSoft Financials and SCM 8.8: Introduction to Trees 8.44 - Online Course	Tools & Technology	\$600
AdHoc Workflow - RWC	Tools & Technology	\$300



## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
Application Designer 8.12 to 8.4 Delta - RWC	Tools & Technology	\$600
Best Practices for Customizing PS Applications - RWC	Tools & Technology	\$600
Concepts in Enterprise Portal Development - RWC	Tools & Technology	\$600
Crystal Advanced 8.44 - RWC	Tools & Technology	\$600
Enterprise Portal 8.4 to 8.8 Delta - RWC	Tools & Technology	\$1,200
Implementing the Enterprise Portal - RWC	Tools & Technology	\$600
Integrating Process and Reports - RWC	Tools & Technology	\$600
Enterprise Introduction to Crystal - RWC	Tools & Technology	\$600
PeopleCode 7.5 to 8.4 Delta - RWC	Tools & Technology	\$1,200
PeopleCode 7.5 to 8.44 Delta - RWC	Tools & Technology	\$1,200
PeopleTools I 7.5 to 8.4 Delta Spanish Version - RWC	Tools & Technology	\$600
PeopleTools I 7.5 to 8.44 Delta - RWC	Tools & Technology	\$600
PeopleTools Overview 8.4 - RWC	Tools & Technology	\$1,200
Query Windows to Web Delta - RWC	Tools & Technology	\$600
Reporting Tools Overview - RWC	Tools & Technology	\$600
Security 8 to 8.4 Delta - RWC	Tools & Technology	\$600
Tree Manager for Functional Users 8.4 - RWC	Tools & Technology	\$300
Tree Manager for Technical Users 8.4 - RWC	Tools & Technology	\$600
Application Engine 8.4 Enhancements - RWS	Tools & Technology	\$300
Application Maintenance 8.44 Overview - RWS	Tools & Technology	\$300
Data Archive Manager 8.44 Overview - RWS	Tools & Technology	\$300
Application Messaging Administration RWC	Tools & Technology	\$600
Delta Seminar On Demand for JD Edwards EnterpriseOne Tools Release 8.95 RWS	Tools & Technology	\$300
Gradebook - RWS	Campus Solutions	\$300
Instructor Workload - RWS	Campus Solutions	\$300
Late Fees - RWS	Campus Solutions	\$300
Managing Data Interfaces - RWS	Campus Solutions	\$300
Membership Management - RWS	Campus Solutions	\$300
Pell Payment Processing - RWS	Campus Solutions	\$300
PeopleSoft 8: Student Admin/Contributor Relations 8.0 Training - RWS	Campus Solutions	\$300
Printing Perkins Loan Promissory Notes - RWS	Campus Solutions	\$300
Processing Accounts Payable Refunds - RWS	Campus Solutions	\$300
Restricted Aid - RWS	Campus Solutions	\$300
Return of Title IV Funds - RWS	Campus Solutions	\$300
Running Cashiering - RWS	Campus Solutions	\$300
Student Administration 7.6 to 8.0 Delta - RWS	Campus Solutions	\$300



## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
Student Financials Billing - RWS	Campus Solutions	\$300
Student Financials/HRMS Dependencies - RWS	Campus Solutions	\$300
TRA 97: Set up for the Hope Scholarship - RWS	Campus Solutions	\$300
Tuition Deposit Fees for Student Financials 8 - RWS	Campus Solutions	\$300
Verification Financial Aid 8.0 - RWS	Campus Solutions	\$300
Volunteer Management - RWS	Campus Solutions	\$300
Write-Offs Student Financials 8.0 - RWS	Campus Solutions	\$300
Using PeopleSoft 8.0 Academic Advisement - Online Course	Campus Solutions	\$600
Using PeopleSoft 8.0 Campus Community - Online Course	Campus Solutions	\$600
Using PeopleSoft 8.0 Financial Aid - Online Course	Campus Solutions	\$600
Using PeopleSoft 8.0 Recruiting & Admissions - Online Course	Campus Solutions	\$600
Using PeopleSoft 8.0 Student Financials - Online Course	Campus Solutions	\$600
Advanced Packaging 1: Packaging Basics - RWC	Campus Solutions	\$300
3C's 7.6 to 8 Delta - RWC	Campus Solutions	\$300
Advanced Packaging 5: Mass Pkg Part 2 - RWC	Campus Solutions	\$600
Campus Community 7.6 to 8 Delta - RWC	Campus Solutions	\$600
Cashiering Setup - RWC	Campus Solutions	\$600
Collecting Receivables - RWC	Campus Solutions	\$600
Commonline Loan Processing - RWC	Campus Solutions	\$600
Contributor Relations 7.6 to 8 Delta - RWC	Campus Solutions	\$600
Direct Loan Processing - RWC	Campus Solutions	\$600
General Ledger Processing for SA - RWC	Campus Solutions	\$300
Open Entry Open Exit 7.6 to 8 Delta - RWC	Campus Solutions	\$300
Processing Payroll Refunds - RWC	Campus Solutions	\$300
Student Administration Security Overview - RWC	Campus Solutions	\$600
Student Payment Plans - RWC	Campus Solutions	\$300
Summer Aid - RWC	Campus Solutions	\$600
The 3C Engine & Mass Change - RWC	Campus Solutions	\$1,200
Third Party Contracts - RWC	Campus Solutions	\$1,200
Transfer Credit Processing - RWC	Campus Solutions	\$300
Transfer Credit Setup - RWC	Campus Solutions	\$300
Tuition Calculation Fine Tuning - RWC	Campus Solutions	\$300
3C's in Financial Aid and Generating a FAN - RWS	Campus Solutions	\$300
Advanced Packaging 2: Packaging Plans - RWS	Campus Solutions	\$300
Advanced Packaging 3: Packaging Equations - RWS	Campus Solutions	\$300
Aging Student Financials Accounts - RWS	Campus Solutions	\$300
Application Fees for Student Financials 8 - RWS	Campus Solutions	\$300





## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
Attendance Tracking - RWS	Campus Solutions	\$300
Campus Solutions 8.0 to 8.9 Delta - RWS	Campus Solutions	\$300
Canceling Enrollments - RWS	Campus Solutions	\$300
Commonline Loan Setup - RWS	Campus Solutions	\$300
Consolidated Statistics - RWS	Campus Solutions	\$300
Deferral Contracts - RWS	Campus Solutions	\$300
Defining Student Financials Framework for 8.0 - RWS	Campus Solutions	\$300
Direct Loan Setup - RWS	Campus Solutions	\$300
Event Management - RWS	Campus Solutions	\$300
Activity Based Management 8.3 to 8.8 Delta - RWS	EPM	\$300
Planning and Budgeting 8.9 Overview - RWS	EPM	\$300
Project Portfolio Overview - RWS	EPM	\$300
Introduction to PS for EPM - RWC	EPM	\$600
Financials Warehouse 8.9 Overview - RWS	EPM	\$300
Global Consolidations - RWC	EPM	\$1,200
Budgeting 8.3 to 8.8 Delta - RWS	EPM	\$300
Business Planning 8.3 to 8.8 Delta - RWS	EPM	\$300
Enterprise Scorecard 8.3 to 8.8 Delta - RWS	EPM	\$300
Enterprise Warehouse 8.8 SP2 - RWS	EPM	\$300
EPM FSI 8.3 to 8.8 Delta - RWS	EPM	\$300
Global Consolidations 8.8 to 8.9 Delta - RWS	EPM	\$300
PeopleSoft 8: EPM Overview RWS	EPM	\$300
Using Enterprise Budgeting 8.8 - Online Course	EPM	\$600
Financials Security Overview 8.4 - RWC	Financial Management	\$300
Payables 8.4 to 8.8 Delta - RWS	Financial Management	\$300
Program Management 8.8 - RWS	Financial Management	\$300
Project Costing 8.4 to 8.8 Delta - RWS	Financial Management	\$300
Receivables 8.4 to 8.8 Delta - RWS	Financial Management	\$300
Resource Management 8.4 to 8.8 Delta - RWS	Financial Management	\$300
eSettlements 8.8 Overview - RWS	Financial Management	\$300
Using PeopleSoft 8.4 Projects - Online Course	Financial Management	\$600
Using PeopleSoft 8.4 Receivables - Online Course	Financial Management	\$600
Using PeopleSoft 8.8 Budgeting - Online Course	Financial Management	\$600



## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
Using Reporting Tools for PeopleSoft 8.4 Financials - Crystal - Online Course	Financial Management	\$600
Using Reporting Tools for PeopleSoft 8.4 Financials - PS/nVision - Online Course	Financial Management	\$600
Using Reporting Tools for PeopleSoft 8.4 Financials - Query - Online Course	Financial Management	\$600
Asset Management 8 to 8.8 Delta - RWC	Financial Management	\$600
Financial Allocations 8.8 - RWC	Financial Management	\$600
Financials Overview 8.8 - RWC	Financial Management	\$600
Financials Portal Solutions Overview - RWC	Financial Management	\$600
Financials Security Overview rel 8.8 - RWC	Financial Management	\$600
General Ledger 7.5 to 8.4 Delta for E&G - RWC	Financial Management	\$600
Withholding 8.8 - RWC	Financial Management	\$600
Intro to Peoplesoft for Fin/SCM - RWC	Financial Management	\$600
Asset Management 8.4 to 8.8 Delta - RWS	Financial Management	\$300
Average Daily Balance - RWS	Financial Management	\$300
Bank Reconciliation - RWS	Financial Management	\$300
CFO Portal Solution - RWS	Financial Management	\$300
Expenses 8.4 to 8.8 Delta - RWS	Financial Management	\$300
General Ledger 8.4 to 8.8 Delta - RWS	Financial Management	\$300
Receivables 8 to 8.8 Delta RWC	Financial Management	\$600
Enterprise Asset Management 8.0 to 8.9 Delta RWS	Financial Management	\$300
General Ledger 8 to 8.8 Delta RWC	Financial Management	\$600
Recruiting Solutions RWC	Financial Management	\$600
Using Enterprise Asset Management 8.8 - Online Course	Financial Management	\$600
Using Enterprise Billing 8.8 - Online Course	Financial Management	\$600
Using Enterprise Contracts 8.8 - Online Course	Financial Management	\$600
Using Enterprise Expenses 8.8 - Online Course	Financial Management	\$600
Using Enterprise FSCM 8.8 Reporting Tools - Online Course	Financial Management	\$600
Intercompany Processing - RWS	Supply Chain	\$300



## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
Online Marketing 8.9 - RWS	Supply Chain	\$300
Purchasing 8.4 to 8.8 Delta - RWS	Supply Chain	\$300
Return Material Authorization - RWS	Supply Chain	\$300
Return to Vendor - RWS	Supply Chain	\$300
Services Procurement 8.4 to 8.8 Delta - RWS	Supply Chain	\$300
Strategic Sourcing 8.4 to 8.8 Delta - RWS	Supply Chain	\$300
Supplier Portal 8.4 to 8.8 Delta - RWS	Supply Chain	\$300
Using PeopleSoft 8.4 Order Management - Online Course	Supply Chain	\$600
Using PeopleSoft 8.4 Purchasing - Online Course	Supply Chain	\$600
Catalog Management - RWC	Supply Chain	\$600
CRM 8.8/8.4 Infosync Implementation - RWC	Supply Chain	\$600
Demand Planning/Inventory Policy Planning Overview - RWC	Supply Chain	\$600
Inventory 8 to 8.8 Delta - RWC	Supply Chain	\$600
Product Configurator Overview - RWC	Supply Chain	\$600
Promotions Management 8.8 - RWC	Supply Chain	\$600
Strategic Sourcing - RWC	Supply Chain	\$900
Billing and eBill Payment 8.4 to 8.8 Delta - RWS	Supply Chain	\$300
Engineering and Manufacturing 8.4 to 8.8 Delta - RWS	Supply Chain	\$300
Enterprise Pricer 8.8 Overview - RWS	Supply Chain	\$300
eProcurement 8.4 to 8.8 Delta - RWS	Supply Chain	\$300
Purchasing 8 to 8.8 Delta RWC	Supply Chain	\$600
eSupplier Connection: Implementation Overview - RWS	Supply Chain	\$300
Intro to Usability & User Interface Design for PS Applications - RWS	General	\$300
Usability & User Interface Design - Introduction to Human Computer Interaction - RWS	General	\$300
Usability & User Interface Design - Introduction to Usability Testing - RWS	General	\$300
Usability & User Interface Design - Introduction to User Profiling - RWS	General	\$300
Usability & User Interface Design - Methods for Evaluating User Interfaces - RWS	General	\$300
PeopleSoft HCM 8.8: Introduction to Trees 8.42 - Online Course	General	\$600
PeopleSoft PeopleTools 8.4: Internet Architecture - Online Course	General	\$600
Using PeopleSoft - Fundamentals (Version 8.8 Financials and SCM) - Online Course	General	\$600
Using PeopleSoft - Fundamentals Version 8.8 - Online Course	General	\$600
PeopleSoft 8.4: Introduction to Workflow - Online Course	General	\$600



## Oracle Technology Self Paced (Online/E-Learning) On-Line Course Catalog

Course Title	Product	Catalog Price
HCM and CRM 8.8: Running Reports Using Process Scheduler - Online Course	General	\$600
PeopleSoft 8.4: Running Reports Using Process Scheduler - Online Course	General	\$600
PeopleSoft 8.8: Introduction to Business Units and SetIDs - Online Course	General	\$600
PeopleSoft 8.8: Introduction to Workflow - Online Course	General	\$600
PeopleSoft Financials and SCM 8.8: Introduction to Business Units and SetIDs - Online Course	General	\$600
PeopleSoft Financials and SCM 8.8: Running Reports Using Process Scheduler - Online Course	General	\$600
Accessibility issues in User Interface Design - RWS	General	\$300
Tips and Tricks for Successful Implementation - RWC	General	\$600
Customizing End-User Training Guides 8.8 - RWS	General	\$300
Nondiscrimination Testing RWS	General	\$300
Family and Medical Leave Act RWS	General	\$300
PeopleSoft 8.4: Introduction to Business Units and SetIDs (English, Español) Online Course	General	\$600
PeopleSoft 8.4: Introduction to Trees Online Course	General	\$600
Using PeopleSoft - Fundamentals (Version 8.4) Online Course	General	\$600



# Oracle Technology Course Catalog

Course Category/Description

## Database Administrator

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
*11i Install, Patch, and Maintain Oracle Applications	5 Days	\$ 3,750	\$27,250	\$25,000
Enterprise DBA Part 1B: Backup and Recovery	4 Days	\$ 2,400	\$21,800	\$20,000
Introduction to Oracle Database 10g for Experienced SQL Users	2 Days	\$ 1,200	\$10,900	\$10,000
Introduction to Oracle9i for Experienced SQL Users	2 Days	\$ 1,200	\$10,900	\$10,000
Introduction to Oracle9i: SQL	5 Days	\$ 3,000	\$27,250	\$25,000
Managing Oracle on Linux	3 Days	\$ 1,800	\$16,350	\$15,000
Managing Oracle on Windows 2000	3 Days	\$ 1,800	\$16,350	\$15,000
Migrate from SQL Server to Oracle Database 10g	5 Days	\$ 3,000	\$27,250	\$25,000
Migrate from Sybase to Oracle Database 10g	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle 9i: DBA OCP Upgrade Exam Cram	1.5 Days	\$ 900	N/A	N/A
Oracle Collaboration Suite 10g: Content Services Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Database 10g New Manageability Features	1 Day	\$ 600	\$5,450	\$5,000
Oracle Database 10g: 2 Day DBA	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Database 10g: 2 Day DBA Release 2	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Database 10g: Administration Workshop I Release 2	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Database 10g: Administration Workshop II Rel 2	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Database 10g: Advanced PL/SQL	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Database 10g: Data Guard Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Database 10g: Develop Applications Using HTML DB	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Database 10g: Develop Applications Using HTML DB	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Database 10g: Implement Streams	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Database 10g: Implement and Administer a Data Warehouse	4 Days	\$ 2,400	\$21,800	\$20,000
Oracle Database 10g: Introduction to SQL	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Database 10g: New Features Overview	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Database 10g: New Features for Administrators	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Database 10g: New Features for Administrators R 2	5 Days	\$ 3,000	\$27,250	\$25,000



# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
Oracle Database 10g: New Features for Oracle8i DBAs	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Database 10g: Oracle Certified Master (OCM)	2 Days	\$ 2,000	\$10,900	\$10,000
Oracle Database 10g: Performance Tuning	4 Days	\$ 2,400	\$21,800	\$20,000
Oracle Database 10g: Program with PL/SQL	5 Days	\$ 3,000	\$27,250	\$25,000
*Oracle Database 10g: Real Application Clusters	5 Days	\$ 3,750	\$27,250	\$25,000
Oracle Database 10g: SQL Tuning Workshop	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Database 10g: Security	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Database 10g: Using OLAP	2 Days	\$ 1,200	\$10,900	\$10,000
*Oracle Enterprise Manager 10g Grid Control	5 Days	\$ 3,750	\$27,250	\$25,000
*Oracle Enterprise Manager 10g Grid Control Release 2	5 Days	\$ 3,750	\$27,250	\$25,000
Oracle Enterprise Manager 9i	4 Days	\$ 2,400	\$21,800	\$20,000
Oracle Net Services: Advanced Administration	2 Days	\$ 1,200	\$10,900	\$10,000
*Oracle Spatial 10g: Advanced	2 Days	\$ 1,500	\$10,900	\$10,000
*Oracle Spatial 10g: Fundamentals	3 Days	\$ 2,250	\$16,350	\$15,000
Oracle Testing Center (OTC) Exam	2 Days	\$ 125	N/A	N/A
Oracle Testing Center (OTC) SQL Exam	1 Day	\$ 90	N/A	N/A
Oracle TimesTen 5.0: Developing Applications	1 Day	\$ 600	\$5,450	\$5,000
Oracle TimesTen 5.0: Replication	1 Day	\$ 600	\$5,450	\$5,000
Oracle TimesTen 5.1: Administering Database Caches	1 Day	\$ 600	\$5,450	\$5,000
Oracle TimesTen 5.1: Core Concepts and Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle TimesTen 5.1: Developing Applications	1 Day	\$ 600	\$5,450	\$5,000
Oracle TimesTen 5.1: Replication	1 Day	\$ 600	\$5,450	\$5,000
*Oracle9i DBA Certified Master Practicum	2 Days	\$ 2,000	N/A	N/A
Oracle9i Data Guard Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Database Administration Fundamentals I	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Database Administration Fundamentals II	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Database Performance Tuning	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Database: Advanced Backup and Recovery Using RMAN	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Database: Advanced Replication	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Database: Data Mining Techniques	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i Database: Implement Partitioning	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i Database: New Features for Administrators	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Database: Program with OLAP DML	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i Database: Real Application Clusters on Linux	2 Days	\$ 1,200	\$10,900	\$10,000

# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
Oracle9i Database: SQL Tuning Workshop R2	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Database: Security	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Database: Seminar Series for Oracle Server	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Database: Spatial	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Release 2: Real Application Clusters	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i: Advanced PL/SQL	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i: Build J2EE Applications	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i: Data Warehouse Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i: Database Fundamentals for Developers	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i: Implement Advanced Queuing	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i: New Features for Developers	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i: Program with PL/SQL	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i: SQL for End Users	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i: XML Fundamentals for Developers	3 Days	\$ 1,800	\$16,350	\$15,000
OracleAS 10g R3: Java Programming	5 Days	\$ 3,000	\$27,250	\$25,000
Tuning Using Statspack Analysis	1 Day	\$ 600	\$5,450	\$5,000
<b>Application Server</b>				
*11i Install, Patch, and Maintain Oracle Applications	5 Days	\$ 3,750	\$27,250	\$25,000
Configuring the COREid Identity & Access System 7.x	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle 10g: XML Fundamentals	3 Days	\$ 1,800	\$16,350	\$15,000
*Oracle Application Server 10g R2: Administration I	5 Days	\$ 3,750	\$27,250	\$25,000
*Oracle Application Server 10g R2: Administration II	5 Days	\$ 3,750	\$27,250	\$25,000
Oracle Application Server 10g Release 2: New Features for Administrators	3 Days	\$ 1,800	\$16,350	\$15,000
*Oracle Application Server 10g: Administration II	5 Days	\$ 3,750	\$27,250	\$25,000
*Oracle Application Server 10g: New Features for Administrators	5 Days	\$ 3,750	\$27,250	\$25,000
*Oracle Application Server 10g: New Features for Administrators <b>NEW</b>	5 Days	\$ 3,750	\$27,250	\$25,000
Oracle BPEL Process Manager: Services Orchestration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Collaboration Suite 10g: Content Services Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Collaboration Suite 10g: Supporting Users	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Discoverer Administrator 10g: Develop an EUL	3 Days	\$ 1,800	\$16,350	\$15,000
*Oracle Enterprise Manager 10g Grid Control	5 Days	\$ 3,750	\$27,250	\$25,000
*Oracle Enterprise Manager 10g Grid Control Release 2 <b>NEW</b>	5 Days	\$ 3,750	\$27,250	\$25,000
Oracle Forms Developer 10g: Move to the Web	2 Days	\$ 1,200	\$10,900	\$10,000

# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
Oracle Reports Developer 10g: Build Reports	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Reports Developer 10g: Move to the Web	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i Discoverer Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9iAS Portal Release 2: Build Corporate Portals	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9iAS Portal Release 2: Build Portlets with Java	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9iAS Portal Release 2: Build Portlets with PL/SQL	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9iAS Release 2: Administer Oracle Internet Directory	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9iAS Release 2: Basic Administration	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9iAS Release 2: Develop Web Services	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9iAS Release 2: Discoverer for End Users	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9iAS Release 2: Overview	1 Day	\$ 600	\$5,450	\$5,000
Oracle9iAS TopLink: Implement Persistent Java Objects	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9iAS: Generate Dynamic HTML from PL/SQL	2 Days	\$ 1,200	\$10,900	\$10,000
OracleAS 10g R3: Java Programming	5 Days	\$ 3,000	\$27,250	\$25,000
OracleAS 10g: Develop Web Services	2 Days	\$ 1,200	\$10,900	\$10,000
OracleAS 10g: Enterprise Identity Management	5 Days	\$ 3,000	\$27,250	\$25,000
OracleAS Discoverer 10g: Create Queries and Reports	2 Days	\$ 1,200	\$10,900	\$10,000
OracleAS Portal 10g: Build Corporate Portals	3 Days	\$ 1,800	\$16,350	\$15,000
OracleAS Portal 10g: Build Portlets with Java	2 Days	\$ 1,200	\$10,900	\$10,000
OracleAS Portal 10g: Build Portlets with PL/SQL	2 Days	\$ 1,200	\$10,900	\$10,000
OracleBI Discoverer Administrator 10g: Develop an EUL	3 Days	\$ 1,800	\$16,350	\$15,000
OracleBI Discoverer Plus 10g: Analyze Relational and OLAP Data	2 Days	\$ 1,200	\$10,900	\$10,000
<b>Development Tools</b>				
Data Modeling and Relational Database Design	4 Days	\$ 2,400	\$21,800	\$20,000
Data Warehouse Database Design	2 Days	\$ 1,200	\$10,900	\$10,000
Data Warehousing Fundamentals	2 Days	\$ 1,200	\$10,900	\$10,000
*Development Tools Accelerated Rel 8.94	5 Days	\$ 6,000	\$27,250	\$25,000
Introduction to Oracle Database 10g for Experienced SQL Users N	2 Days	\$ 1,200	\$10,900	\$10,000
Introduction to Oracle9i for Experienced SQL Users	2 Days	\$ 1,200	\$10,900	\$10,000
Introduction to Oracle9i: SQL	5 Days	\$ 3,000	\$27,250	\$25,000
Object Oriented Analysis and Design using the Unified Modeling Language (UML)	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle 10g: Build J2EE Applications	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle 10g: Java Programming	5 Days	\$ 3,000	\$27,250	\$25,000



# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
*Oracle Application Server 10g R2: Administration I	5 Days	\$ 3,750	\$27,250	\$25,000
*Oracle Application Server 10g R2: Administration II	5 Days	\$ 3,750	\$27,250	\$25,000
*Oracle Application Server 10g: New Features for Administrators	5 Days	\$ 3,750	\$27,250	\$25,000
Oracle Database 10g: Advanced PL/SQL	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Database 10g: Implement and Administer a Data Warehouse	4 Days	\$ 2,400	\$21,800	\$20,000
Oracle Database 10g: Introduction to SQL	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Database 10g: Program with PL/SQL	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Database 10g: SQL Tuning Workshop	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle Database 10g: Using OLAP	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Discoverer Administrator 10g: Develop an EUL	3 Days	\$ 1,800	\$16,350	\$15,000
*Oracle Enterprise Manager 10g Grid Control Release 2	5 Days	\$ 3,750	\$27,250	\$25,000
Oracle Forms Developer 10g: Build Internet Applications	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Forms Developer 10g: Move to the Web	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle HTML DB 2.0: Develop Web Applications	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle JDeveloper 10g: Build Applications with ADF	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Reports Developer 10g: Build Reports	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Reports Developer 10g: Move to the Web	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Testing Center (OTC) Exam	2 Days	\$ 125	N/A	N/A
Oracle Testing Center (OTC) SQL Exam	1 Day	\$ 90	N/A	N/A
Oracle iDS Forms: Build Internet Applications I	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle iDS Forms: Build Internet Applications II	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle iDS Reports: Build Internet Reports	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Database: Program with OLAP DML	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i Database: SQL Tuning Workshop R2	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Designer: First Class	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Designer: Forms Design and Generation	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Designer: Web PL/SQL Design and Generation	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Discoverer Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i Forms Developer: Build Internet Applications	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Forms Developer: New Features	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i Reports Developer: Build Reports	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Warehouse Builder: Implementation	4 Days	\$ 2,400	\$21,800	\$20,000
Oracle9i: Access the Database with Java and JDBC	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i: Advanced PL/SQL	3 Days	\$ 1,800	\$16,350	\$15,000

# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
Oracle9i: Advanced SQL	1 Day	\$ 600	\$5,450	\$5,000
Oracle9i: Build J2EE Applications	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i: Data Warehouse Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i: Java Programming	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i: New Features for Developers	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9i: Program with PL/SQL	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i: SQL for End Users	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i: XML Fundamentals for Developers	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9iAS Portal Release 2: Build Portlets with Java	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9iAS Portal Release 2: Build Portlets with PL/SQL	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9iAS Release 2: Develop Web Services	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9iAS Release 2: Discoverer for End Users	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9iAS TopLink: Implement Persistent Java Objects	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9iAS: Generate Dynamic HTML from PL/SQL	2 Days	\$ 1,200	\$10,900	\$10,000
OracleAS 10g R3: Java Programming NEW	5 Days	\$ 3,000	\$27,250	\$25,000
OracleAS 10g: Develop Web Services	2 Days	\$ 1,200	\$10,900	\$10,000
OracleAS Discoverer 10g: Create Queries and Reports	2 Days	\$ 1,200	\$10,900	\$10,000
OracleBI Discoverer Administrator 10g: Develop an EUL	3 Days	\$ 1,800	\$16,350	\$15,000
<b>DataWarehouse and Business Intelligence</b>				
11i Enterprise Asset Management Fundamentals	4 Days	\$ 2,400	\$21,800	\$20,000
Data Warehouse Database Design	2 Days	\$ 1,200	\$10,900	\$10,000
Data Warehousing Fundamentals	2 Days	\$ 1,200	\$10,900	\$10,000
GC3 Data Model Reporting	2 Days	\$ 1,200	\$10,900	\$10,000
*Oracle Application Server 10g R2: Administration II	5 Days	\$ 3,750	\$27,250	\$25,000
*Oracle Application Server 10g: New Features for Administrators	5 Days	\$ 3,750	\$27,250	\$25,000
Oracle Database 10g: Implement and Administer a Data Warehouse	4 Days	\$ 2,400	\$21,800	\$20,000
Oracle Database 10g: Using OLAP	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Database 10g: Using OLAP NEW	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle Discoverer Administrator 10g: Develop an EUL	3 Days	1,800	\$16,350	\$15,000
Oracle Reports Developer 10g: Build Reports	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle Reports Developer 10g: Move to the Web	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle iDS Reports: Build Internet Reports	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Database: Program with OLAP DML	2 Days	\$ 1,200	\$10,900	\$10,000
Oracle9i Discoverer Administration	3 Days	\$ 1,800	\$16,350	\$15,000

# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event <sup>1</sup> at Vendor Facility <sup>2</sup>	Private Event <sup>1</sup> at Client Facility <sup>3</sup>
Oracle9i Reports Developer: Build Reports	5 Days	\$ 3,000	\$27,250	\$25,000
Oracle9i Warehouse Builder: Implementation	4 Days	\$ 2,400	\$21,800	\$20,000
Oracle9i: Data Warehouse Administration	3 Days	\$ 1,800	\$16,350	\$15,000
Oracle9iAS Release 2: Discoverer for End Users	2 Days	\$ 1,200	\$10,900	\$10,000
OracleAS Discoverer 10g: Create Queries and Reports	2 Days	\$ 1,200	\$10,900	\$10,000
OracleBI Discoverer Administrator 10g: Develop an EUL	3 Days	\$ 1,800	\$16,350	\$15,000
OracleBI Discoverer Plus 10g: Analyze Relational and OLAP Data	2 Days	\$ 1,200	\$10,900	\$10,000

All prices are for Instructor led Training in class delivery at current catalog price. A 15% discount would apply to all the above prices

<sup>1</sup> All Private Events are priced to include course delivery and courseware for up to 16 students. Additional charges apply for instructor travel expenses or customization. Instructor expenses can be billed as per diem or as actual expenses. Customization charges are incurred when combining topics from more than one class. .

<sup>2</sup>Room Rental charges apply to Private Events held at Vendor Facility. The current rate is a flat \$450 per day.

<sup>3</sup>The equipment and technical setup and environment are the responsibility of the client for private events held at their location.

\* Indicates a premium priced course.

# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
3Cs - Communications, Checklists and Comments Rel 8.0	2 Days	\$ 1,200	\$10,900	\$10,000
3Cs - Communications, Checklists, and Comments Rel 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
Absence Management Rel 8.9	5 Days	\$ 3,000	\$27,250	\$25,000
Academic Advisement Fundamentals Rel 8.9	3 Days	\$ 1,800	\$16,350	\$15,000
Academic Structure Release 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
Admissions Fundamentals Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Application Designer 8.1 to 8.4 Delta	1 Day	\$ 600	\$5,450	\$5,000
Application Engine Rel 8.44	4 Days	\$ 2,400	\$21,800	\$20,000
*Application Engine/PeopleCode - Accelerated Rel 8.44	5 Days	\$ 5,400	\$47,250	\$45,000
Asset Management Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Asset Management Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Base Benefits - U.S. Rel 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
Benefits Administration Rel 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
*Billing / Receivables Accelerated Rel 8.8	5 Days	\$ 5,400	\$47,250	\$45,000
Billing Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Billing Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Budgeting Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
CRM Automation and Configuration Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
CRM Automation and Configuration Rel 8.9	5 Days	\$ 3,000	\$27,250	\$25,000
CRM Fundamentals Rel 8.9	1 Day	\$ 600	\$5,450	\$5,000
Commitment Control Rel 8.8	3 Days	\$ 1,800	\$16,350	\$15,000
Commitment Control Rel 8.9	3 Days	\$ 1,800	\$16,350	\$15,000
Contracts Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Data Administration Tools Rel 8.44	3 Days	\$ 1,800	\$16,350	\$15,000
Data Administration and Upgrade Rel 8.44	5 Days	\$ 3,000	\$27,250	\$25,000
*EPM Core & Technical Accelerated Rel 8.9	5 Days	\$ 4,800	\$42,250	\$40,000
EPM Foundation for Analytic Applications Rel 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
EPM Technical Foundations & Multi-Dimensional Reporting Rel 8.9	5 Days	\$ 3,000	\$27,250	\$25,000
Enterprise Learning Management Rel 8.81	4 Days	\$ 2,400	\$21,800	\$20,000
Enterprise Portal Administration Rel 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
Equations Engine Rel 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
Expenses Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Expenses Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
External Test Score Loading/Creating Prospects Rel 8.9	1 Day	\$ 600	\$5,450	\$5,000

# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
Financial Aid Fundamentals Rel 8.01	4 Days	\$ 2,400	\$21,800	\$20,000
Financial Aid Fundamentals Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
*General Ledger Foundation Accelerated Rel 8.8	5 Days	\$ 3,600	\$32,250	\$30,000
General Ledger Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
General Ledger Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Global Consolidations Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Global Payroll Core Absence Rel 8.9	3 Days	\$ 1,800	\$16,350	\$15,000
*Global Payroll Core Engine and Absence Accelerated Rel 8.8	5 Days	\$ 4,800	\$42,250	\$40,000
*Global Payroll Core Engine and Absence Accelerated Rel 8.9	5 Days	\$ 4,800	\$42,250	\$40,000
Global Payroll Rules Brazil	3 Days	\$ 1,800	\$16,350	\$15,000
Grants Rel 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
HRMS 8.01 to 8.9 Delta	2 Days	\$ 1,200	\$10,900	\$10,000
HelpDesk for Human Resources Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Human Resources Rel 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
Implementing HRMS Self-Service Applications Rel 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
Integration Tools Rel 8.44	5 Days	\$ 3,000	\$27,250	\$25,000
Integration Tools Rel 8.46	5 Days	\$ 3,000	\$27,250	\$25,000
Internal Control Enforcer	1 Day	\$ 600	\$5,450	\$5,000
Intro to PS for CS Rel 8.9	1 Day	\$ 600	\$5,450	\$5,000
Intro to PS for FMS and SCM Rel 8.8	1 Day	\$ 600	\$5,450	\$5,000
*Intro to PS/HR/Benefits Accelerated - US Rel 8.8	4 Days	\$ 3,000	\$21,800	\$20,000
*Intro to PS/HR/Benefits Accelerated - US Rel 8.9	4 Days	\$ 3,000	\$21,800	\$20,000
Introduction to PS for CRM Rel 8.9	1 Day	\$ 600	\$5,450	\$5,000
Introduction to PS for EPM Rel 8.8	1 Day	\$ 600	\$5,450	\$5,000
Introduction to PS for HRMS Rel 8.9	1 Day	\$ 600	\$5,450	\$5,000
Introduction to PeopleSoft for Financials and SCM Rel 8.9	1 Day	\$ 600	\$5,450	\$5,000
Inventory Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Inventory Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Manufacturing and Production Management Rel 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
Marketing Rel 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
Order Capture Rel 8.9	3 Days	\$ 1,800	\$16,350	\$15,000
Order Management Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
PS / nVision for General Ledger Rel 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
*PS/nVision for GL Reporting Foundation Accelerated Rel 8.8	5 Days	\$ 3,600	\$32,250	\$30,000

# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event at Vendor Facility <sup>1</sup>	Private Event at Client Facility <sup>2</sup>
Payables Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Payables Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Payroll - Canada Rel. 8.9	5 Days	\$ 3,000	\$27,250	\$25,000
Payroll - Canada Rel 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
Payroll - U.S Rel 8.9	5 Days	\$ 3,000	\$27,250	\$25,000
Payroll 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
*Payroll Foundations Accelerated - US Rel 8.8	5 Days	\$ 4,200	\$37,250	\$35,000
*Pension/Administering Pension Accelerated Rel 8.8	5 Days	\$ 4,200	\$37,250	\$35,000
PeopleCode 7.5 to 8.4 Delta	2 Days	\$ 1,200	\$10,900	\$10,000
PeopleCode Rel 8.44	5 Days	\$ 3,000	\$27,250	\$25,000
*PeopleCode/SQR - Accelerated Rel 8.44	5 Days	\$ 6,000	\$52,250	\$50,000
*PeopleSoft Security Rel 8.44	4 Days	\$ 2,400	\$21,800	\$20,000
PeopleSoft Server Administration and Installation Rel 8.44	5 Days	\$ 3,000	\$27,250	\$25,000
*PeopleTools I / PeopleTools II - Accelerated Rel 8.44	5 Days	\$ 6,000	\$52,250	\$50,000
PeopleTools I 7.5 to 8.4 Delta	1 Day	\$ 600	\$5,450	\$5,000
PeopleTools I Rel 8.44	5 Days	\$ 3,000	\$27,250	\$25,000
*PeopleTools I/Security - Accelerated Rel 8.44	5 Days	\$ 5,400	\$47,250	\$45,000
PeopleTools II Rel 8.44	5 Days	\$ 3,000	\$27,250	\$25,000
PeopleTools Overview Rel 8.44	2 Days	\$ 1,200	\$10,900	\$10,000
Performance Management Core Concepts Rel. 8.9	1 Day	\$ 600	\$5,450	\$5,000
Performance Mgt Core Concepts and Analytics Rel 8.9	3 Days	\$ 1,800	\$16,350	\$15,000
Planning and Budgeting Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Projects Rel 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
*Purchasing / Payables Accelerated Rel 8.8	5 Days	\$ 4,800	\$42,250	\$40,000
*Purchasing / Payables Accelerated Rel 8.9	5 Days	\$ 4,800	\$42,250	\$40,000
*Purchasing / eProcurement Accelerated Rel 8.8	5 Days	\$ 4,800	\$42,250	\$40,000
Purchasing Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Purchasing Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
*Purchasing/Inventory Accelerated Rel 8.8	5 Days	\$ 4,800	\$42,250	\$40,000
*Purchasing/Inventory Accelerated Rel 8.9	5 Days	\$ 4,800	\$42,250	\$40,000
Query Reporting Rel 8.44	2 Days	\$ 1,200	\$10,900	\$10,000
Query/Crystal Power Combo Rel 8.44	4 Days	\$ 2,400	\$21,800	\$20,000
Query/Crystal for Financials Rel 8.8	2 Days	\$ 1,200	\$10,900	\$10,000
Query/Crystal for HRMS Rel 8.8	2 Days	\$ 1,200	\$10,900	\$10,000

