

**Request for Proposal for Design and Manufacture of Rail Cars and Related Services**  
**Solicitation # 20CTRAIL-1**

**PART 6: PRICE PROPOSAL FORM**

Base Order Pricing

ITEM #	QTY	DESCRIPTION	DELIVERED UNIT PRICE	TOTAL BASE PROPOSAL PRICE
1	41	SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT, WARRANTY, AND ALL DELIVERABLES, PER TECHNICAL SPECIFICATION (TRAILER CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
2	19	SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT, WARRANTY, AND ALL DELIVERABLES, PER TECHNICAL SPECIFICATION (CAB CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
<b>GRAND TOTAL</b>			\$ _____	\$ _____

Add-On Pricing

ITEM #	QTY	DESCRIPTION	DELIVERED UNIT PRICE	TOTAL ADD-ON PROPOSAL PRICE FOR BASE ORDER
1	60	ADD-ON INSTALLED SIDE DOOR STATUS INDICATORS PER TECHNICAL SPECIFICATION SECTION 8.12 (ONE CARSET) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
2	60	ADD-ON INSTALLED FORBO FLOTEX FLOORING PER TECHNICAL SPECIFICATION SECTION 9.06.03 (ONE CARSET) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
3	60	ADD-ON INSTALLED AUTOMATIC PASSENGER COUNTING SYSTEM PER TECHNICAL SPECIFICATION SECTION 12.05.09 (ONE CARSET) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____

Option Pricing

ITEM #	QTY	DESCRIPTION	DELIVERED UNIT PRICE	TOTAL OPTION PROPOSAL PRICE
1A	8	ADDITIONAL SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT AND WARRANTY, PER TECHNICAL SPECIFICATION (TRAILER CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
1B	4	ADDITIONAL SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT AND WARRANTY, PER TECHNICAL SPECIFICATION (CAB CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
2A	12	ADDITIONAL SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT AND WARRANTY, PER TECHNICAL SPECIFICATION (TRAILER CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
2B	3	ADDITIONAL SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT AND WARRANTY, PER TECHNICAL SPECIFICATION (CAB CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
3A	13	ADDITIONAL SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT AND WARRANTY, PER TECHNICAL SPECIFICATION (TRAILER CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
3B	2	ADDITIONAL SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT AND WARRANTY, PER TECHNICAL SPECIFICATION (CAB CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
4A	26	ADDITIONAL SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT AND WARRANTY, PER TECHNICAL SPECIFICATION (TRAILER CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
4B	4	ADDITIONAL SINGLE-LEVEL PUSH-PULL RAIL CAR, INCLUDING SITE SUPPORT AND WARRANTY, PER TECHNICAL SPECIFICATION (CAB CAR VERSION) AT: _____ Dollars each ( <i>unit price written in words</i> )	\$ _____	\$ _____
5A	Lot	POST-WARRANTY SERVICE AND SUPPORT FOR THE RAIL CARS PER SCOPE OF WORK (INITIAL 10-YEAR PERIOD) AT: _____ Dollars each ( <i>unit price written in words</i> )	N/A	\$ _____

ITEM #	QTY	DESCRIPTION	DELIVERED UNIT PRICE	TOTAL OPTION PROPOSAL PRICE
5B	Lot	POST-WARRANTY SERVICE AND SUPPORT FOR THE RAIL CARS PER SCOPE OF WORK (SECOND 10-YEAR PERIOD) AT: _____ Dollars each ( <i>unit price written in words</i> )	N/A	\$ _____