Proposer

Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Response Instructions:**

1. A completed response to all items must be uploaded into Biznet by the Proposer by RFP due date. Proposer shall not alter the submittal requirements in this document.
2. Proposer shall enter their responses in the “**Response by Proposer**” row.
3. Proposer may use additional documents to respond; Proposer shall title additional documents with the corresponding category **“Value”**.

CATEGORY: VALUE - Attachment 1

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| A.  Upload by Proposer | 1. Exhibit B – RFP-16 Price Schedule |

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| B. | The Proposer may consider offering an early payment % discount for payments made:  Earlier than 45 days  Earlier that 30 days for SBE/MBE Contractors.  If Proposer chooses to offer a discount, indicate the early payment term and % off. |
| **RESPONSE**  **BY PROPOSER** | **Early payment discount:**  **\_\_\_\_\_\_\_\_\_\_\_ Days \_\_\_\_\_\_\_\_\_\_\_\_\_% off** |