# Oracle PeopleSoft Course Catalog

Course Category/Description	Duration	Public Course per Student	Private Event <sup>1</sup> at Vendor Facility <sup>2</sup>	Private Event <sup>1</sup> at Client Facility <sup>3</sup>
Receivables Rel 8.8	5 Days	\$ 3,000	\$27,250	\$25,000
Receivables Rel 8.9	5 Days	\$ 3,000	\$27,250	\$25,000
Recruiting Solutions Rel 8.8	2 Days	\$ 1,200	\$10,900	\$10,000
Recruiting Solutions Release 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
SQR Rel 8.44	5 Days	\$ 3,000	\$27,250	\$25,000
Sales Rel 8.9	3 Days	\$ 1,800	\$16,350	\$15,000
Services Procurement Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Strategic Sourcing Rel 8.8	2 Days	\$ 1,200	\$10,900	\$10,000
Student Enrollment Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Student Financials Fundamentals Rel 8.0	4 Days	\$ 2,400	\$21,800	\$20,000
Student Financials Fundamentals Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Support and HelpDesk Rel 8.9	2 Days	\$ 1,200	\$10,900	\$10,000
Time and Labor - North America Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
Time and Labor - North America Rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
Time and Labor Technical Rules Rel 8.8	3 Days	\$ 1,800	\$16,350	\$15,000
Treasury Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
UPK Developer	3 Days	\$ 1,800	\$16,350	\$15,000
User Productivity Kit Developer	3 Days	\$ 1,800	\$16,350	\$15,000
VAT/GST Rel 8.8	3 Days	\$ 1,800	\$16,350	\$15,000
Workflow Rel 8.44	4 Days	\$ 2,400	\$21,800	\$20,000
Year-End Payroll 2005 - US Rel 8.01/8.31	1 Day	\$ 600	\$5,450	\$5,000
Year-End Payroll 2005 - US Rel 8.81/8.9	1 Day	\$ 600	\$5,450	\$5,000
ePerformance Rel 8.8	2 Days	\$ 1,200	\$10,900	\$10,000
ePerformance Rel. 8.9	3 Days	\$ 1,800	\$16,350	\$15,000
eProcurement Rel 8.8	4 Days	\$ 2,400	\$21,800	\$20,000
eProcurement rel 8.9	4 Days	\$ 2,400	\$21,800	\$20,000
nVision Using Queries Rel 8.4	3 Days	\$ 1,800	\$16,350	\$15,000

All prices are for Instructor led Training in class delivery at current catalog price. A 15% discount would apply to all the above prices

<sup>1</sup> All Private Events are priced to included course delivery and courseware for up to 16 students. Additional charges apply for instructor travel expenses or customization. Instructor expenses can be billed as per diem or as actual expenses. Customization charges are incurred when combining topics from more than one class.

<sup>2</sup>Room Rental charges apply to Private Events held at Vendor Facility. The current rate is \$450 per day.

<sup>3</sup>The equipment and technical setup and environment are the responsibility of the client for private events held at their location.

\* Indicates a premium priced course.

## Specification Sheet

Current Catalog Pricing		
Delivery Type	What it Includes	Additional Fees
Vendor Site 1 student	Attendance to a publicly scheduled course at vendor location. Vendor provides courseware and instructor delivery	None
12 students at client site no equipment no set	Client provides facility, equipment, set up and technical environment  Vendor provides set up documentation, courseware, and instructor delivery	Instructor travel expenses- two options for billing instructor expenses; per diems and flat airfare or actual expenses incurred
12 students at client site with equipment and set up	Client provides facility  Vendor provides equipment, set up, set up documentation, technical environment, courseware and instructor delivery	Instructor travel expenses- two options for billing instructor expenses; per diems and flat airfare or actual expenses
12 student at vendor site private/custom class	Vendor provides facility, equipment, set up, setup documentation, technical environment, courseware and instructor delivery	Room Rental charge per day  Custom Development per day charge as applicable





<b>Current Catalog Pricing (cont'd)</b>		
<b>Delivery Type</b>	<b>What it Includes</b>	<b>Additional Fees</b>
OnLine/E Learning	On demand course gives an individual student access to the course purchased for a 1-calendar year period from the date of enrollment. This is 24 hours a day, seven days a week	None
OnLine/E Learning (Series, Group, Program or Library of Courses)	Multi user access for OnLine/E Learning as stated above. Minimum purchase 25 users	Additional discounts may be applied to a purchase of 50 or more users
Customized Course/Curriculum Development	1 or more public courses tailored to meet client specifications, labs customized to include client data or curriculum developed per client requirements	None
Room Rental at Vendor Site (Per Day)	Facility, Equipment, Setup documentation, set up and technical environment	None

**CONTRACT  
SUPPLEMENT**  
SP-37 Rev. 01/02

**STATE OF CONNECTICUT  
DEPARTMENT OF INFORMATION TECHNOLOGY  
CONTRACTS & PURCHASING DIVISION  
101 EAST RIVER DRIVE, 4<sup>th</sup> Floor  
EAST HARTFORD, CT 06108-3274**

*Purchasing Contact:*  
**Paula Mitchell, PSO II**

*Telephone Number:*  
**(860) 622-2215**

<b>Contract Award Number</b> <b>06ITZ0061</b>
<b>Contract Award Date</b> <b>August 2, 2006</b>
<b>SUPPLEMENT DATE</b> <b>September 12, 2007</b>

**CONTRACT AWARD SUPPLEMENT #2**

**IMPORTANT:** This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

FOR: **Department of Information Technology, All Using  
State Agencies, Municipalities, Political Subdivisions,  
Non-Profits and Education  
101 East River Drive  
East Hartford, CT 06108**

TERM OF CONTRACT:  
**3 Year contract with one year option to extend  
at the States Sole Discretion**

*"All other Terms and Conditions remain the same."*

AGENCY REQUISITION NUMBER:

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement# 2 Changes/Updates the following for  
Adnet, Inc.**

Implementing Win SharePoint Server 3.0  
M5061 – Implementing MS Office SharePoint Server 7.0  
(Custom 4 day class)  
Up to 12 students

**\$3,000 per day – Total course cost: \$12,000**

**Date Issued: September 12, 2007**

**APPROVED**

**Jacqueline Shirley**  
**Director of Contract & Purchasing Division**  
(Original Signature on Document in Procurement Files)

CONTRACT SUPPLEMENT  
SP-37 Rev. 01/02

Purchasing Contact:  
Paula Mitchell, PSO II

Telephone Number:  
(860) 622-2215

**STATE OF CONNECTICUT**  
**DEPARTMENT OF INFORMATION TECHNOLOGY**  
**CONTRACTS & PURCHASING DIVISION**  
101 EAST RIVER DRIVE, 4<sup>th</sup> Floor  
EAST HARTFORD, CT 06108-3274

Contract Award Number <b>06ITZ0061</b>
Contract Award Date <b>August 2, 2006</b>
SUPPLEMENT DATE <b>November 9, 2006</b>

**CONTRACT AWARD SUPPLEMENT # 1**

**IMPORTANT:** This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

**COMMODITY CLASS/SUBCLASS & DESCRIPTION: I. T. Training Contract**

FOR: **Department of Information Technology, All  
Using State Agencies, Municipalities, Political  
Subdivisions, Non-Profits and Education  
101 East River Drive  
East Hartford, CT 06108**

TERM OF CONTRACT:  
**3 Year contract with one year option to extend at the  
States Sole Discretion**

*"All other Terms and Conditions remain the same."*

AGENCY REQUISITION NUMBER:

**NOTICE TO CONTRACTORS:** This Contract Award Supplement is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on the purchase order.

**Supplement # 1 Changes / Updates the following:**

**Discovery Training Services, LLC**

**Database 2 Day**

**2 Day, 12 students @ client site - no equip, no set up cost is \$1,800.00**

**Project Management**

**2 Day, 12 students @ client site - no equip, no set up cost is \$2,400.00**

**APPROVED**

Date Issued: **November 9, 2006**

**Jacqueline Shirley**  
**Director of Contract & Purchasing Division**  
(Original Signature on Document in Procurement Files)

**STATE OF CONNECTICUT**  
**DEPARTMENT OF INFORMATION TECHNOLOGY**  
**CONTRACTS & PURCHASING DIVISION**  
**101 EAST RIVER DRIVE, 4<sup>th</sup> Floor**  
**EAST HARTFORD, CT 06108-3274**

Purchasing Contact:  
**Paula Mitchell, PSO II**

Telephone Number:  
**(860) 622-2215**

<b>Contract Award #</b> <b>06ITZ0061</b>
<b>Contract Award Date</b> <b>August 2, 2006</b>
<b>Expiration Date</b> <b>August 1, 2009</b>

**CONTRACT AWARD**

**IMPORTANT:** THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

COMMODITY CLASS/SUBCLASS & DESCRIPTION: **Computer Technology Related Training Courses and Services**

FOR: **Department of Information Technology, All  
Using State Agencies, Municipalities, Political  
Subdivisions, Non-Profits and Education  
101 East River Drive  
East Hartford, CT 06108**

DELIVERY DATE REQ'D: **Earliest Guaranteed Delivery  
Date**

TERM OF CONTRACT: **Three (3) year contract with a  
one year extension option at the State's Sole  
Discretion**

AGENCY REQUISITION NUMBER:

IN STATE (NON-SB) CONTRACT VALUE	DAS CERTIFIED SMALL BUSINESS CONTRACT VALUE	OUT OF STATE CONTRACT VALUE	TOTAL CONTRACT AWARD VALUE
\$	<b>\$500,000.00 (est)</b>	\$	<b>\$500,000.00 (est)</b>

**NOTICE TO CONTRACTORS:** This notice of award is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on purchase order.

**NOTE:** Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

**NOTICE TO AGENCIES:** A complete explanatory report shall be furnished promptly to the Director concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

- ▶ **CASH DISCOUNTS:** Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.
- ▶ **PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

**VENDOR INFORMATION:**

**See attached award schedule**

**APPROVED** \_\_\_\_\_  
**Paula Mitchell**  
**Purchasing Officer II**  
**IT Contracts & Purchasing Division**  
(Original Signature on Document in Procurement Files)

**APPROVED** \_\_\_\_\_  
**Jacqueline Shirley**  
**Director of IT Contracts & Purchasing Division**  
(Original Signature on Document in Procurement Files)

**Date Issued: August 2, 2006**

Purchasing Contact:  
**Paula Mitchell, PSOII**

Telephone Number:  
**(860) 622-2215**

E-Mail Address:  
[Paula.Mitchell@ct.gov](mailto:Paula.Mitchell@ct.gov)

# CONTRACT AWARD SCHEDULE

**06ITZ0061**

CONTRACT AWARD DATE  
**August 2, 2006**

DELIVERY  
*Earliest Guarantee Delivery Date*

PAYMENT TERMS  
**Net 45 Days**

CASH DISCOUNT  
-- % -- Days

**Pricing includes all transportation charges FOB State Agency.**

Page 1 OF

**VENDOR NAMES: See attached award schedule**

**VENDOR ID #: See attached award schedule**

**Department of Information Technology is issuing this contract award for  
All Using State Agencies, Municipalities, Political Subdivisions, Non-Profits and Education  
for  
Computer Technology Related Courses and Services**

## INSTRUCTIONS FOR USE BY ALL USING STATE AGENCIES

**STATE AGENCIES** utilizing this award may only select training courses and services from the vendors listed on the contract. State Agencies must determine which of the contracted vendors is the most cost-effective in the following manner:

1. Select the desired course category
2. Select the specification within the course category
3. Choose the most cost effective vendor
4. Contact that vendor to arrange training classes or services
5. Verify the pricing and discounts offered to you by the vendor are that same as those appearing in the Contract Award Schedule.

### Vendor Contact Information

**Vendor Name:** Discovery Training Services, LLC  
**Vendor Contact:** Anita Russo  
**Address:** 86 North Main Street, Wallingford, CT 06492  
**Phone:** (203) 269-2624 Fax: (203)-269-4736  
**E-mail:** [arusso@discoverytrain.com](mailto:arusso@discoverytrain.com)  
**Web Address:** [www.discoverytrain.com](http://www.discoverytrain.com)  
**Core-CT Vendor ID# :** 0000073301

**Vendor Name:** Monroe Business Associates, LLC  
**Vendor Contact:** Marilyn Greenberg  
**Address:** 35 Corporate Drive, Trumbull, CT 06611  
**Phone :** (203)-452-8390 Fax: (203)-445-0356  
**E-mail:** [mgreenberg@monroebusiness.com](mailto:mgreenberg@monroebusiness.com)  
**Web**[www.monroebusiness.com](http://www.monroebusiness.com)  
**Core-CT Vendor ID# :** 0000088077

<p><b>Vendor Name:</b> ADNET Education Group, LLC d.b.a KeyLogic  <b>Vendor Contact:</b> Margaret Crispens  <b>Address:</b> <u>900 Day Hill Road, Windsor, CT 06095</u>  <b>Phone:</b> (860) 925-6924 Fax : (860) 688-7533  <b>E-mail:</b> <a href="mailto:mcrispnes@goADNET.com">mcrispnes@goADNET.com</a>  <b>Web Address:</b> <a href="http://www.goADNET.com">www.goADNET.com</a>  <b>Core-CT Vendor ID# :</b> 0000013199</p>	<p><b>Vendor Name:</b> Online Consulting Inc, d.b.a. ONLC Training Centers  <b>Vendor Contact:</b> Michael J Simard  <b>Address:</b> <u>300 Delaware Ave, 14<sup>th</sup> Floor, Wilmington, DE 19801</u>  <b>Phone :</b> (800) 288-8221 Fax: (302) 658-4051  <b>E-mail:</b> <a href="mailto:mikes@onlc.com">mikes@onlc.com</a>  <b>Web Address:</b> <a href="http://www.onlc.com">www.onlc.com</a>  <b>Core-CT Vendor ID# :</b> 0000089256</p>
<p><b>Vendor Name:</b> Golden Consulting Group  <b>Vendor Contact:</b> William F. Lee  <b>Address:</b> <u>800 Cottage Grove Road, Bloomfield, CT 06002</u>  <b>Phone :</b> (860) 242-7704 X106 Fax: (860) 242-7866  <b>E-mail:</b> <a href="mailto:blee@godelncg.com">blee@godelncg.com</a>  <b>Web Address:</b> <a href="http://www.goldencg.com">www.goldencg.com</a>  <b>Core-CT Vendor ID# :</b> 0000066980</p>	<p><b>Vendor Name:</b> Applied Geographics, Inc.  <b>Vendor Contact:</b> Richard Grady  <b>Address:</b> <u>24 School Street, Suite 500, Boston, MA 02108</u>  <b>Phone :</b> (617) 447-2400 Fax: (617) 259-1688  <b>E-mail:</b> <a href="mailto:rgrady@appgeo.com">rgrady@appgeo.com</a>  <b>Web Address:</b> <a href="http://www.appgeo.com">www.appgeo.com</a>  <b>Core-CT Vendor ID# :</b> 0000032219</p>
<p><b>Vendor Name:</b> Connecticut Computer Service, Inc.  <b>Vendor Contact:</b> Kim Carbone  <b>Address:</b> <u>101 East Summer Street, Plantsville, CT 06479</u>  <b>Phone:</b> (860) 276-1285 Fax : (860)276-1289  <b>E-mail:</b> <a href="mailto:kim@ctcomp.com">kim@ctcomp.com</a>  <b>Web Address:</b> <a href="http://www.ctcomp.com">www.ctcomp.com</a>  <b>Core-CT Vendor ID# :</b> 0000011815</p>	<p><b>Vendor Name:</b> Mindleaders.com, Inc.  <b>Vendor Contact:</b> John Schwenker  <b>Address:</b> <u>5500 Glendon Court, Suite 200, Dublin, OH 43016</u>  <b>Phone :</b> (614)781-7300 x1705 Fax: (614) 652-3969  <b>E-mail:</b> <a href="mailto:jschwenker.@mindleaders.com">jschwenker.@mindleaders.com</a>  <b>Web Address:</b> <a href="http://www.Mindleaders.com">www.Mindleaders.com</a>  <b>Core-CT Vendor ID# :</b> 0000020656</p>
<p><b>Vendor Name:</b> Guidesoft, Inc. d.b.a Knowledge Services  <b>Vendor Contact:</b> Valerie Joyner  <b>Address:</b> <u>8275 Allison Pointe Trail, Suite 200, Indianapolis, IN 46250</u>  <b>Phone:</b> (877) 256-6948  <b>E-mail:</b> <a href="mailto:Valerie_joyner@knowledge-services.com">Valerie_joyner@knowledge-services.com</a>  <b>Web Address:</b> <a href="http://www.knowledge-services.com">www.knowledge-services.com</a>  <b>Core-CT Vendor ID#</b> 0000067099</p>	

**All correspondence regarding this contract award must be in writing and submitted to:**

Paula Mitchell, PSO II, Contract Award # **06ITZ0061**  
DOIT - Contract & Purchasing Division  
101 East River Drive, 4<sup>th</sup> Floor  
East Hartford, CT 06108

