

Contact

## UNIVERSITY OF CONNECTICUT HEALTH CENTER

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SOI NUMBER:	DUE DATE:	DUE TIME:
		EST
SOI TITLE:		

ADDENDUM NUMBER: \_\_\_\_\_

DATE ADDENDUM ISSUED: \_\_\_\_\_

FOR: The University of Connecticut Health Center

NOTE: \_\_\_\_\_  
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**This Addendum must be Signed & Returned with your submission.**

\_\_\_\_\_  
*Authorized Signature of Proposer*

\_\_\_\_\_  
*Company Name*

Approved By: \_\_\_\_\_

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UConn Health Buyer  
*(Original Signature on Document in Procurement Files)*

UConn Health - 5-2818 SOI Public Private Partnership			
Date	UConn Health RFI Section	Supplier Question	UConn Health Response
10/23/2018	Exhibit A.3a	Is a joint submission permitted in light of the language in Exhibit A.3a which requires that responder(s) attest that "[t]he response is not made in connection with any other person or entity submitting a response to this SOI...?"	Yes, joint submissions are indeed permitted, provided that each joint respondent is clearly identified in the response submitted.
10/31/2018	General	Can a party submit more than one option in their proposal?	Yes. Parties are encouraged to include a variety of options in their proposals.
10/31/2018	General	What is the timetable following the December 3 <sup>rd</sup> deadline?	Following the December 3 <sup>rd</sup> deadline, UConn Health will evaluate all proposals received and select a limited number of candidates to proceed to the next stage. UConn Health anticipates signing a letter of intent (or letters of intent) with one or more parties in late 2018 or early 2019.
10/31/2018	General	Will there be proposals from non-hospital entities?	The SOI does not limit the types of organizations that may submit proposals, and UConn Health has not preselected a preferred partner or type of partner. Consequently, there may be proposals from a range of organization types, including (but not limited to) hospitals, health systems, physician groups, and other health care entities.
10/31/2018	General	Will a final deal have to go through a legislative process for approval?	It is too soon to tell whether a final deal (or any part of a final deal) will require formal legislative approval. This will largely depend on the nature of the transaction.
10/31/2018	General	Can we use outside consultants?	Yes
11/1/2018	General	Can potentially interested parties review UConn Health's current physician compensation models?	The vast majority of UConn Health's physicians are compensated under either the Faculty Merit Plan or the Alternative Bonus Plan, which are described in Article 13 of UConn Health's Collective Bargaining Agreement with the American Association of University Professors (AAUP), available at <a href="https://health.uconn.edu/human-resources/services/employee-labor-relations/collective-bargaining/">https://health.uconn.edu/human-resources/services/employee-labor-relations/collective-bargaining/</a> .
11/1/2018	General	Several potentially interested parties have asked about the following language in the SOI Process Letter:  "Any proposal submitted by you will be treated in a confidential manner and not released publicly while UCH evaluates the proposals. In addition, should your proposal include trade secrets or other commercial or financial information that you deem to be proprietary or highly confidential and which you consistently take measures to protect from disclosure, clearly mark those specific sections"  Specifically, interested parties have asked whether UConn Health can assure them that it will not publicly disclose any documents that are marked consistent with the above highlighted language. Several parties have indicated that, absent such assurances, they will not submit a proposal in light of the highly competitive nature of the healthcare market place.	UConn Health will not publicly disclose any documents it receives from interested parties before a final contract is executed or negotiations for the award of a contract have ended (whichever occurs earlier). Moreover, UConn Health will never publicly disclose documents that fall into the above highlighted categories because such documents are not subject to public disclosure under FOIA.
11/7/2018	General	Will the regulatory approval process for any partnership proposal(s) ultimately agreed upon by UCH require any special process or consents at either the state and/or federal levels?	Whether and what state or federal regulatory approvals might be required to consummate a partnership(s) with UConn Health will depend on the substantive nature of any agreement(s) reached between UConn Health and one or more partners and the identity of the partner(s).
11/7/2018	General	What is the due diligence process for the initial RFI? What additional information will prospective candidates expect to receive in phase 2?	The initial step in the process does not include due diligence beyond what is contained in the Solicitation of Interest documents, the questions and answers posted to the State Contracting Portal website (biznet) and, of course, the wealth of additional information that is publicly available to potential partners. In Phase 2, selected candidates will enter into non-disclosure agreements with UCH and have an opportunity to request additional information that they deem relevant to their further exploration of a partnering opportunity with UConn Health's clinical operations. In Phase 2, UCH will also conduct due diligence of the candidate(s).
11/7/2018	General	Given that the UCH and Connecticut Department of Correction (DOC) service agreement was terminated, is the care for the prison population expanded by UCH included in the fiscal year 2018 most recent run rate? If so - can a proforma be provided to demonstrate the impact of the loss of that contract?	Reimbursement for the medical services provided by UCH's Correctional Managed Health Care program in the DOC jails and prisons were not part of UCH's clinical operations. Therefore, they were not included in UCH's FY2018 run rate for its clinical operations. John Dempsey Hospital and UMG provided and continue to provide inpatient and outpatient care to DOC patients (like other providers throughout the State) on its main campus and several ambulatory off-campus sites. These services are included in the FY2018 run rate for UCH's clinical operations.
11/7/2018	General	What version of Epic has UCHC installed? In which environments has the Epic installation occurred (hospital, medical group, ambulatory)? What are the plans and costs for upgrades over the next 24 months?	UConn Health implemented the 2017 version of Epic across the clinical enterprise (i.e., hospital and medical group/ambulatory) and plans to upgrade in June, 2019 to the 2018 version. The anticipated estimated cost of this upgrade is \$1.6 million and is subject to change.
11/7/2018	General	Will the state appropriations to UCHC continue following the completion of the transaction	State appropriations are expected to continue, as these funds also support UConn Health's academic and research missions. Given that UConn Health is seeking partnership proposals for its clinical enterprise only, potential partners should include in their proposal or be prepared to discuss at Phase 2 the extent to which continued state appropriations would be required for the potential partner(s) to enter into a transaction solely for the clinical enterprise and for how long
11/7/2018	General	Financial information provided for fiscal year 2018 in the Public Information Memorandum was unaudited; will prospective responders receive audited financials?	UConn Health will post its FY2018 audited financials on the State Contracting Portal website (biznet) when they become available.
11/7/2018	General	Following the transaction, how will debt related to the new tower be treated given funding was secured via state bonds?	How the debt will be treated will depend upon the substantive nature of any agreement(s) reached with one or more partners and a number of factors such as the proportion of public-private control over clinical operations within the new tower and whether use of the new tower would be deemed to be for "private use" (vs. for a governmental or public use).
11/7/2018	General	How is UCH reimbursed for the delivery of inpatient and outpatient Medicaid services?	UCH is reimbursed for inpatient and outpatient Medicaid services according to the applicable Medicaid fee schedules. The hospital and UMG also receive supplemental payments from the Department of Social Services