

**EXHIBIT B, SP-16
PRICE SCHEDULE**

SOLICITATION NO: 18PSX0246

BIDDER NAME:			
DELIVERY:		PROMPT PAYMENT TERMS:	

Warehousing Service					
ITEM #	DESCRIPTION OF COMMODITY AND/OR SERVICES	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT PRICE	TOTAL PRICE
1	Bulk (Pallet) Storage (Estimated Maximum)	75	Pallet		
2	Receive and process WEB orders (approximately 100 per week)	100	EA		
3	Pick and Pack Bulk Orders (approximately 50 per year)	50	EA		
4	Program administration (per hour) (approximately 24 hours per year)	24	HR		
5	Direct Delivery of Materials (Max 5 pallets)	24	EA		

Full Service Call Center and Fulfillment Services					
ITEM #	DESCRIPTION OF COMMODITY AND/OR SERVICES	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT PRICE	TOTAL PRICE
1	Tourist Inquiry (Electronic) (approximately 20,000 per year)	20,000	EA.		
2	Tourist Inquiry (Letter) (approximately 2,500 per year)	2,500	EA.		
3	Tourist Inquiry (Phone) Average call 2.5 minutes (approximately 1,500 per year)	1,500	EA.		
4	Fulfill Response Package NCOA/CASS/Presort/print label/assemble & mail package. (approximately 22,500 per year)	22,500	EA.		
5	Emergency Fulfill Response Package	1	EA		
6	AD HOC Special Requests (approximately 100 per year)	100	EA.		
7	Staffing for Big E Booth	250	HR.		
8	Staffing for Welcome Center (per hour/per person)	8	HR.		