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COURSE CATEGORY	VENDOR NAME	CURRENT CATALOG PRICE	DISC %	DISC Total	Total Price
<b>Computer Basics</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	Discovery Training Services, LLC	\$ 180.00	10.00%	\$ 18.00	\$ 162.00
	Monroe Business Associates, LLC	\$ 195.00	10.00%	\$ 19.50	\$ 175.50
	Connecticut Computer Service, Inc.	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	Online Training Centers	\$ 350.00	30.00%	\$ 105.00	\$ 245.00
	ADNET Education Group, LLC / Key Logic	\$ 225.00	30.00%	\$ 67.50	\$ 157.50
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>	Discovery Training Services, LLC	\$ 900.00	10.00%	\$ 90.00	\$ 810.00
	Monroe Business Associates, LLC	\$ 1,000.00	10.00%	\$ 100.00	\$ 900.00
	Connecticut Computer Service, Inc.	\$ 2,000.00	25.00%	\$ 500.00	\$ 1,500.00
	Online Training Centers	\$ 3,780.00	25.00%	\$ 945.00	\$ 2,835.00
	ADNET Education Group, LLC / Key Logic	\$ 1,150.00	20.00%	\$ 230.00	\$ 920.00
<i>1 Day, 12 students @ Client Site with Equipment and SetUp</i>	Connecticut Computer Service, Inc.	\$ 2,500.00	25.00%	\$ 625.00	\$ 1,875.00
	Online Training Centers	\$ 4,830.00	20.00%	\$ 966.00	\$ 3,864.00
	ADNET Education Group, LLC / Key Logic	\$ 1,650.00	20.00%	\$ 330.00	\$ 1,320.00
<i>12 students @ Vendor Site Private /Custom Class</i>	Connecticut Computer Service, Inc.	\$ 1,850.00	30.00%	\$ 555.00	\$ 1,295.00
	Online Training Centers	\$ 5,250.00	20.00%	\$ 1,050.00	\$ 4,200.00
	ADNET Education Group, LLC / Key Logic	\$ 1,400.00	20.00%	\$ 280.00	\$ 1,120.00
<b>A+ Fast Track</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	ADNET Education Group, LLC / Key Logic	\$ 499.00	30.00%	\$ 149.70	\$ 349.30
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,525.00	20.00%	\$ 705.00	\$ 2,820.00
<i>1 Day, 12 students @ Client Site with Equipment and SetUp</i>		\$ 4,025.00	20.00%	\$ 805.00	\$ 3,220.00
<i>12 students @ Vendor Site Private /Custom Class</i>		\$ 3,525.00	20.00%	\$ 705.00	\$ 2,820.00
<b>A+ CORE 4 Days</b>					
<i>4 Day, 1 Student @ Vendor Site</i>	Connecticut Computer Service, Inc.	\$ 850.00	15.00%	\$ 127.50	\$ 722.50
<i>4 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 10,500.00	21.00%	\$ 2,205.00	\$ 8,295.00
<i>4 Day, 12 students @ Client Site with Equipment and SetUp</i>		\$ 14,500.00	15.20%	\$ 2,204.00	\$ 12,296.00

<i>12 students @ Vendor Site Private /Custom Class</i>		\$ 9,900.00	22.25%	\$ 2,202.75	\$ 7,697.25
<b><i>A+ Operating Systems, 3 Days</i></b>					
<i>3 Days, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 725.00	15.00%	\$ 108.75	\$ 616.25
<i>3 Days, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 9,300.00	21.00%	\$ 1,953.00	\$ 7,347.00
<i>3 Days, 12 students @ Client Site with Equipment and SetUp</i>		\$ 13,300.00	14.70%	\$ 1,955.10	\$ 11,344.90
<i>12 students @ Vendor Site Private /Custom Class</i>		\$ 8,700.00	22.45%	\$ 1,953.15	\$ 6,746.85
<b><i>Microsoft Operating System 1 Day</i></b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 425.00	20.00%	\$ 85.00	\$ 340.00
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 5,700.00	42.10%	\$ 2,399.70	\$ 3,300.30
<i>1 Day, 12 students @ Client Site with Equipment and SetUp</i>		\$ 9,700.00	24.75%	\$ 2,400.75	\$ 7,299.25
<i>12 students @ Vendor Site Private /Custom Class</i>		\$ 5,100.00	44.70%	\$ 2,279.70	\$ 2,820.30
<b><i>Microsoft Operating System 2 Day</i></b>					
<i>2 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 814.00	32.00%	\$ 260.48	\$ 553.52
<i>2 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 10,620.00	43.50%	\$ 4,619.70	\$ 6,000.30
<i>2 Day, 12 students @ Client Site with Equipment and SetUp</i>		\$ 14,620.00	31.50%	\$ 4,605.30	\$ 10,014.70
<i>12 students @ Vendor Site Private /Custom Class</i>		\$ 10,020.00	43.70%	\$ 4,378.74	\$ 5,641.26
<b><i>Microsoft Operating System 3 Day</i></b>					
<i>3 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 1,221.00	32.00%	\$ 390.72	\$ 830.28
<i>3 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 15,420.00	43.75%	\$ 6,746.25	\$ 8,673.75
<i>3 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 19,420.00	34.60%	\$ 6,719.32	\$ 12,700.68
<i>12 Students @ Vendor Site Private /Custom Class</i>		\$ 14,820.00	42.90%	\$ 6,357.78	\$ 8,462.22
<b><i>Microsoft Operating System 4 Day</i></b>					
<i>4 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 1,628.00	32.00%	\$ 520.96	\$ 1,107.04
<i>4 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 20,220.00	43.60%	\$ 8,815.92	\$ 11,404.08



<i>4 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 24,220.00	36.40%	\$ 8,816.08	\$ 15,403.92
<i>12 Students @ Vendor Site Private /Custom Class</i>		\$ 19,620.00	42.50%	\$ 8,338.50	\$ 11,281.50
<b>Microsoft Operating System 5 Days</b>					
<i>5 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 2,035.00	32.00%	\$ 651.20	\$ 1,383.80
<i>5 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 25,020.00	43.60%	\$ 10,908.72	\$ 14,111.28
<i>5 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 29,020.00	37.60%	\$ 10,911.52	\$ 18,108.48
<i>12 Students @ Vendor Site Private /Custom Class</i>		\$ 24,420.00	42.25%	\$ 10,317.45	\$ 14,102.55
<b>Operating Systems</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>				
	<b>Discovery Training Services, LLC</b>	\$ 180.00	10.00%	\$ 18.00	\$ 162.00
	<b>Monroe Business Associates, LLC</b>	\$ 195.00	10.00%	\$ 19.50	\$ 175.50
	<b>Connecticut Computer Service, Inc.</b>	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	<b>Online Training Centers</b>	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 225.00	30.00%	\$ 67.50	\$ 157.50
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>	<b>Discovery Training Services, LLC</b>	\$ 900.00	10.00%	\$ 90.00	\$ 810.00
	<b>Monroe Business Associates, LLC</b>	\$ 1,000.00	10.00%	\$ 100.00	\$ 900.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 1,750.00	30.00%	\$ 525.00	\$ 1,225.00
	<b>Online Training Centers</b>	\$ 4,590.00	25.00%	\$ 1,147.50	\$ 3,442.50
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,150.00	20.00%	\$ 230.00	\$ 920.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 2,250.00	30.00%	\$ 675.00	\$ 1,575.00
	<b>Online Training Centers</b>	\$ 5,865.00	20.00%	\$ 1,173.00	\$ 4,692.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,650.00	20.00%	\$ 330.00	\$ 1,320.00
<i>12 Students @ Vendor Site Private /Custom Class</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 3,000.00	40.00%	\$ 1,200.00	\$ 1,800.00
	<b>Online Training Centers</b>	\$ 6,375.00	20.00%	\$ 1,275.00	\$ 5,100.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,400.00	20.00%	\$ 280.00	\$ 1,120.00
<b>Word Processing (Microsoft Word)</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Discovery Training Services, LLC</b>	\$ 180.00	10.00%	\$ 18.00	\$ 162.00
	<b>Monroe Business Associates, LLC</b>	\$ 195.00	10.00%	\$ 19.50	\$ 175.50
	<b>Connecticut Computer Service, Inc.</b>	\$ 250.00	30.00%	\$ 75.00	\$ 175.00

	<b>Online Training Centers</b>	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 225.00	30.00%	\$ 67.50	\$ 157.50
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>	<b>Discovery Training Services, LLC</b>	\$ 900.00	10.00%	\$ 90.00	\$ 810.00
	<b>Monroe Business Associates, LLC</b>	\$ 1,000.00	10.00%	\$ 100.00	\$ 900.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 2,000.00	25.00%	\$ 500.00	\$ 1,500.00
	<b>Online Training Centers</b>	\$ 2,700.00	25.00%	\$ 675.00	\$ 2,025.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,150.00	20.00%	\$ 230.00	\$ 920.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 2,500.00	25.00%	\$ 625.00	\$ 1,875.00
	<b>Online Training Centers</b>	\$ 3,450.00	20.00%	\$ 690.00	\$ 2,760.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,650.00	20.00%	\$ 330.00	\$ 1,320.00
<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 3,000.00	40.00%	\$ 1,200.00	\$ 1,800.00
	<b>Online Training Centers</b>	\$ 3,750.00	20.00%	\$ 750.00	\$ 3,000.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,400.00	20.00%	\$ 280.00	\$ 1,120.00
	<b>Microsoft Word - Refresher</b>				
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
	<b>Microsoft Word - Intermediate (A)</b>				
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
	<b>Microsoft Word - Intermediate (B)</b>				
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
	<b>Microsoft Word - Advanced</b>				
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 125.00	5.00%	\$ 6.25	\$ 118.75
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 800.00	10.00%	\$ 80.00	\$ 720.00
	<b>Microsoft Word - Tips &amp; Tricks</b>				
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
	<b>Spreadsheets (Microsoft Excel)</b>				
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Discovery Training Services, LLC</b>	\$ 180.00	10.00%	\$ 18.00	\$ 162.00
	<b>Monroe Business Associates, LLC</b>	\$ 195.00	10.00%	\$ 19.50	\$ 175.50
	<b>Connecticut Computer Service, Inc.</b>	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	<b>Online Training Centers</b>	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 225.00	30.00%	\$ 67.50	\$ 157.50

<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>	<b>Discovery Training Services, LLC</b>	\$ 900.00	10.00%	\$ 90.00	\$ 810.00
	<b>Monroe Business Associates, LLC</b>	\$ 1,000.00	10.00%	\$ 100.00	\$ 900.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 2,000.00	25.00%	\$ 500.00	\$ 1,500.00
	<b>Online Training Centers</b>	\$ 2,700.00	25.00%	\$ 675.00	\$ 2,025.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,150.00	20.00%	\$ 230.00	\$ 920.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 2,500.00	25.00%	\$ 625.00	\$ 1,875.00
	<b>Online Training Centers</b>	\$ 3,450.00	20.00%	\$ 690.00	\$ 2,760.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,650.00	20.00%	\$ 330.00	\$ 1,320.00
<i>12 students @ vendor site private /custom class</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 1,850.00	30.00%	\$ 555.00	\$ 1,295.00
	<b>Online Training Centers</b>	\$ 3,750.00	20.00%	\$ 750.00	\$ 3,000.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,400.00	20.00%	\$ 280.00	\$ 1,120.00
<b>Microsoft Excel - Refresher</b>					
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
<b>Microsoft Excel - Basic Formulas</b>					
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
<b>Microsoft Excel - Intermediate (A)</b>					
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
<b>Microsoft Excel - Intermediate (B)</b>					
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
<b>Microsoft Excel - Intermediate (C)</b>					
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
<b>Microsoft Excel - Tips &amp; Tricks</b>					
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
<b>Microsoft Excel - Advanced</b>					
<i>3 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 125.00	5.00%	\$ 6.25	\$ 118.75
<i>3 Hours, 12 Students @ Vendor Site</i>		\$ 800.00	10.00%	\$ 80.00	\$ 720.00
<b>Presentation/DeskTop Publishing (Microsoft PowerPoint, Publisher)</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Discovery Training Services, LLC</b>	\$ 180.00	10.00%	\$ 18.00	\$ 162.00

	Monroe Business Associates, LLC	\$ 195.00	10.00%	\$ 19.50	\$ 175.50
	Connecticut Computer Service, Inc.	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	Online Training Centers	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
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<b>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</b>					
	Discovery Training Services, LLC	\$ 900.00	10.00%	\$ 90.00	\$ 810.00
	Monroe Business Associates, LLC	\$ 1,000.00	10.00%	\$ 100.00	\$ 900.00
	Connecticut Computer Service, Inc.	\$ 2,500.00	25.00%	\$ 625.00	\$ 1,875.00
	Online Training Centers	\$ 2,700.00	25.00%	\$ 675.00	\$ 2,025.00
	ADNET Education Group, LLC / Key Logic	\$ 1,150.00	20.00%	\$ 230.00	\$ 920.00
<b>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</b>					
	Connecticut Computer Service, Inc.	\$ 3,600.00	33.33%	\$ 1,199.88	\$ 2,400.12
	Online Training Centers	\$ 3,450.00	20.00%	\$ 690.00	\$ 2,760.00
	ADNET Education Group, LLC / Key Logic	\$ 1,650.00	20.00%	\$ 330.00	\$ 1,320.00
<b>1 Day, 12 Students, @ Vendor Site, Private/custom class</b>					
	Connecticut Computer Service, Inc.	\$ 1,850.00	30.00%	\$ 555.00	\$ 1,295.00
	Online Training Centers	\$ 3,750.00	20.00%	\$ 750.00	\$ 3,000.00
	ADNET Education Group, LLC / Key Logic	\$ 1,400.00	20.00%	\$ 280.00	\$ 1,120.00
<b>Microsoft PowerPoint - Refresher</b>					
3 Hours, 1 Student @ Vendor Site	Monroe Business Associates, LLC	\$ 110.00	5.00%	\$ 5.50	\$ 104.50
3 Hours, 12 Students @ Vendor Site		\$ 600.00	10.00%	\$ 60.00	\$ 540.00
<b>Microsoft PowerPoint - Advanced</b>					
3 Hours, 1 Student @ Vendor Site	Monroe Business Associates, LLC	\$ 125.00	5.00%	\$ 6.25	\$ 118.75
3 Hours, 12 Students @ Vendor Site		\$ 800.00	10.00%	\$ 80.00	\$ 720.00
<b>Access Application Development</b>					
1 Day, 1 Student @ Vendor Site	ADNET Education Group, LLC / Key Logic	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
1 Day, 12 Students, @ Vendor Site, Private/custom class		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>JAVA</b>					
1 Day, 1 Student @ Vendor Site	ADNET Education Group, LLC / Key Logic	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00

<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>Introduction to SQL</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>Linux</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>Premium DATABASE, Per Day</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 325.00	30.00%	\$ 97.50	\$ 227.50
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 1,425.00	20.00%	\$ 285.00	\$ 1,140.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>		\$ 1,925.00	20.00%	\$ 385.00	\$ 1,540.00
<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 1,750.00	20.00%	\$ 350.00	\$ 1,400.00
<b>Database (Microsoft Access)</b>					
<i>2 Days, 1 Student @ Vendor Site</i>	<b>Discovery Training Services, LLC</b>	\$ 360.00	10.00%	\$ 36.00	\$ 324.00
	<b>Monroe Business Associates, LLC</b>	\$ 390.00	10.00%	\$ 39.00	\$ 351.00
	<b>Online Training Centers</b>	\$ 850.00	30.00%	\$ 255.00	\$ 595.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 495.00	30.00%	\$ 148.50	\$ 346.50
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 450.00	30.00%	\$ 135.00	\$ 315.00
	<b>Golden Consulting Group, LLC</b>	\$ 900.00	20.00%	\$ 180.00	\$ 720.00
	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,200.00	15.00%	\$ 180.00	\$ 1,020.00
<i>2 Day, 12 Students, @ Client Site, with Equipment and Set-Up</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 3,200.00	30.00%	\$ 960.00	\$ 2,240.00
	<b>Discovery Training Services, LLC</b>	\$ 1,800.00	10.00%	\$ 180.00	\$ 1,620.00
	<b>Online Training Centers</b>	\$ 9,180.00	25.00%	\$ 2,295.00	\$ 6,885.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 2,300.00	20.00%	\$ 460.00	\$ 1,840.00

