

## EXHIBIT A

### DESCRIPTION OF GOODS & SERVICES AND ADDITIONAL TERMS & CONDITIONS

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#### **1. DESCRIPTION OF GOODS AND SERVICES:**

The State of Connecticut DAS is soliciting bids for (2) Unmanned Aircraft Systems for The Department of Emergency Services and Public Protection (“DESPP”) to map highly frequented locations, document crime scenes, survey disaster sites, search and rescue, accident and traffic management, and to deal with bombs and hazardous materials.

**(a)** Contractor shall provide 2 (two) Unmanned Aircraft Systems as listed in Exhibit B, Price Schedule for the Department of Emergency Services and Public Protection (“DESPP”). The Contractor shall provide new, current production devices and accessories to map highly frequented locations, document crime scenes, survey disaster sites, search and rescue, accident and traffic management and to deal with bombs and hazardous materials.

**(b)** The Contractor shall offer the following Unmanned Aircraft Systems to include:

1. R60 Tactical Bundle - 915MHz w. EOIR / HDZ30 Vector includes: - R60 915 MHz VFR UAS - HDZoom30 Payload with Vector - EOIR MkII Payload with Vector - Three R60 batteries - Fleet Management software - Spares kit (spare arms, spare legs) –
2. Three-day training session for up to 5 students
3. One year of Technical Support
4. EO/IR MkII 19mm Camera with Vector Enabled. Specifications: - Target Tracker, Moving Target Indicator, Digital Image Stabilization - EO Camera - 13 MP Still Images; 1080p Video Recording - 3-axis stabilized gimbal
5. 1-year minimum term warranty with annual renewal
6. GoBox Transmitter 3-Modem System
7. 2 V-mount batteries
8. 1 V-mount charger
9. Carrying case
10. Live Video and Telemetry subscription(No data) (1 Year)

**(c) Warranty**

Items offered shall be free from any and all defects on material, packaging and workmanship. Defective items must be replaced promptly, at no charge to the State, for a period as stated in the manufacturer’s standard warranty.

**(d) Packaging**

Packaging shall adequately protect the devices and accessories and insure safe shipment.

#### **2. ADDITIONAL TERMS AND CONDITIONS:**

**(a) Contract Separately/Additional Savings Opportunities**

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DAS reserves the right to either seek additional discounts from the Contractor or to contract separately for a single purchase, if in the judgment of DAS, the quantity required is sufficiently large, to enable the State to realize a cost savings, over and above the prices set forth in Exhibit B, whether or not such a savings actually occurs.

#### **(b) Brand Name Specifications and/or References Clause**

The use of the name of a manufacturer or of any particular make, model or brand in describing an item does not restrict bidders to that manufacturer or specific article unless limited by the term "no substitute". However, the article being offered must be of such character and quality so that it will serve the purpose for which it is to be used equally as well as that specified, and the bidder shall warrant to the State that it is fit for that purpose. Bids on comparable items must clearly state that exact article being offered including any and all applicable options and the bidder shall furnish such other information concerning the article being offered as will be helpful in evaluating its acceptability for the purpose intended. If the bidder does not indicate that the article offered is other than as specified, it will be understood that the bidder is offering the article exactly as specified. Bidders must submit complete documentation on the specifications and quality levels of the proposed products. Bids submitted that do not contain this documentation are subject to

#### **(c) Mandatory Extension to State Entities**

Contractor shall offer and extend the Contract (including pricing, terms and conditions) to political subdivisions of the State (which includes towns and municipalities), schools, and not-for-profit organizations.

#### **(d) P-Card (Purchasing MasterCard Credit Card)**

Notwithstanding the provisions of Section 4(b)(2) of the Contract, purchases may be made using the State of Connecticut Purchasing Card (MasterCard) in accordance with Memorandum No. 2011-11 issued by the Office of the State Comptroller.

Contractor shall be equipped to receive orders issued by the Client Agency using the MasterCard. The Contractor shall be responsible for the credit card user-handling fee associated with MasterCard purchases. The Contractor shall charge to the MasterCard only upon acceptance of Goods delivered to the Client Agency or the rendering of Services.

The Contractor shall capture and provide to its merchant bank, Level 3 reporting at the line item level for all orders placed by MasterCard.

Questions regarding the state of Connecticut MasterCard Program may be directed to Ms. Kerry DiMatteo, Procurement Card Program Administrator at 860-713-5072.

#### **(e) Subcontractors**

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Subcontracting is not allowed under this Contract.

**(f) Security and/or Property Entrance Policies and Procedures**

Contractor shall adhere to established security or property entrance policies and procedures or both for each requesting Client Agency. It is the responsibility of each Contractor to understand and adhere to those policies and procedures prior to any attempt to enter any Client Agency premises for the purpose of carrying out the scope of work described in this Contract.