



March 26, 2020

Addendum #2

Property Management, Marketing and Leasing Services for the Connecticut Regional Agriculture Market

This addendum dated March 26, 2020 forms a part of the Contract Documents **** original RFP. Please include this addendum in your RFP submission.

Responses to Questions Posed by Bidders

- 1. Following renegotiation of all new leases, how many square feet at \$6.50/sf does CRDA expect to have under lease? Approximately 140,000 square feet
- 2. Following renegotiation of all new leases at \$6.50/sf, how many square feet does CRDA expect to be vacant (not including Building C)? Approximately 16,000 square feet
- 3. What is the term of the new leases? 1 to 3 years
- 4. Can you share a "blank" form lease that you will be using with your tenants? See Attached
- 5. Quarterly funding: Is that in advance based on a budget or in arrears based on reimbursement of actuals? It is in advance, based on the budget with a year-end true-up

- 6. Will the Property Management company have any construction management responsibilities vis a vis Building C demo or improving suites for leasing? The selected property management company will have no direct construction management responsibilities. They will, however, be responsible for coordinating market activity around any construction activity.
- 7. Do you anticipate any Property Management role relative to the Farmer's Market, such as billing, arranging, scheduling, cleaning, etc.? The selected property management company will be responsible for normal site/property maintenance. There is, however, a possibility that their scope may be expanded to include management of the Farmers' Market for the 2021 season, based on negotiations between the selected company and CRDA.
- 8. Would CRDA be willing to consider, as part of a proposal, an Asset Manager role in developing a multiyear broader development plan for the property? Yes