	<b>Golden Consulting Group, LLC</b>	<b>\$ 1,450.00</b>	<b>20.00%</b>	<b>\$ 290.00</b>	<b>\$ 1,160.00</b>
	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 10,000.00</b>	<b>15.00%</b>	<b>\$ 1,500.00</b>	<b>\$ 8,500.00</b>
	<b>Monroe Business Associates, LLC</b>	<b>\$ 1,800.00</b>	<b>10.00%</b>	<b>\$ 180.00</b>	<b>\$ 1,620.00</b>
<b>2 Day, 12 Students, @ Vendor Site, Private/custom class</b>					
	<b>Connecticut Computer Service, Inc.</b>	<b>\$ 3,650.00</b>	<b>30.00%</b>	<b>\$ 1,095.00</b>	<b>\$ 2,555.00</b>
	<b>Online Training Centers</b>	<b>\$ 11,730.00</b>	<b>20.00%</b>	<b>\$ 2,346.00</b>	<b>\$ 9,384.00</b>
	<b>ADNET Education Group, LLC / Key Logic</b>	<b>\$ 3,300.00</b>	<b>20.00%</b>	<b>\$ 660.00</b>	<b>\$ 2,640.00</b>
	<b>Golden Consulting Group, LLC</b>	<b>\$ 3,000.00</b>	<b>20.00%</b>	<b>\$ 600.00</b>	<b>\$ 2,400.00</b>
	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 14,000.00</b>	<b>15.00%</b>	<b>\$ 2,100.00</b>	<b>\$ 11,900.00</b>
<b>2 Day, 12 Students, @ Vendor Site, Private/custom class</b>					
	<b>Connecticut Computer Service, Inc.</b>	<b>\$ 3,000.00</b>	<b>30.00%</b>	<b>\$ 900.00</b>	<b>\$ 2,100.00</b>
	<b>Online Training Centers</b>	<b>\$ 12,750.00</b>	<b>20.00%</b>	<b>\$ 2,550.00</b>	<b>\$ 10,200.00</b>
	<b>ADNET Education Group, LLC / Key Logic</b>	<b>\$ 2,800.00</b>	<b>20.00%</b>	<b>\$ 560.00</b>	<b>\$ 2,240.00</b>
	<b>Golden Consulting Group, LLC</b>	<b>\$ 2,000.00</b>	<b>20.00%</b>	<b>\$ 400.00</b>	<b>\$ 1,600.00</b>
	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 10,900.00</b>	<b>15.00%</b>	<b>\$ 1,635.00</b>	<b>\$ 9,265.00</b>
<b>Database Administrator 1 Day Course</b>					
<b>1 Day, 1 Student @ Vendor Site</b>	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 600.00</b>	<b>15.00%</b>	<b>\$ 90.00</b>	<b>\$ 510.00</b>
<b>1 Day, 12 Students, @ Client Site, no Equipment,and Set-Up</b>		<b>\$ 5,000.00</b>	<b>15.00%</b>	<b>\$ 750.00</b>	<b>\$ 4,250.00</b>
<b>1 Day, @ client site 12 Students with equipment and set up</b>		<b>\$ 7,000.00</b>	<b>15.00%</b>	<b>\$ 1,050.00</b>	<b>\$ 5,950.00</b>
<b>1 Day, 12 Students, @ Vendor Site, Private/custom class</b>		<b>\$ 5,450.00</b>	<b>15.00%</b>	<b>\$ 817.50</b>	<b>\$ 4,632.50</b>
<b>Database Administrator 2 Day Course</b>					
<b>2 Day, 1 Student @ Vendor Site</b>	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 1,200.00</b>	<b>15.00%</b>	<b>\$ 180.00</b>	<b>\$ 1,020.00</b>
<b>2 Day, 12 Students, @ Client Site, no Equipment,and Set-Up</b>					
	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 10,000.00</b>	<b>15.00%</b>	<b>\$ 1,500.00</b>	<b>\$ 8,500.00</b>
	<b>Discovery Training Services, LLC</b>	<b>\$ 1,800.00</b>	<b>10.00%</b>	<b>\$ 180.00</b>	<b>\$ 1,620.00</b>
<b>2 Day, @ client site 12 Students with equipment and set up</b>					
	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 14,000.00</b>	<b>15.00%</b>	<b>\$ 2,100.00</b>	<b>\$ 11,900.00</b>
<b>2 Day, 12 Students, @ Vendor Site, Private/custom class</b>	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 10,900.00</b>	<b>15.00%</b>	<b>\$ 1,635.00</b>	<b>\$ 9,265.00</b>
<b>Database Administrator 3 Day Course</b>					
<b>3 Day, 1 Student @ Vendor Site</b>	<b>Guidesoft, Inc., dba Knowledge Services</b>	<b>\$ 1,800.00</b>	<b>15.00%</b>	<b>\$ 270.00</b>	<b>\$ 1,530.00</b>
<b>3 Day, 12 Students, @ Client Site, no Equipment,and Set-Up</b>		<b>\$ 15,000.00</b>	<b>15.00%</b>	<b>\$ 2,250.00</b>	<b>\$ 12,750.00</b>

3 Day, @ client site 12 Students with equipment and set up		\$ 21,000.00	15.00%	\$ 3,150.00	\$ 17,850.00
3 Day, 12 Students, @ Vendor Site, Private/custom class		\$ 16,350.00	15.00%	\$ 2,452.50	\$ 13,897.50
<b>Database Administrator 4 Days</b>					
4 Day, 1 Student @ Vendor Site	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 2,400.00	15.00%	\$ 360.00	\$ 2,040.00
4 Day, 12 Students, @ Client Site, no Equipment,and Set-Up		\$ 20,000.00	15.00%	\$ 3,000.00	\$ 17,000.00
4 Day, @ client site 12 Students with equipment and set up		\$ 28,000.00	15.00%	\$ 4,200.00	\$ 23,800.00
4 Day, 12 Students, @ Vendor Site, Private/custom class		\$ 21,800.00	15.00%	\$ 3,270.00	\$ 18,530.00
<b>Database Administrator 5 Days</b>					
5 Day, 1 Student @ Vendor Site	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 3,000.00	15.00%	\$ 450.00	\$ 2,550.00
5 Day, 12 Students, @ Client Site, no Equipment,and Set-Up		\$ 25,000.00	15.00%	\$ 3,750.00	\$ 21,250.00
5 Day, @ client site 12 Students with equipment and set up		\$ 35,000.00	15.00%	\$ 5,250.00	\$ 29,750.00
5 Day, 12 Students, @ Vendor Site, Private/custom class		\$ 27,250.00	15.00%	\$ 4,087.50	\$ 23,162.50
<b>CITRIX, Per Day</b>					
1 Day, 1 Student @ Vendor Site	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 599.00	30.00%	\$ 179.70	\$ 419.30
1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up		\$ 4,225.00	20.00%	\$ 845.00	\$ 3,380.00
1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up		\$ 4,725.00	20.00%	\$ 945.00	\$ 3,780.00
1 Day, 12 Students, @ Vendor Site, Private/custom class		\$ 4,225.00	20.00%	\$ 845.00	\$ 3,380.00
<b>CISSP, Per Day</b>					
1 Day, 1 Student @ Vendor Site	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 599.00	30.00%	\$ 179.70	\$ 419.30
1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up		\$ 4,225.00	20.00%	\$ 845.00	\$ 3,380.00
1 Day, 12 Students, @ Client Site, With Equipment,and Set-Up		\$ 4,725.00	20.00%	\$ 945.00	\$ 3,780.00
1 Day, 12 Students, @ Vendor Site, Private/custom class		\$ 4,225.00	20.00%	\$ 845.00	\$ 3,380.00
<b>WIRELESS, Per Day</b>					
1 Day, 1 Student @ Vendor Site	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 599.00	30.00%	\$ 179.70	\$ 419.30

<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 4,225.00	20.00%	\$ 845.00	\$ 3,380.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>		\$ 4,725.00	20.00%	\$ 945.00	\$ 3,780.00
<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 4,225.00	20.00%	\$ 845.00	\$ 3,380.00
<b>Application Server 1 Day Course</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 600.00	15.00%	\$ 90.00	\$ 510.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 5,000.00	15.00%	\$ 750.00	\$ 4,250.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 7,000.00	15.00%	\$ 1,050.00	\$ 5,950.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 5,450.00	15.00%	\$ 817.50	\$ 4,632.50
<b>Application Server 2 Days</b>					
<i>2 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,200.00	15.00%	\$ 180.00	\$ 1,020.00
<i>2 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 10,000.00	15.00%	\$ 1,500.00	\$ 8,500.00
<i>2 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 14,000.00	15.00%	\$ 2,100.00	\$ 11,900.00
<i>2 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 10,900.00	15.00%	\$ 1,635.00	\$ 9,265.00
<b>Application Server 3 Days</b>					
<i>3 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,800.00	15.00%	\$ 270.00	\$ 1,530.00
<i>3 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 15,000.00	15.00%	\$ 2,250.00	\$ 12,750.00
<i>3 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 21,000.00	15.00%	\$ 3,150.00	\$ 17,850.00
<i>3 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 16,350.00	15.00%	\$ 2,452.50	\$ 13,897.50
<b>Application Server 4 Days</b>					
<i>4 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 2,400.00	15.00%	\$ 360.00	\$ 2,040.00
<i>4 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 20,000.00	15.00%	\$ 3,000.00	\$ 17,000.00
<i>4 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 28,000.00	15.00%	\$ 4,200.00	\$ 23,800.00
<i>4 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 21,800.00	15.00%	\$ 3,270.00	\$ 18,530.00
<b>Application Server 5 Day Course</b>					
<i>5 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 3,000.00	15.00%	\$ 450.00	\$ 2,550.00



<i>5 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 25,000.00	15.00%	\$ 3,750.00	\$ 21,250.00
<i>5 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 35,000.00	15.00%	\$ 5,250.00	\$ 29,750.00
<i>5 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 27,250.00	15.00%	\$ 4,087.50	\$ 23,162.50
<b>Crystal Report Design</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 500.00	20.00%	\$ 100.00	\$ 400.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 2,800.00	15.00%	\$ 420.00	\$ 2,380.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,300.00	9.00%	\$ 387.00	\$ 3,913.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,400.00	17.00%	\$ 578.00	\$ 2,822.00
<b>Business Objects Enterprise</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 625.00	20.00%	\$ 125.00	\$ 500.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 3,300.00	15.00%	\$ 495.00	\$ 2,805.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,800.00	8.00%	\$ 384.00	\$ 4,416.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,400.00	17.00%	\$ 578.00	\$ 2,822.00
<b>Crystal Business Objects</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 625.00	20.00%	\$ 125.00	\$ 500.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 3,300.00	15.00%	\$ 495.00	\$ 2,805.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,800.00	8.00%	\$ 384.00	\$ 4,416.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,900.00	15.00%	\$ 585.00	\$ 3,315.00
<b>Crystal Reports for Kronos /ADP Enterprise Etime</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 500.00	20.00%	\$ 100.00	\$ 400.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 2,800.00	15.00%	\$ 420.00	\$ 2,380.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,300.00	9.00%	\$ 387.00	\$ 34.83
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,400.00	17.00%	\$ 578.00	\$ 98.26

<b>Legacy Development</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 500.00	20.00%	\$ 100.00	\$ 400.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 2,200.00	15.00%	\$ 330.00	\$ 1,870.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>					
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,700.00	15.00%	\$ 555.00	\$ 3,145.00
<b>XML and Web Services</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 500.00	20.00%	\$ 100.00	\$ 400.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 2,400.00	15.00%	\$ 360.00	\$ 2,040.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,800.00	8.00%	\$ 384.00	\$ 4,416.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,400.00	15.00%	\$ 510.00	\$ 2,890.00
<b>JAVA</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 500.00	20.00%	\$ 100.00	\$ 400.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 2,400.00	15.00%	\$ 360.00	\$ 2,040.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,800.00	8.00%	\$ 384.00	\$ 4,416.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,400.00	15.00%	\$ 510.00	\$ 2,890.00
<b>Service Oriented Archietecture</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 625.00	20.00%	\$ 125.00	\$ 500.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 3,600.00	15.00%	\$ 540.00	\$ 3,060.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 5,100.00	8.00%	\$ 408.00	\$ 4,692.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,700.00	15.00%	\$ 555.00	\$ 3,145.00
<b>IBM Websphere</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 500.00	20.00%	\$ 100.00	\$ 400.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 3,300.00	15.00%	\$ 495.00	\$ 2,805.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,800.00	15.00%	\$ 720.00	\$ 4,080.00

<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,900.00	15.00%	\$ 585.00	\$ 3,315.00
<b>OBJECT ORIENTED DEVELOPMENT</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 450.00	20.00%	\$ 90.00	\$ 360.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 2,200.00	15.00%	\$ 330.00	\$ 1,870.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,800.00	8.00%	\$ 384.00	\$ 4,416.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,400.00	15.00%	\$ 510.00	\$ 2,890.00
<b>Database and Data Warehousing</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Golden Consulting Group, LLC</b>	\$ 450.00	20.00%	\$ 90.00	\$ 360.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 2,200.00	15.00%	\$ 330.00	\$ 1,870.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 4,800.00	8.00%	\$ 384.00	\$ 4,416.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 3,400.00	15.00%	\$ 510.00	\$ 2,890.00
<b>Development Tools 1 Day</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 600.00	15.00%	\$ 90.00	\$ 510.00
<i>1 Day, 12 Students @ Client Site NO Equipment No Set-Up</i>		\$ 5,000.00	15.00%	\$ 750.00	\$ 4,250.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 7,000.00	15.00%	\$ 1,050.00	\$ 5,950.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 5,450.00	15.00%	\$ 817.50	\$ 4,632.50
<b>Development Tools 2 Days</b>					
<i>2 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,200.00	15.00%	\$ 180.00	\$ 1,020.00
<i>2 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 10,000.00	15.00%	\$ 1,500.00	\$ 8,500.00
<i>2 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 14,000.00	15.00%	\$ 2,100.00	\$ 11,900.00
<i>2 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 10,900.00	15.00%	\$ 1,635.00	\$ 9,265.00
<b>Development Tools 3 Days</b>					
<i>3 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,800.00	15.00%	\$ 270.00	\$ 1,530.00
<i>3 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 15,000.00	15.00%	\$ 2,250.00	\$ 12,750.00

<i>3 Day, 12 Students @ Client Site With Equipment and Set-Up</i>		\$ 21,000.00	15.00%	\$ 3,150.00	\$ 17,850.00
<i>3 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 16,350.00	15.00%	\$ 2,452.50	\$ 13,897.50
<b><i>Development Tools 4 Days</i></b>					
<i>4 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 2,400.00	15.00%	\$ 360.00	\$ 2,040.00
<i>4 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 20,000.00	15.00%	\$ 3,000.00	\$ 17,000.00
<i>4 Day, 12 Students @ Client Site With Equipment and Set-Up</i>		\$ 28,000.00	15.00%	\$ 4,200.00	\$ 23,800.00
<i>4 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 21,800.00	15.00%	\$ 3,270.00	\$ 18,530.00
<b><i>Development Tools 5 Days</i></b>					
<i>5 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 3,000.00	15.00%	\$ 450.00	\$ 2,550.00
<i>5 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 25,000.00	15.00%	\$ 3,750.00	\$ 21,250.00
<i>5 Day, 12 Students @ Client Site With Equipment and Set-Up</i>		\$ 35,000.00	15.00%	\$ 5,250.00	\$ 29,750.00
<i>5 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 27,250.00	15.00%	\$ 4,087.50	\$ 23,162.50
<b><i>DataWarehouse and Business Intelligence 1 Day Course</i></b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 600.00	15.00%	\$ 90.00	\$ 510.00
<i>1 Day, 12 Students @ Client Site with no Equipment No Set-Up</i>		\$ 5,000.00	15.00%	\$ 750.00	\$ 4,250.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 7,000.00	15.00%	\$ 1,050.00	\$ 5,950.00
<i>5 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 5,450.00	15.00%	\$ 817.50	\$ 4,632.50
<b><i>DataWarehouse and Business Intelligence 2 Days</i></b>					
<i>2 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,200.00	15.00%	\$ 180.00	\$ 1,020.00
<i>2 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 10,000.00	15.00%	\$ 1,500.00	\$ 8,500.00
<i>2 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 14,000.00	15.00%	\$ 2,100.00	\$ 11,900.00
<i>2 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 10,900.00	15.00%	\$ 1,635.00	\$ 9,265.00

<b>DataWarehouse and Business Intelligence 3 Days</b>					
<i>3 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,800.00	15.00%	\$ 270.00	\$ 1,530.00
<i>3 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 15,000.00	15.00%	\$ 2,250.00	\$ 12,750.00
<i>3 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 21,000.00	15.00%	\$ 3,150.00	\$ 17,850.00
<i>3 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 16,350.00	15.00%	\$ 2,452.50	\$ 13,897.50
<b>DataWarehouse and Business Intelligence 4 Days</b>					
<i>4 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 2,400.00	15.00%	\$ 360.00	\$ 2,040.00
<i>4 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 20,000.00	15.00%	\$ 3,000.00	\$ 17,000.00
<i>4 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 28,000.00	15.00%	\$ 4,200.00	\$ 23,800.00
<i>4 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 21,800.00	15.00%	\$ 3,270.00	\$ 18,530.00
<b>DataWarehouse and Business Intelligence 5 Days</b>					
<i>5 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 3,000.00	15.00%	\$ 450.00	\$ 2,550.00
<i>5 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 25,000.00	15.00%	\$ 3,750.00	\$ 21,250.00
<i>5 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 35,000.00	15.00%	\$ 5,250.00	\$ 29,750.00
<i>5 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 27,250.00	15.00%	\$ 4,087.50	\$ 23,162.50
<b>PeopleSoft 1 Day Course</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 600.00	15.00%	\$ 90.00	\$ 510.00
<i>1 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 5,000.00	15.00%	\$ 750.00	\$ 4,250.00
<i>1 Day, 12 Students @ Client Site with Equipment and Set-Up</i>		\$ 7,000.00	15.00%	\$ 1,050.00	\$ 5,950.00
<i>1 Day, 12 Students at Vendor Site-private/custom class</i>		\$ 5,450.00	15.00%	\$ 817.50	\$ 4,632.50
<b>PeopleSoft 2 Days</b>					
<i>2 Day, 1 Student @ Vendor Site</i>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,200.00	15.00%	\$ 180.00	\$ 1,020.00
<i>2 Day, 12 Students @ Client Site with NO Equipment No Set-Up</i>		\$ 10,000.00	15.00%	\$ 1,500.00	\$ 8,500.00

2 Day, 12 Students @ Client Site with Equipment and Set-Up		\$ 14,000.00	15.00%	\$ 2,100.00	\$ 11,900.00
2 Day, 12 Students at Vendor Site-private/custom class		\$ 10,900.00	15.00%	\$ 1,635.00	\$ 9,265.00
<b>PeopleSoft 3 Days</b>					
3 Day, 1 Student @ Vendor Site	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,800.00	15.00%	\$ 270.00	\$ 1,530.00
3 Day, 12 Students @ Client Site with NO Equipment No Set-Up		\$ 15,000.00	15.00%	\$ 2,250.00	\$ 12,750.00
3 Day, 12 Students @ Client Site with Equipment and Set-Up		\$ 21,000.00	15.00%	\$ 3,150.00	\$ 17,850.00
3 Day, 12 Students at Vendor Site-private/custom class		\$ 16,350.00	15.00%	\$ 2,452.50	\$ 13,897.50
<b>PeopleSoft 4 Days</b>					
4 Day, 1 Student @ Vendor Site	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 2,400.00	15.00%	\$ 360.00	\$ 2,040.00
4 Day, 12 Students @ Client Site with NO Equipment No Set-Up		\$ 20,000.00	15.00%	\$ 3,000.00	\$ 17,000.00
4 Day, 12 Students @ Client Site with Equipment and Set-Up		\$ 28,000.00	15.00%	\$ 4,200.00	\$ 23,800.00
4 Day, 12 Students at Vendor Site-private/custom class		\$ 21,800.00	15.00%	\$ 3,270.00	\$ 18,530.00
<b>PeopleSoft 5 Days</b>					
5 Day, 1 Student @ Vendor Site	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 3,000.00	15.00%	\$ 450.00	\$ 2,550.00
5 Day, 12 Students @ Client Site with NO Equipment No Set-Up		\$ 25,000.00	15.00%	\$ 3,750.00	\$ 21,250.00
5 Day, 12 Students @ Client Site with Equipment and Set-Up		\$ 35,000.00	15.00%	\$ 5,250.00	\$ 29,750.00
5 Day, 12 Students at Vendor Site-private/custom class		\$ 27,250.00	15.00%	\$ 4,087.50	\$ 23,162.50
<b>Microsoft Technical (Except SharePoint and InfoPath)</b>					
1 Day, 1 Student @ Vendor Site	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
1 Day, 12 Students, @ Vendor Site, Private/custom class		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>Microsoft Technical SharePoint &amp; InfoPath</b>					

