Appendix D – Pricing & Fee Structure

Below are the two sample itineraries described in section 9.1 of Appendix A. Please review and provide the requested pricing information in Appendix D Part II. Note: Airfare is NOT to be included in the calculated costs.

Sample Itinerary #1: Madrid/Barcelona, Spain (**Base pricing on 27 students and 3 faculty/staff**)

|  |  |  |
| --- | --- | --- |
| **May 14th, Wednesday** | **Afternoon** | * Meet program manager and local guide at the airport
* Transport to hotel for check-in and orientation by vendor staff
 |
| **Evening** | * Welcome Dinner
 |
| **May 15th, Thursday** | **Breakfast** | * Breakfast at hotel
 |
| **Morning** | * Cultural Visit
 |
| **Lunch** | * Lunch #1
 |
| **Evening** | * Company visit – Marketing
 |
| **May 16th, Friday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning** | * Company Visit – Management
 |
| **Lunch** | * Lunch #2
 |
| **Afternoon** | * Company Visit – Finance
 |
| **Evening** | * Dinner #1
 |
| **May 17th, Saturday**  | **Breakfast** | * Breakfast at Hotel
 |
| **Morning**  | * Cultural Visit
 |
| **Lunch** | * Lunch #2
 |
| **Afternoon** | * Cultural Visit
 |
| **Evening** | * Dinner #2
 |
| **May 18th, Sunday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning**  | * Check out of hotel for transfer to train station
* High speed rail to Barcelona
 |
| **Lunch** | * Lunch #3 on train
 |
| **Evening** | * Arrive in Barcelona
 |
| **Dinner** | * Dinner #3
 |
| **May 19th, Monday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning** | * Tour of Barcelona
 |
| **Lunch** | * Lunch #4
 |
| **Afternoon** | * Company Visit – IT
 |
| **Dinner** | * Dinner #4
 |
| **May 20th, Tuesday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning**  | * Company Visit – Accounting
 |
| **Lunch** | * Lunch #5
 |
| **Afternoon** | * Company Visit – Management
 |
| **Dinner** | * Dinner #5
 |
| **May 21st, Wednesday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning** | * Company Visit – Manufacturing
 |
| **Lunch**  | * Lunch #6
 |
| **Afternoon** | * Company Visit – Finance
 |
| **Dinner** | * Dinner #6
 |
| **May 22nd, Thursday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning** | * Company Visit
 |
| **Lunch** | * Lunch #7
 |
| **Afternoon** | * Cultural Visit
 |
| **Dinner** | * Farewell Dinner
 |
| **May 23rd, Friday** | **Breakfast** | * Breakfast at Hotel
 |
|  | **Morning** | * Checkout from Hotel
 |

Sample Itinerary #2: Johannesburg, South Africa (**Base pricing on 21 students and 2 faculty/staff)**

|  |  |  |
| --- | --- | --- |
| **June 12, Thursday** | **Evening** | * Depart USA to Johannesburg, South Africa
 |
| **June 13, Friday** | **Evening**  | * Arrive Johannesburg, South Africa
* Upon arrival, meet Program Manager and Guide
* Transfer #1 – Motor coach to hotel
* Hotel check-in
* Dinner #1
 |
| **Overnight** | * Overnight Johannesburg #1
 |
| **June 14, Saturday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning** | * Sightseeing
* Guided tour of Johannesburg
 |
| **Lunch** | * Lunch #1
 |
| **Afternoon** | * Optional Cultural Visit #1
 |
| **Evening** | * Dinner #2
 |
| **Overnight** | * Overnight Johannesburg #2
 |
| **June 15, Sunday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning**  | * Organized Tour of City
* Cultural Event #1
 |
| **Lunch** | * Lunch #2
 |
| **Afternoon** | * Optional Cultural Event #2
 |
| **Evening** | * Dinner #3
 |
| **Overnight** | * Overnight Johannesburg #3
 |
| **June 16, Monday**  | **Breakfast** | * Breakfast at Hotel
 |
| **Morning**  | * Company Visit #1
 |
| **Lunch** | * Lunch #3
 |
| **Afternoon** | * Company Visit #2
 |
| **Evening** | * Dinner #4
 |
| **Overnight** | * Overnight Johannesburg #4
 |
| **June 17, Tuesday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning**  | * Company Visit #3
 |
| **Lunch** | * Lunch #4
 |
| **Afternoon** | * Company Visit #4
 |
| **Evening** | * Depart Johannesburg for Cape Town
* Transfer #2 – Motor coach to Johannesburg airport with Program Manager and Guide
* Dinner #5
 |
|  | * Transfer #3 – Motor coach from Cape Town airport with Program Manager and Guide
 |
| **Overnight** | * Overnight Cape Town #1
 |
| **June 18, Wednesday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning** | * Guided tour of Cape Town
 |
| **Lunch** | * Lunch #5
 |
| **Afternoon** | * Company Visit #5
 |
| **Evening** | * Dinner #6
 |
| **Overnight** | * Overnight Cape Town #2
 |
| **June 19, Thursday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning**  | * Company Visit #6
 |
| **Lunch** | * Lunch #6
 |
| **Afternoon** | * Company Visit #7
 |
| **Evening** | * Dinner #6
 |
| **Overnight** | * Overnight Cape Town #3
 |
| **June 20, Friday** | **Breakfast** | * Breakfast at Hotel
 |
| **Morning**  | * Company Visit #8
 |
| **Lunch** | * Lunch #7
 |
| **Afternoon** | * Free Time
 |
| **Evening** | * Dinner #8
 |
| **Overnight** | * Overnight Cape Town #4
 |
| **June 21, Saturday** | **Breakfast** | * Breakfast at Hotel
 |
| **Lunch** | Lunch #8 |
| **Afternoon** | * Depart Cape Town for USA
* Transfer #4 – Motor coach to Cape Town airport with Program Manager and Guide
 |