<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 599.00	30.00%	\$ 179.70	\$ 419.30
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 4,225.00	20.00%	\$ 845.00	\$ 3,380.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>		\$ 4,725.00	20.00%	\$ 945.00	\$ 3,780.00
<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 4,225.00	20.00%	\$ 845.00	\$ 3,380.00
<b>Microsoft Access - Intermediate</b>					
<i>9 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 295.00	5.00%	\$ 14.75	\$ 280.25
<i>9 Hours, 12 Students @ Vendor Site</i>		\$ 1,500.00	10.00%	\$ 150.00	\$ 1,350.00
<b>Microsoft Access - Advanced</b>					
<i>6 Hours, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 225.00	5.00%	\$ 11.25	\$ 213.75
<i>6 Hours, 12 Students @ Vendor Site</i>		\$ 1,200.00	10.00%	\$ 120.00	\$ 1,080.00
<b>Graphics</b>					
<i>2 Days, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 450.00	10.00%	\$ 45.00	\$ 405.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 495.00	30.00%	\$ 148.50	\$ 346.50
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 450.00	30.00%	\$ 135.00	\$ 315.00
<b>2 Days, 12 Students @ Client Site no equipment no set up</b>					
	<b>Discovery Training Services, LLC</b>	\$ 1,800.00	10.00%	\$ 180.00	\$ 1,620.00
	<b>Monroe Business Associates, LLC</b>	\$ 2,100.00	10.00%	\$ 210.00	\$ 1,890.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 2,300.00	20.00%	\$ 460.00	\$ 1,840.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 3,200.00	30.00%	\$ 960.00	\$ 2,240.00
<b>2 Days, @ Client site 12 Students with equipment and set up</b>					
	<b>Connecticut Computer Service, Inc.</b>	\$ 3,650.00	30.00%	\$ 1,095.00	\$ 2,555.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 3,300.00	20.00%	\$ 660.00	\$ 2,640.00
<b>2 Day, 12 Students, @ Vendor Site, Private/custom class</b>					
	<b>Connecticut Computer Service, Inc.</b>	\$ 3,000.00	30.00%	\$ 900.00	\$ 2,100.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 2,800.00	20.00%	\$ 560.00	\$ 2,240.00
<b>Premium Graphics</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 325.00	30.00%	\$ 97.50	\$ 227.50
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 1,425.00	20.00%	\$ 285.00	\$ 1,140.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>		\$ 1,925.00	20.00%	\$ 385.00	\$ 1,540.00
<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 1,750.00	20.00%	\$ 350.00	\$ 1,400.00
<b>Self Management Series</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 425.00	30.00%	\$ 127.50	\$ 297.50

<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<i>1 Day, 12 Students, @ Client Site, With Equipment, and Set-Up</i>		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<i>1 Day, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>Project Management (MS Project, Project Management Concepts)</b>					
<i>2 Days, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 450.00	10.00%	\$ 45.00	\$ 405.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 995.00	25.00%	\$ 248.75	\$ 746.25
	<b>Online Training Centers</b>	\$ 1,000.00	25.00%	\$ 250.00	\$ 750.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 650.00	30.00%	\$ 195.00	\$ 455.00
<i>2 Days, 12 Students @ Client Site no equipment no set up</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 11,940.00	25.00%	\$ 2,985.00	\$ 8,955.00
	<b>Discovery Training Services, LLC</b>	\$ 2,400.00	10.00%	\$ 240.00	\$ 2,160.00
	<b>Monroe Business Associates, LLC</b>	\$ 2,100.00	10.00%	\$ 210.00	\$ 1,890.00
	<b>Online Training Centers</b>	\$ 10,800.00	20.00%	\$ 2,160.00	\$ 8,640.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 2,850.00	20.00%	\$ 570.00	\$ 2,280.00
<i>2 Days, 12 Students @ client site with equipment and set up</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 11,940.00	25.00%	\$ 2,985.00	\$ 8,955.00
	<b>Online Training Centers</b>	\$ 13,800.00	15.00%	\$ 2,070.00	\$ 11,730.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<i>2 Day, 12 Students, @ Vendor Site, Private/custom class</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 11,940.00	25.00%	\$ 2,985.00	\$ 8,955.00
	<b>Online Training Centers</b>	\$ 15,000.00	15.00%	\$ 2,250.00	\$ 12,750.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<b>Advanced Project Management 5 Days</b>					
<i>5 Days, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 3,150.00	20.80%	\$ 655.20	\$ 2,494.80
<i>5 Days, 12 Students @ Client Site no equipment no set up</i>		\$ 37,800.00	25.00%	\$ 9,450.00	\$ 28,350.00
<i>5 Days, 12 Students @ client site with equipment and set up</i>		\$ 37,800.00	25.00%	\$ 9,450.00	\$ 28,350.00
<i>5 Days, 12 Students, @ Vendor Site, Private/custom class</i>		\$ 37,800.00	25.00%	\$ 9,450.00	\$ 28,350.00
<b>E-Mail/Contact Management (Microsoft Outlook)</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Discovery Training Services, LLC</b>	\$ 180.00	10.00%	\$ 18.00	\$ 162.00



	Monroe Business Associates, LLC	\$ 195.00	10.00%	\$ 19.50	\$ 175.50
	Connecticut Computer Service, Inc.	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	Online Training Centers	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	ADNET Education Group, LLC / Key Logic	\$ 225.00	30.00%	\$ 67.50	\$ 157.50
<b>1 Day, 12 Students @ Client Site no equipment no set up</b>					
	Discovery Training Services, LLC	\$ 900.00	10.00%	\$ 90.00	\$ 810.00
	Monroe Business Associates, LLC	\$ 1,000.00	10.00%	\$ 100.00	\$ 900.00
	Connecticut Computer Service, Inc.	\$ 2,000.00	25.00%	\$ 500.00	\$ 1,500.00
	Online Training Centers	\$ 2,700.00	25.00%	\$ 675.00	\$ 2,025.00
	ADNET Education Group, LLC / Key Logic	\$ 1,150.00	20.00%	\$ 230.00	\$ 920.00
<b>1 Day, 12 Students @ Client Site with equipment and set-up</b>					
	Connecticut Computer Service, Inc.	\$ 2,500.00	25.00%	\$ 625.00	\$ 1,875.00
	Online Training Centers	\$ 3,450.00	20.00%	\$ 690.00	\$ 2,760.00
	ADNET Education Group, LLC / Key Logic	\$ 1,650.00	20.00%	\$ 330.00	\$ 1,320.00
<b>1 Day, 12 Student @ Vendor Site private/custom class</b>					
	Connecticut Computer Service, Inc.	\$ 1,850.00	30.00%	\$ 555.00	\$ 1,295.00
	Online Training Centers	\$ 3,750.00	20.00%	\$ 750.00	\$ 3,000.00
	ADNET Education Group, LLC / Key Logic	\$ 1,400.00	20.00%	\$ 280.00	\$ 1,120.00
<b>Accounting (Quicken, Quick Books)</b>					
<b>1 Day, 1 Student @ Vendor Site</b>					
	Monroe Business Associates, LLC	\$ 225.00	10.00%	\$ 22.50	\$ 202.50
	ADNET Education Group, LLC / Key Logic	\$ 325.00	30.00%	\$ 97.50	\$ 227.50
<b>1 Day, 12 Students @ Client Site no equipment no set up</b>					
	Monroe Business Associates, LLC	\$ 1,200.00	10.00%	\$ 120.00	\$ 1,080.00
	Connecticut Computer Service, Inc.	\$ 3,600.00	33.33%	\$ 1,199.88	\$ 2,400.12
	ADNET Education Group, LLC / Key Logic	\$ 1,425.00	20.00%	\$ 285.00	\$ 1,140.00
<b>1 Day, 12 Students @ Client Site With equipment and set up</b>					
	Connecticut Computer Service, Inc.	\$ 3,600.00	33.33%	\$ 1,199.88	\$ 2,400.12
	ADNET Education Group, LLC / Key Logic	\$ 1,925.00	20.00%	\$ 385.00	\$ 1,540.00
<b>1 Day, 12 Student @ Vendor Site private/custom class</b>					
	ADNET Education Group, LLC / Key Logic	\$ 1,750.00	20.00%	\$ 350.00	\$ 1,400.00
<b>Internet</b>					
<b>1 Day, 1 Student @ Vendor Site</b>					
	Monroe Business Associates, LLC	\$ 195.00	10.00%	\$ 19.50	\$ 175.50
	Connecticut Computer Service, Inc.	\$ 250.00	30.00%	\$ 75.00	\$ 175.00
	Discovery Training Services, LLC	\$ 180.00	10.00%	\$ 18.00	\$ 162.00
	Online Training Centers	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
	ADNET Education Group, LLC / Key Logic	\$ 325.00	30.00%	\$ 97.50	\$ 227.50

<i>1 Day, 12 Students @ Client Site no equipment no set up</i>	<b>Monroe Business Associates, LLC</b>	\$ 1,000.00	10.00%	\$ 100.00	\$ 900.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 2,000.00	25.00%	\$ 500.00	\$ 1,500.00
	<b>Discovery Training Services, LLC</b>	\$ 900.00	10.00%	\$ 90.00	\$ 810.00
	<b>Online Training Centers</b>	\$ 4,590.00	25.00%	\$ 1,147.50	\$ 3,442.50
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,425.00	20.00%	\$ 285.00	\$ 1,140.00
<i>1 Day, 12 Students @ Client Site With equipment and set up</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 2,500.00	25.00%	\$ 625.00	\$ 1,875.00
	<b>Online Training Centers</b>	\$ 5,865.00	20.00%	\$ 1,173.00	\$ 4,692.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,925.00	20.00%	\$ 385.00	\$ 1,540.00
<i>1 Day, 12 Student @ Vendor Site private/custom class</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 1,850.00	30.00%	\$ 555.00	\$ 1,295.00
	<b>Online Training Centers</b>	\$ 5,375.00	20.00%	\$ 1,075.00	\$ 4,300.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 1,750.00	20.00%	\$ 350.00	\$ 1,400.00
<b>Web Design</b>					
<i>2 Days, 1 Student @ Vendor Site</i>	<b>Monroe Business Associates, LLC</b>	\$ 450.00	10.00%	\$ 45.00	\$ 405.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 495.00	30.00%	\$ 148.50	\$ 346.50
	<b>Discovery Training Services, LLC</b>	\$ 360.00	10.00%	\$ 36.00	\$ 324.00
	<b>Online Training Centers</b>	\$ 850.00	30.00%	\$ 255.00	\$ 595.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 650.00	30.00%	\$ 195.00	\$ 455.00
<i>2 Days 12 Students, @ Client Site, No Equipment, No Set-Up</i>	<b>Discovery Training Services, LLC</b>	\$ 1,800.00	10.00%	\$ 180.00	\$ 1,620.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 3,200.00	30.00%	\$ 960.00	\$ 2,240.00
	<b>Monroe Business Associates, LLC</b>	\$ 2,100.00	10.00%	\$ 210.00	\$ 1,890.00
	<b>Online Training Centers</b>	\$ 9,180.00	25.00%	\$ 2,295.00	\$ 6,885.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 2,850.00	20.00%	\$ 570.00	\$ 2,280.00
<i>2 Day, 12 Students @ Client Site With equipment and set up</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 3,650.00	30.00%	\$ 1,095.00	\$ 2,555.00
	<b>Online Training Centers</b>	\$ 11,730.00	20.00%	\$ 2,346.00	\$ 9,384.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 3,850.00	20.00%	\$ 770.00	\$ 3,080.00
<i>2 Day, 12 Student @ Vendor Site private/custom class</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 3,000.00	30.00%	\$ 900.00	\$ 2,100.00
	<b>Online Training Centers</b>	\$ 12,750.00	20.00%	\$ 2,550.00	\$ 10,200.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<b>Customized Course Curriculum Development</b>		rate per hour			
	<b>Monroe Business Associates, LLC</b>	\$ 125.00	10.00%	\$ 12.50	\$ 112.50
	<b>Discovery Training Services, LLC</b>	\$ 95.00	10.00%	\$ 9.50	\$ 85.50

	<b>Connecticut Computer Service, Inc.</b>	\$ 200.00	25.00%	\$ 50.00	\$ 150.00
	<b>Online Training Centers</b>	\$ 125.00	10.00%	\$ 12.50	\$ 112.50
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 220.00	20.00%	\$ 44.00	\$ 176.00
	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 2,500.00	15.00%	\$ 375.00	\$ 2,125.00
	<b>Golden Consulting Group</b>	\$ 150.00	20.00%	\$ 30.00	\$ 120.00
<b>Room Rental/Per Day</b>					
	<b>Monroe Business Associates, LLC</b>	\$ 800.00	30.00%	\$ 240.00	\$ 560.00
	<b>Connecticut Computer Service, Inc.</b>	\$ 800.00	30.00%	\$ 240.00	\$ 560.00
	<b>Online Training Centers</b>	\$ 1,000.00	10.00%	\$ 100.00	\$ 900.00
	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 825.00	20.00%	\$ 165.00	\$ 660.00
	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 450.00	15.00%	\$ 67.50	\$ 382.50
	<b>Golden Consulting Group</b>	\$ 600.00	25.00%	\$ 150.00	\$ 450.00
<b>On-Line/E-Learning 1 Course</b>		off catalog price			
	<b>Guidesoft, Inc., dba Knowledge Services</b>		15.00%		
<b>On-Line/E-Learning 1 Course, (Series, Group Program or Library of Course for 25 student minimum</b>	<b>Guidesoft, Inc., dba Knowledge Services</b>	\$ 1,000.00	15.00%	\$ 150.00	\$ 850.00
<b>Mindleaders Online Learning</b>		Price for 3 year agreement/per year			
<b>Business Basic per Student</b>	<a href="http://www.MindLeaders.com">www.MindLeaders.com</a>	\$ 35.86		\$ 28.69	
<b>Technical Basic per Student</b>	<a href="http://www.MindLeaders.com">www.MindLeaders.com</a>	\$ 107.58		\$ 86.06	
<b>Combined Technical and Business Basic per Student</b>	<a href="http://www.MindLeaders.com">www.MindLeaders.com</a>	\$ 142.69		\$ 114.15	
<b>Combined Technical and Business Premium per Student</b>	<a href="http://www.MindLeaders.com">www.MindLeaders.com</a>	\$ 197.69		\$ 158.15	
<b>Security</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 499.00	30.00%	\$ 149.70	\$ 349.30
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,525.00	20.00%	\$ 705.00	\$ 2,820.00
<i>1 Day, 12 students @ Client Site with Equipment and SetUp</i>		\$ 4,025.00	20.00%	\$ 805.00	\$ 3,220.00
<i>12 students @ Vendor Site Private /Custom Class</i>		\$ 3,525.00	20.00%	\$ 705.00	\$ 2,820.00
<b>Security + 5 Days</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 2,035.00	32.00%	\$ 651.20	\$ 1,383.80
<i>1 Day, 12 Students @ Client Site no equipment no set up</i>		\$ 20,136.00	30.00%	\$ 6,040.80	\$ 14,095.20

<i>1 Day, 12 Students @ Client Site With equipment and set up</i>		\$ 24,136.00	25.00%	\$ 6,034.00	\$ 18,102.00
<i>2 Day, 12 Student @ Vendor Site private/custom class</i>		\$ 19,536.00	28.00%	\$ 5,470.08	\$ 14,065.92
<b>Network + , 5 Days</b>					
<i>5 Days, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 2,035.00	32.00%	\$ 651.20	\$ 1,383.80
<i>5 Days, 12 Students @ Client Site no equipment no set up</i>		\$ 20,136.00	30.00%	\$ 6,040.80	\$ 14,095.20
<i>5 Days, 12 Students @ Client Site With equipment and set up</i>		\$ 24,136.00	25.00%	\$ 6,034.00	\$ 18,102.00
<i>5 Days, 12 Student @ Vendor Site private/custom class</i>		\$ 19,536.00	28.00%	\$ 5,470.08	\$ 14,065.92
<b>Networking and Connectivity</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Online Training Centers</b>	\$ 600.00	20.00%	\$ 120.00	\$ 480.00
<i>1 Day 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 7,400.00	15.00%	\$ 1,110.00	\$ 6,290.00
<i>1 Day, 12 Students @ Client Site With equipment and set up</i>		\$ 8,510.00	10.00%	\$ 851.00	\$ 7,659.00
<i>1 Day, 12 Student @ Vendor Site private/custom class</i>		\$ 10,638.00	10.00%	\$ 1,063.80	\$ 9,574.20
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
<i>1 Day 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<i>1 Day, 12 Students @ Client Site With equipment and set up</i>		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<i>1 Day, 12 Student @ Vendor Site private/custom class</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>Networking/Programming</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
<i>1 Day 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<i>1 Day, 12 Students @ Client Site With equipment and set up</i>		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<i>1 Day, 12 Student @ Vendor Site private/custom class</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>Novell</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 425.00	30.00%	\$ 127.50	\$ 297.50
<i>1 Day 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00

<i>1 Day, 12 Students @ Client Site With equipment and set up</i>		\$ 3,500.00	20.00%	\$ 700.00	\$ 2,800.00
<i>1 Day, 12 Student @ Vendor Site private/custom class</i>		\$ 3,000.00	20.00%	\$ 600.00	\$ 2,400.00
<b>Cisco CCNA 5 Days</b>					
<i>5 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 2,295.00	30.50%	\$ 699.98	\$ 1,595.03
<b>Cisco</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 499.00	30.00%	\$ 149.70	\$ 349.30
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,525.00	20.00%	\$ 705.00	\$ 2,820.00
<i>1 Day, 12 students @ Client Site with Equipment and SetUp</i>		\$ 4,025.00	20.00%	\$ 805.00	\$ 3,220.00
<i>12 students @ Vendor Site Private /Custom Class</i>		\$ 3,525.00	20.00%	\$ 705.00	\$ 2,820.00
<b>Lotus Technical</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>ADNET Education Group, LLC / Key Logic</b>	\$ 499.00	30.00%	\$ 149.70	\$ 349.30
<i>1 Day, 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 3,525.00	20.00%	\$ 705.00	\$ 2,820.00
<i>1 Day, 12 students @ Client Site with Equipment and SetUp</i>		\$ 4,025.00	20.00%	\$ 805.00	\$ 3,220.00
<i>12 students @ Vendor Site Private /Custom Class</i>		\$ 3,525.00	20.00%	\$ 705.00	\$ 2,820.00
<b>Process Improvement</b>					
<i>1 Day, 1 Student @ Vendor Site</i>	<b>Online Training Centers</b>	\$ 600.00	20.00%	\$ 120.00	\$ 480.00
<i>1 Day 12 Students, @ Client Site, No Equipment, No Set-Up</i>		\$ 7,400.00	15.00%	\$ 120.00	\$ 7,280.00
<i>1 Day, 12 Students @ Client Site With equipment and set up</i>		\$ 8,510.00	10.00%	\$ 120.00	\$ 8,390.00
<i>1 Day, 12 Student @ Vendor Site private/custom class</i>		\$ 10,638.00	10.00%	\$ 1,063.80	\$ 9,574.20
<b>Miscellaneous Courses</b>					
<b>Intro to ARCGIS</b>					
<i>2 Day, 1 Student @ Vendor Site</i>	<b>Applied Geographics, Inc.</b>	\$ 700.00	8.00%	\$ 56.00	\$ 644.00
<b>Tech Training Alliance</b>					
<i>2 Day, 1 Student @ Vendor Site</i>	<b>Connecticut Computer Service, Inc.</b>	\$ 35,000.00	20.00%	\$ 7,000.00	\$ 28,000.00

<b>SPECIAL TERMS AND CONDITIONS</b> Rev. 03/06	<b>STATE OF CONNECTICUT</b> <b>DEPARTMENT OF INFORMATION TECHNOLOGY</b> <b>CONTRACTS &amp; PURCHASING DIVISION</b> <b>101 EAST RIVER DRIVE, 4<sup>th</sup> Floor</b>  <b>EAST HARTFORD, CT 06108-3274</b>	<b>Award Number</b> <b>06ITZ0061</b>
<i>Purchasing Contact:</i> <b>Paula Mitchell</b>		<i>Page 1 of 2</i>
<i>Telephone Number:</i> <b>(860) 622-2215</b>		

**Special Bid/Contract Terms and Conditions**  
**For**  
**Computer Technology Related Training Courses & Services**

**1. INTRODUCTION**

This Bid, reference number ITB06ITZ0061, is being issued to solicit quotes for educational/instructional training services for information technology environments consistent with the State of Connecticut’s existing and targeted computer platforms, networks and related training resources. Training and/or instructional services must be provided in the relevant contemporary software products in general use by the State and private enterprises. It is expected that multiple awards will be made based upon responses to this Bid. **Bidders must provide a copy of their most current course catalog with their bid response.**

Courses offered through training vendors as a result of this bid will be available to all government agencies, including federal, state and local, the military, and political subdivisions of the state. This Bid will result in a contract award for an initial three (3) year term with a one (1) year renewal option at the State’s sole discretion. Inclusion of a Vendor in the resulting multi-vendor award does not constitute a commitment by state agencies to use any particular vendor.

**2. STATEMENT OF COURSES OFFERED**

- a. Vendors may submit bids based on the course categories listed on the Sp-16 Bid Schedule. This sampling of course categories is representative of those most frequently taken by the user entities of the State. Vendors may propose additional course categories that are directly related to those listed the Bid Schedule. The additional courses must be listed on the Sp-16 Bid Schedule. Bidders must certify that their bid is good for a period of ninety (90) days.
- b. Courseware must, where appropriate, reflect the version of the software being supported by the course materials and the Vendor must provide evidence of certification or endorsement by the relevant software manufacturer attesting to the quality of instruction and/or course content. The State must be apprised of new courseware or major revisions to current courseware. This requirement may be met by ensuring the IT Contracts & Purchasing Division as well as all user entity training contacts are supplied with new course catalogs when they are produced. In addition, the most current course information should be made available on the vendor’s web site.

**3. PRICING**

The State will give additional consideration to those vendors offering the greatest number of courses at the most cost-effective price. The effectiveness of the pricing will be measured based on a discounted percentage off the current catalog price for the course categories listed in the Sp-16 Bid Schedule. Vendors must supply the current catalog price and the discounted percentage off that price. The State will calculate net pricing to determine the contract award. Each Vendor must complete the Bid Schedule (SP-16) indicating the discount percentage off the current catalog price for the following categories:

- a. 1 student and the course is taken at the vendor’s facility

- b. 12 students and the course is given at the client's facility and the vendor does not supply equipment such as Laptops or Personal Computers
- c. 12 students and the course is given at the client's facility and the vendor does supply equipment such as Laptops or Personal Computers
- d. 12 students and the course is private or customized.
- e. On-Line/E-Learning – 1 course
- f. On-Line/E-Learning – Group, Program or Series of courses
- g. On-Line-E-Learning – Distance Learning or Web based Degree Program
- h. Customized Course Development
- i. Room Rental – per day

Vendors must list a response for each category. If a vendor does not offer pricing for any particular category enter a response of N/A. On a semi-annual basis the IT Contracts & Purchasing Division will conduct an administrative review of the contract award resulting from this invitation to bid. Vendors receiving an award as a result of this invitation to bid will be notified of the review period and will at that time only be able to submit pricing updates. Pricing discounts, however, must be maintained throughout the term of the contract.

#### **4. INSTRUCTORS**

The State reserves the right to interview and screen any or all instructors who will be providing educational services to the State. Vendors receiving a contract award as a result of this Bid must be able to provide instructor credentials upon request. The State reserves the right to approve or disapprove any instructor for any given educational service provided to the State.

#### **5. COVERAGE AREA**

The resultant contract award will be open for use by all using State agencies, federal and local government agencies, the military, and political subdivisions of the state. The ability of a vendor to provide training, both on and off site, in more than one county of the State will warrant additional consideration. (NOTE: the preponderance of educational/training services needed by the State are in the Greater Hartford Metropolitan Area).

#### **6. CLASS CAPACITY**

The maximum class capacity for any course is not to exceed twelve (12) students. (NOTE: Vendor classroom sites are subject to inspection by the State prior to and following any award of this bid)

#### **7. INVOICES AND BILLING FOR SERVICES**

- a. Vendors receiving awards as a result of this bid will be issued Purchase Orders from individual State agencies prior to training services being rendered. Acceptance of the Purchase Order implies acceptance of all Invitation to Bid Terms and Conditions.
- b. Vendors will present one invoice monthly in arrears for the previous month's activity directly to the business office of the requesting State agency. The bill must be itemized from the lowest level of detail and present an accumulated total monthly bill for all services rendered.
- c. Invoices for Educational/Training Courses or Services must contain the following detail:
  - a. Unique Invoice Number
  - b. Reference to State Purchase Order Number
  - c. Total number of Students in Course and Student Names (Sign-In Sheet)
  - d. Course Title or Description of Service
  - e. Date and Total Cost for Course or Service rendered

## **8. MANDATORY QUESTIONS**

Page 4 of the Sp-16 Bid Schedule are mandatory questions that must be answered by any vendor responding to this Invitation to Bid. Failure to provide a response for each question will result in disqualification from this bidding process.

## **9. VENDOR BID FORMAT AND CONTENT**

The Vendor Bid Response Package must contain all materials as indicated in the Bidder's Checklist; additionally each responding vendor must provide the following:

- a. SP-16 Bid Schedule filled out in its entirety.
- b. A general description of the organization represented, including capabilities and services offered. A brief description of the educational site, including classroom accommodation, parking and meal amenities, if any. Also include a functional organization chart naming key personnel.
- c. A current catalog of courses offerings.
- d. Bidder awards normally are made utilizing the Contracts & Purchasing Division STANDARD BID AND CONTRACT TERMS AND CONDITIONS (SP-7A) or as specifically amended by the Special Bid and Contract Terms and Conditions contained herein. If other than the aforementioned terms and conditions are to be utilized, i.e. an existing agreement or other specifically negotiated terms and conditions they must be clearly stated in the bid. The State reserves the right to reject any bid that does not comply with the State's contractual requirements.

## **10. INSURANCE REQUIREMENTS**

The contractor will carry sufficient insurance to cover the nature of work to be performed to indemnify and hold the State of Connecticut harmless from any insurable cause whatsoever. Upon request, contractors will furnish a current Certificate of Insurance evidencing General Liability, including products and completed operations coverage, Workers' Compensation and Automobile Liability coverage, naming the State of Connecticut as additional insured.

## **11. CANCELLATION**

The State reserves the right to cancel any unfulfilled portion of the contract if the Department of Information Technology deems the services provided by the vendor are unsatisfactory or inconsistent with the bid/contract terms and conditions.

## **12. VENDOR FACILITY POLICIES**

All Vendor facility policies that students are expected to adhere to while on the vendor premises must be fully disclosed. This requirement may be met by having such policies clearly stated in the Vendor's catalog or posted on the Vendor's web site.

## **13. VENDOR INFORMATION CHANGES**

In the event that the awarded vendor's information changed (i.e. name, address, telephone, FEIN#) it is the vendor's responsibility to notify the DOIT, Contracts & Purchasing Division, of such changes in writing. The State will not be held responsible for payments or purchase orders that are delayed due to additional routing caused by the lack of notification on the vendor's part.



<b>TERMS &amp; CONDITIONS</b> SP-7A (IT) Rev. 11/05	<b>STATE OF CONNECTICUT</b> <b>DOIT – CONTRACTS &amp; PURCHASING DIVISION</b> 101 EAST RIVER DRIVE EAST HARTFORD, CT 06108-3274  <u><b>STANDARD BID AND CONTRACT TERMS AND CONDITIONS</b></u>	<b>Contract Award Number</b>  <b>06ITZ0061</b>  <b>Page 1 of 6</b>
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**SCOPE**

These Standard Bid and Contract Terms and Conditions are a part of each Invitation to Bid and Contract Award. Unless otherwise stated or the context clearly so indicates, these terms and conditions apply in like force to contracts for the purchase of personal property and contractual services.

All Invitations to Bids issued by the Department of Information Technology's Contracts & Purchasing Division will bind Bidders to the terms and conditions herein set forth, **except** as specifically qualified in *Special Bid and Contract Terms and Conditions* issued in connection with any individual Invitation to Bid.

**DEFINITIONS**

**As used herein, as well as in all specifications, Invitation to Bids, awards, contracts, etc., issued by the Contracts & Purchasing Division the following definitions shall apply, unless otherwise indicated:**

State: The State of Connecticut

Contracts Division: Department of Information Technology, Contracts & Purchasing Division of the State of CT

Agency: Any or all State Departments, Institutions and Agencies,

Bidder: Any Individual, Firm or Corporation submitting bids on an invitation to Bid issued by the Contracts & Purchasing Division

Contractor: Any Individual, Firm or Corporation to which a contract is awarded against a bid submitted

Invitation to Bid: The document, which states, for the information of prospective suppliers, the terms and conditions under which a specified procurement will be made in a particular instance

Bid: An offer submitted in response to an Invitation to Bid, to furnish supplies or services to the State under certain prescribed conditions, at a stated price

Lowest Responsible Qualified Bidder: The bidder whose bid is the lowest of those bidders possessing the skill, ability and integrity necessary for faithful performance of the work based on criteria set forth in the bid proposal and considering past performance and financial responsibility

Contract: The acceptance by the State of an offer by a bidder to furnish supplies or services at a stated price in response to an invitation for bids

Any alleged oral Contract or arrangement made by a Bidder or Contractor with any State Agency, the Contracts & Purchasing Division, or an employee of the Division, will be disregarded.

**SUBMISSION OF BIDS**

1. Bids must be submitted on and in accordance with forms supplied by the Contracts Division. Telephone or facsimile bids will not be accepted under any circumstances in response to a sealed Invitation to Bid.

2. The time and date bids are to be opened is given in each bid issued. Bids received after the specified time and date of bid opening shall not be considered. All bids must be sealed in envelopes supplied by the Bidder. All bids must be addressed to the State of Connecticut, Dept. of Information Technology, Contracts & Purchasing Division, 101 East River Drive, East Hartford, Connecticut 06108-3274. Sealed Bid envelopes must clearly indicate the bid number as well as the date and time of the opening of the bid. The name and address of the Bidder should appear in the upper left-hand corner of the envelope.

3. Bidders are cautioned to verify their bids, before submission, as amendments to bids submitted, if received by the Contracts Division after time specified for opening of bids, shall not be considered. This applies to bids sent by mail and those delivered in person. An original and one (1) copy of the bid shall be returned to the Contracts and Purchasing Division. Bids shall be handwritten in ink, typewritten, or computer prepared. Bids submitted in pencil shall be rejected. A person duly authorized to sign

bids on behalf of the bidder shall sign all bids. **Unsigned bids shall be rejected. All signatures shall be original signatures**, unless there is specific authorization from the Contracts and Purchasing Division for the use of non-manual forms of signature. **Bidders are cautioned that the person signing form SP-26, Bid Proposal page or his authorized designee must initial errors, alterations or corrections on both the original and copy of form SP-16, Bid Schedule page.** This includes erasures; alterations, corrections, whiteout, or any "cover up method" to change the unit price, total price, quantity, unit and description of commodities and/or services. Failure to do so shall result in automatic rejection of the bid. In the event an authorized designee initials the correction, there must be written authorization from the person signing the Bid Proposal.

4. All information required in the bid documents must be submitted to constitute a formal bid. Failure to provide such information and incomplete bid forms may result in disqualification of bid. Any Addendum issued after the bid posting and before bid closure, must be signed by an authorized representative of the bidder and returned with the bid or before the bid opening. Failure to sign and return any addendum will result in rejection of the bid.

5. Conditional bids are subject to rejection in whole or in part. A conditional bid is defined as one which limits, modifies, expands, or supplements any of the terms and conditions and/or specifications of the Invitation to Bid.

6. Bids may be submitted for all or any part of total quantities or for any or all agency requirements listed in the bid, unless otherwise specifically indicated.

7. Alternate bids will not be considered unless specifically called for in the Invitation to Bid. An alternate bid is defined as one that is submitted in addition to the bidder's primary response to the specified bid. Multiple bid(s) shall not be considered for any item unless specifically requested in the bid. A multiple bid is defined as more than one response to the same Bid by the same bidder whether on a separate bid form or attached to initial bid response.

8. Unless limited by the term "no substitute," the use of the name of a manufacturer or of any particular make, model, or brand in describing an item, does not restrict bidders to that manufacturer or specific article. This means it is being used simply to indicate the character or quality of the article so described: but the article offered must be of such character and quality and include any applicable options, accessories, etc. That it will serve the purpose for which it is to be used equally as well as that specified, and shall be deemed by the State to be so warranted by the bidder. Bids on comparable items must clearly state the exact article being offered including any and all applicable options, accessories, etc., and bidder shall furnish such other information concerning the article being offered as will be helpful in evaluating its acceptability for the purpose intended. If the bidder does not indicate that the article he offers is other than as specified, it will be understood that the bidder is offering the article exactly as specified.

9. Prices should be extended in decimals, not fractions; to be net, and shall include transportation and delivery charges fully prepaid by the contractor to the destination specified in the bid, and subject only to cash discount.

10. In accordance with section 12-412 of the Connecticut General Statutes, the State of Connecticut is exempt from the payment of excise, transportation and sales taxes imposed by the Federal Government and/or the State. Such taxes must not be included in bid prices.

11. In the event of a discrepancy between the unit price and the extension, the unit price shall govern. Any discrepancy between the two copies of the bid schedule submitted shall result in rejection of bids for items so affected, except in the event of bids awarded on a total basis, in

**TERMS & CONDITIONS**

SP-7A (IT) Rev. 11/05

**STANDARD BID AND CONTRACT TERMS AND CONDITIONS**

which case the lower total price will be considered in making the award.

12. Bidder declares that the bid is not made in connection with any other Bidder submitting, a bid for same commodity or commodities, and is in all respects fair and without collusion or fraud. Whenever a non-collusive bid statement form is issued as part of an invitation for bids, such statement must be completed in every detail or bid may be subject to rejection.

13. All bids will be opened and read publicly, unless stated otherwise. Bidders may be present or be represented at all openings. Upon award, bids are subject to public inspection by appointment during normal business hours of the Contracts and Purchasing Division. Summaries of bids received are not distributed by the Contracts and Purchasing Division nor given out by telephone.

14. The Contracts Division reserves the right to amend or cancel an Invitation to Bid prior to the date and time of bid opening.

**GUARANTY OR SURETY**

15. A guaranty that bidder will execute contract and furnish performance surety, when requested and within ten (10) days after execution date of contract, shall, if required, be submitted with bid. Guaranty may be submitted in any one of the following forms:

- a. Annual bid bond in the amount of \$5,000.00 to cover all bids up to \$50,000.00 submitted within one year.
- b. Individual bid bond for up to ten (10) percent of the total amount of each separate bid.
- c. Certified check made payable to "Treasurer, State of Connecticut," for up to ten (10) percent of the total amount of each separate bid.

16. Performance surety binding the Contractor faithfully to fulfill the obligations of his bid as accepted may be required. Such surety in an amount up to one hundred (100) percent of each separate award, may be submitted in the form of a performance bond, of a licensed surety company, certified check or irrevocable letter of credit from a Commercial Banking Institution.

17. Bonds must meet the following requirements:

- a. Corporation: An official of the corporation above his official title must sign the Bond and the corporate seal must be affixed over his signature.
- b. Firm or Partnership: All the partners must sign the bond and indicate they are "Doing Business As (name of firm)".
- c. Individual: The Individual owning the business and indicated "Owner" must sign the bond.
- d. The surety company executing the bond must be licensed to do business in the State of Connecticut, or a company so licensed must countersign bond.
- e. An official of the surety company must sign the bond and the corporate seal must be affixed over his signature.
- f. Signatures of two witnesses for both the principal and the surety must appear on the bond.
- g. Power of Attorney for the official signing the bond for the surety company must be submitted with the bond, unless such Power of Attorney has previously been filed with the Division.

**SAMPLES**

18. All specifications are minimum standards. Accepted bid samples do not supersede specifications for quality. However, if any accepted bid sample is superior in quality to the specifications. All deliveries shall have the same identity and quality as the accepted bid sample.

19. Samples, when required, must be submitted strictly in accordance with instructions: otherwise bid may not be considered. If samples are requested subsequent to opening, of bids, they shall be delivered as specified in bid. Samples must be furnished free of charge and must be accompanied by descriptive memorandum indicating if the Bidder desires their return, provided they have not been used or made useless by test. Samples may be held for comparison with deliveries. Bidders may retrieve samples at the Contracts & Purchasing Division.

20. When the bid indicates that an item is to be equivalent to a sample, such samples will be on display at the Contracts and Purchasing Division

unless another location is specified. Failure on the part of a Bidder to examine sample shall not entitle him to any relief from the conditions imposed by the Invitation to Bid.

**AWARD**

21. Award will be made to the lowest, responsible, qualified Bidder. Past performance and financial responsibility shall always be factors in making this determination. The quality of the articles or services to be supplied, their conformity with specifications, their suitability to the requirements of the State, the delivery terms and administrative costs of the State as currently prescribed by the Contracts & Purchasing Division, will be taken into consideration in making the award.

22. The Contracts & Purchasing Division reserves the right to award by item, or part thereof, groups of items, or all items of the bid; to reject any and all bids in whole or in part; to waive minor irregularities and omissions if, in the Contracts and Purchasing Division's judgment, the best interest of the State will be served.

23. The Contracts & Purchasing Division reserves the right to make awards within thirty (30) days or an earlier date specified by a Bidder in his bid, such awards shall be conditioned upon Bidder's acceptance.

24. A Bidder, if requested, must be prepared to present evidence of experience, ability, service facilities, factory authorization and financial standing necessary to meet satisfactorily the requirements set forth or implied in the bid.

25. The quantities listed in the bid schedule may be increased or decreased by the Contracts & Purchasing Division to meet new or amended requirements of state agencies between the time the bid is issued and the time award is made, subject to the Bidder's acceptance.

26. All other factors being equal, preference may be given to resident bidders of the State and to commodities produced or manufactured in the State.

27. Bidders may offer cash discount for prompt payment, but such cash discount will not be taken into consideration in determining low bidder except in the case of tie bids.

28. The Contracts & Purchasing Division reserves the right to reject the bid of any bidder in default of any prior contract or guilty of misrepresentation, or of any company having as its sales agent or representative, or member of the firm, an Individual in default or guilty of misrepresentation

29. The Contracts & Purchasing Division reserves the right to correct inaccurate awards resulting from their clerical or administrative errors.

**CONTRACT**

30. Each bid will be received with the understanding that the acceptance in writing, by the Contracts & Purchasing Division of the offer to furnish any or all of the commodities or services described therein, shall constitute a contract between the Bidder and the State, which shall bind the Bidder on his part to furnish and deliver the commodities and/or services at the prices given and in accordance with conditions of said accepted bid and specification and Standard Bid and Contract Terms and Conditions form SP-7A of current issue and the State on its part to order the commodities and/or services from such contractor, except for causes beyond reasonable control, and subject to the availability of appropriated funds, and to pay for at the contract prices, all commodities or services ordered and delivered. The State reserves the right to order up to ten (10) percent more or less than the quantity listed in the bid or as amended in the award, excludes estimated quantities. C.H.R.O. figures are for reporting purposes only and shall not be part of the contract. Contract acceptance is not an order to ship. See No. 40.

31. Subject to the acceptance of the contractor quantities may be ordered against contracts by State Agencies not originally or specifically mentioned. Quantities may also be transferred between agencies under an adjustment in transportation costs providing such transportation costs are based on separately determined delivery costs to individual agencies.

32. No alterations or variations of the terms of contract shall be valid or binding upon the State unless made in writing and signed by the Contracts & Purchasing Division.

33. Contracts will remain in force for the full period specified unless:

- a. Terminated prior to expiration by satisfactory delivery against orders of entire quantities contracted for.
- b. Extended upon written authorization of the Contracts & Purchasing Division and accepted by Contractor, to permit ordering of unordered balances or additional quantities at contract price and in accordance with contract terms.

34. It is mutually understood and agreed that the Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of his contract or his right, title or interest therein, or his power to execute such contract, to any other person, firm or corporation, without the previous written consent of the Contracts & Purchasing Division.

35. Emailing or faxing a notice of award to a bidder will constitute notice of acceptance of contract. If any bidder refuses to accept, a contract awarded to him within ten (10) days of said notice, such contract may be awarded to the next lowest responsible qualified bidder, and so on until such contract is awarded and accepted. Refusal to accept a contract after the ten (10) day period shall not be considered and such bidder shall be subject to the provisions of paragraph 38.

36. Notwithstanding any provisions of language in this contract to the contrary, the Chief Information Officer may terminate this contract whenever he/she determines in his/her sole discretion that such termination is in the best interests of the State. Any such termination shall be effected by delivery to the Contractor of a written notice of termination. The notice of termination shall be sent by registered mail to the Contractor address furnished to the State for purposes of correspondence or by hand delivery. Upon receipt of such notice, the Contractor shall both immediately discontinue all services affected (unless the notice directs otherwise) and deliver to the State all data, drawings, specifications, reports, estimates, summaries, and such other information and materials as may have been accumulated by the Contractor in performing his duties under this contract, whether completes or in progress. All such documents, information and materials shall become the property of the State. In the event of such termination, the Contractor shall be entitled to reasonable compensation as determined by the Chief Information Officer of the Department of Information Technology, however, no compensation for lost profits shall be allowed.

37. The contract may be canceled or annulled by the Contracts & Purchasing Division upon nonperformance of contract terms or failure of the Contractor to furnish performance surety within ten (10) days from date of request. Any unfulfilled deliveries against such contract may be purchased from other sources at the Contractor's expense.

38. Failure of a Contractor to deliver articles or perform services within the time specified on his bid proposal, or as amended by the Contractor and accepted by the Contracts & Purchasing Division, or within reasonable time as interpreted by the Contracts & Purchasing Division, or failure to make replacement of rejected commodities or fulfill unperformed services when so requested, immediately or as directed by the Contracts & Purchasing Division, will constitute authority for the Contracts & Purchasing Division to purchase on the open market, commodities or services to replace those which have been rejected, not delivered, or not performed. The Contracts & Purchasing Division reserves the right to authorize immediate purchases on the open market against rejections on any contract when necessary. On all such purchases, the Contractor agrees to promptly reimburse the State for excess cost occasioned by such purchases. Such purchases will be deducted from the contract quantities. However, should public necessity demand it, the State reserves the right to use or consume commodities delivered which are substandard in quality, subject to an adjustment in price to be determined by the Contracts & Purchasing Division.

39. When commodities must be removed by the Contractor from the premises of the Agency within forty-eight (48) hours after notification, unless public health and safety require immediate destruction or other disposal of such rejected delivery. Rejected items left longer than

forty-eight (48) hours will be considered as abandoned and the State shall have the right to dispose of them as its own property.

40. Contract acceptance is not an order to ship. Purchase Orders against contracts will be placed by Agencies directly with the Contractor. All orders must be in writing and must bear the contract number and approval of the State Comptroller. Contractor making delivery without formal written order does so at his own risk.

41. The Contracts & Purchasing Division reserves the right to disqualify/make ineligible remove from mailing list for future bids for an indeterminate period, the name of any Bidder for failure to accept contract, (after 10 days notice as defined in par. 36) or the name of any Contractor for unsatisfactory performance of contract or failure to reimburse the State for open market purchases made to contractor or default as outlined in paragraph 38.

**CONTRACT GUARANTY**

42. Contractor hereby agrees to:

- a. Perform contract in accordance with the specifications and bid under which the contract was awarded.
- b. Save the state, its agents, or employees harmless from liability of any kind for the use of any copyrighted composition, secret process, patented invention, article or appliance furnished or used in the performance of the contract of which the contractor is not the patentee, assignee, or licensee.
- c. Guarantee products against defective material or workmanship and to repair or replace any damage or marring occasioned in transit.
- d. Furnish adequate protection from damage for all work and to repair damages of any kind, for which he or his workmen are responsible, to the premises or equipment, to his own work or to the work of other contractors.
- e. With respect to contracts for the provision of services to pay for all permits, licenses, and fees, and to give all notices and comply with all applicable laws, ordinances, rules and regulations of the city or town in which the service is to be provided, of the State of Connecticut and of the federal government.
- f. With respect to contracts for the provision of services to carry proper insurance to protect the State from loss.

**DELIVERY**

43. It shall be understood and agreed that any and all commodities furnished shall comply fully with all applicable Federal and State laws and regulations.

44. Any equipment delivered must be standard new equipment, latest model, except as otherwise specifically stated in bid. Where any part or nominal appurtenances of equipment are not described, it shall be understood that all the equipment and appurtenances which are usually provided in the manufacturer's stock model shall be furnished.

45. Materials and supplies delivered must be new items except as otherwise specifically stated in bid.

46. Delivery must be made as ordered and in accordance with bid. Unless otherwise specified in the bid, delivery shall be to agency loading, dock or receiving, platform. Contractor or contractor's shipping designee shall be responsible for removal of goods from the carrier and placement on agency loading dock or receiving platform. State receiving personnel are not required to assist in this process. The decision of the Contracts & Purchasing Division as to reasonable compliance with delivery terms shall be final. Burden of proof of delay in receipt of order shall rest with the contractor.

47. Any request for extension of time of delivery from that specified must be approved by the State, such extension applying only to the particular item or shipment.

48. Commodities shall be securely and properly packed for shipment, according to accepted standard commercial practice, without extra charge for packing cases, baling or sacks, the containers to remain the property of the State unless otherwise stated in the Invitation to Bid.

**INSPECTIONS AND TESTS**

49. The Inspection of all commodities and the making of chemical and physical tests of samples submitted with bids and samples of deliveries to determine whether or not the specifications are being complied with shall be made in the manner prescribed by the Contracts & Purchasing Division.

50. Any item that fails in any way to meet the terms of the contract is subject to rejection or to be paid for at an adjusted price basis. The decision of the Contracts & Purchasing Division shall be final.

**PAYMENT**

51. Unless otherwise specified in the Bid Schedule, payment for all accepted commodities and services, shall be due within forty-five (45) days after receipt of such commodities or services. Bids submitted that require payment in less than forty-five (45) days are subject to rejection. Where there is a question of non performance of contract, payment in whole or in part may be withheld provided the contractor is notified in writing prior to the ending date of the forty-five (45) day payment period. In the event a cash discount for prompt payment is invoiced, the withholding of payments as provided for in this paragraph, shall not deprive the State of the right to take such cash discount.

52. All invoices shall be sent directly to the ordering agency. All inquiries regarding the status of unpaid invoices shall also be directed to the ordering agency. In cases where there is any defect or impropriety in the Contractor's claim, the State agency shall contact the vendors within ten (10) days. If the contractor corrects the defect or impropriety within five (5) business days of being so contacted, and within the forty-five (45) day payment period, it shall not result in the contractor being paid after the expiration of the forty-five day payment period.

53. Contractor shall be allowed to charge interest at a rate of one percent (1%) per month on amounts due whenever any State agency fails to make timely payment in accordance with the provisions of paragraphs 51 and 52 above. Any amount of interest penalty that remains unpaid at the end of any thirty-day period shall be added to the principal amount of the debt and thereafter, interest penalties shall accrue on that amount. The contractor must submit a separate invoice for interest charges.

54. All charges against a Contractor shall be deducted from current obligations that are due or may become due. In the event that collection is not made in this manner, the Contractor shall pay the State, on demand, the amount of such charges. All remittances shall be made payable to Treasurer, State of Connecticut.

55. Payment for the used portion of an inferior delivery will be made by the State on an adjusted price basis determined by the Contracts & Purchasing Division.

**SAVING CLAUSE**

56. It is understood and agreed that the Contractor shall not be held liable for any losses resulting in the fulfillment of the terms of the contract which shall be delayed or prevented by wars, acts of public enemies, strikes, fires, floods, acts of God, or for any other acts not within the control of the Contractor and which by the exercise of reasonable diligence, the Contractor is unable to prevent.

57. Should the performance of any contract be delayed or prevented as set forth in paragraph 56. The Contractor agrees to give immediate written notice and explanation of the cause and probable duration of any such delay.

**ADVERTISING**

58. Reference by suppliers to sales to the State for advertising and promotional purposes without prior approval of the Contracts & Purchasing Division is expressly prohibited.

**RIGHTS**

59. It is expressly stipulated and understood that the State shall have and retain sole and exclusive right and title in and to the (forms) (maps) (material) produced for the State, including all rights to use, distribute, sell, reprint, or otherwise dispose of same. It is further expressly stipulated and understood that the (contractor) (printer) shall not copyright, register, distribute or claim any rights in or to said (forms) (maps) (materials) or the work produced under his contract.

60. The contractor or subcontractor offers and agrees to assign to the public purchasing body all right(s), title and interest in and to all causes of action it may have under Section 4 of the Clayton Act, 15 U.S.C. 15. or under Chapter 624 of the general statutes, arising from the purchase of services, property or intangibles of any kind pursuant to a public purchase contract or subcontract; this assignment shall be made and become effective at the time the public purchasing body awards or accepts such contract, without further acknowledgment by the parties.

**PACKAGING**

61. All purchases will be in compliance with Public Act 89-227. Effective January 1, 1991 no product shall be shipped or packaged in POLYSTYRENE FOAM if such foam is manufactured using any "controlled substances" as defined under Annex A, Group 1 of the Montreal Protocol on Substances that Deplete the Ozone Layer.

**AMERICANS WITH DISABILITIES ACT**

62. This clause applies to those contractors who are or will be responsible for compliance with the terms of the Americans with Disabilities Act of 1990 ("Act"), Public Law 101-336, during the term of this contract. Contractor represents and warrants that it is familiar with the terms of the Act and that it is in compliance with the Act. Failure of the Contractor to satisfy this standard as the same applies to performance under this contract as it may be amended, will render the contract voidable at the option of the State upon notice to the Contractor, which notice shall be upon such terms and conditions as the state shall determine in its sole discretion. Contractor represents and warrants that it will hold the State, its employees, agents, representatives, officers, successors and assigns harmless and indemnify them from and against any losses, costs, expenses (including, without limitation, attorneys' and other professionals' fees and expenses), legal and equitable damages and liabilities which may arise, directly or indirectly, out of any act of commission or omission of the Contractor concerning compliance with the Act, as the same applies to performance under this contract.

**MANDATES**

63. Everything herein shall comply in every respect with all applicable laws of the Federal Government and/or the State of Connecticut.

Bidders and the awarded contractor will ensure, in good faith, that their participation in the bid process will not raise a question of conflict of interest or a breach of ethics issue under the provisions of the State Ethics Code, specifically §1-84 and §1-85 of the Connecticut General Statutes.

Bidders may not participate in any *ex parte* communications with any of the manufacturers, dealers or other respondents who are responding to an Invitation to Bid. Bidders may not contact the requesting agency or its employees regarding this ITB, unless permitted (in writing) by the Director of the Department of Information Technology or her designee.

Contractor will be in compliance with all applicable federal, state, and local laws and regulations, including but not limited to Connecticut General Statute sections 4a-60 and 4a-60a on nondiscrimination and affirmative action provisions, as well as:

- ▶ Affirmative Action Policy Statement: <http://www.state.ct.us/governor/aapolicy.htm>
- ▶ Sexual Harassment Policy Statement: <http://www.state.ct.us/governor/sexualharasspolicy.htm>
- ▶ Section 16 of P.A. 91-58 nondiscrimination provisions regarding sexual orientation

**EXECUTIVE ORDERS.**

64. The Contract is subject to the provisions of Executive Order No. 7B of Governor M. Jodi Rell, promulgated November 16, 2005, concerning contracting reforms, Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. At the Contractor's request, DOIT shall provide a copy of these orders to the Contractor.

The Contractor agrees that it will hold the State harmless and indemnify the State from any action, which may arise out of any act by the contractor concerning lack of compliance with the laws and regulations stated herein.

Incorporated by reference is Section 4-61dd(g)(1) and 4-61dd(30 and (f) of the Connecticut General Statutes which prohibits bidders and contractors from taking adverse action against the State or its employees for disclosing information to the Auditors of Public Accounts or the Attorney General.

**RECORDS, FILES, AND INFORMATION**

65. Incorporated by reference into this contract and Pursuant to Public Act No.01-169, Each contract in excess of two million five hundred thousand dollars between a public agency and a person for the performance of a governmental function shall (1) provide that the public agency is entitled to receive a copy of records and files related to the performance of the governmental function and (2) indicate that such records and files are subject to the Freedom of Information Act and may be disclosed by the public agency pursuant to the Freedom of Information Act.

66. Incorporated by reference into this contract is section 4-61dd(g)(1) and 4-61dd(3) and (f) of the Connecticut General Statutes which prohibits contractors from taking adverse action against employees who disclosed information to the auditors of Public Accounts of the Attorney General.

**HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT (HIPAA)**

67. Under the Health Insurance Portability and Accountability act (HIPAA) of 1996, Bidders are expected to adhere to the same standards as the stage agency / covered entity as to Protected Health Information (PHI), to maintain compliance with Title 45 CFR Part 164.504, Uses and Disclosures: Organizational Requirements, Bidder Contracts. Protected Health Information (PHI) includes information related to claims, health services, federal and state tax information, financials, criminal / court related information and other personally identifiable records. Bidder agrees that it shall be prohibited from using or disclosing the PHI provided of made available by the state agency / covered entity or viewed while on the premises for any purpose other than as expressly permitted or required by this Contract. These uses and disclosures must be within the scope of the Bidder's services provided to the state agency / covered entity. Bidders shall establish and maintain reasonable safeguards to prevent any use or disclosure of the PHI, other than as specified in this Contract or required by law. Bidder agrees that anytime PHI is provided or made available to any subcontractors or agents, Bidder must enter into a subcontract, which contains the same terms, conditions and restrictions on the use and disclosure of PHI as contained in this Contract. Bidder agrees to make available and provide a right of access to PHI by the individual for whom the information was created and disclosed. Bidder agrees to make information available as required to provide an accounting of disclosures. Bidder agrees to make its internal practices, books, and records relating to the use or disclosure of PHI received from, or created or received by Bidder on behalf of the state agency / covered entity, available to the Secretary of Health and Human Services (HHS) for purpose of determining compliance with the HHS Privacy Regulations. At termination of this contract, Bidder agrees to return or destroy all PHI received from, or created by the state agency / covered entity. If not feasible, extend the protections of this Contract to the PHI an limit further uses and disclosures. Bidder will have procedures in place for mitigating any harmful effects from the use or disclosure of PHI in a manner contrary to this Contract or the HHS Privacy Regulations. Bidder must develop and implement a system of sanctions for any employee, subcontractor or agent who violates this Contract or the HHS Privacy Regulations. The PHI shall be and remain the resources of the state agency / covered entity. Bidder agrees that is acquires no title or rights to the information, including any de-identified information, as a result of this Contract. Bidder Agrees that the stage agency / covered entity has the right to immediately terminate this Contract if the state agency / covered entity determines that Bidder has violated a material term of this HIPAA Compliance Contract above.