Appendix D – Pricing & Fee Structure

Below are the two sample itineraries described in section 9.1 of Appendix A. Please review and provide the requested pricing information in Appendix D Part II. Note: Airfare is NOT to be included in the calculated costs.

Sample Itinerary #1: Madrid/Barcelona, Spain (**Base pricing on 27 students and 3 faculty/staff**)

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| --- | --- | --- |
| **May 14th, Wednesday** | **Afternoon** | * Meet program manager and local guide at the airport * Transport to hotel for check-in and orientation by vendor staff |
| **Evening** | * Welcome Dinner |
| **May 15th, Thursday** | **Breakfast** | * Breakfast at hotel |
| **Morning** | * Cultural Visit |
| **Lunch** | * Lunch #1 |
| **Evening** | * Company visit – Marketing |
| **May 16th, Friday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Company Visit – Management |
| **Lunch** | * Lunch #2 |
| **Afternoon** | * Company Visit – Finance |
| **Evening** | * Dinner #1 |
| **May 17th, Saturday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Cultural Visit |
| **Lunch** | * Lunch #2 |
| **Afternoon** | * Cultural Visit |
| **Evening** | * Dinner #2 |
| **May 18th, Sunday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Check out of hotel for transfer to train station * High speed rail to Barcelona |
| **Lunch** | * Lunch #3 on train |
| **Evening** | * Arrive in Barcelona |
| **Dinner** | * Dinner #3 |
| **May 19th, Monday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Tour of Barcelona |
| **Lunch** | * Lunch #4 |
| **Afternoon** | * Company Visit – IT |
| **Dinner** | * Dinner #4 |
| **May 20th, Tuesday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Company Visit – Accounting |
| **Lunch** | * Lunch #5 |
| **Afternoon** | * Company Visit – Management |
| **Dinner** | * Dinner #5 |
| **May 21st, Wednesday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Company Visit – Manufacturing |
| **Lunch** | * Lunch #6 |
| **Afternoon** | * Company Visit – Finance |
| **Dinner** | * Dinner #6 |
| **May 22nd, Thursday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Company Visit |
| **Lunch** | * Lunch #7 |
| **Afternoon** | * Cultural Visit |
| **Dinner** | * Farewell Dinner |
| **May 23rd, Friday** | **Breakfast** | * Breakfast at Hotel |
|  | **Morning** | * Checkout from Hotel |

Sample Itinerary #2: Johannesburg, South Africa (**Base pricing on 21 students and 2 faculty/staff)**

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| --- | --- | --- |
| **June 12, Thursday** | **Evening** | * Depart USA to Johannesburg, South Africa |
| **June 13, Friday** | **Evening** | * Arrive Johannesburg, South Africa * Upon arrival, meet Program Manager and Guide * Transfer #1 – Motor coach to hotel * Hotel check-in * Dinner #1 |
| **Overnight** | * Overnight Johannesburg #1 |
| **June 14, Saturday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Sightseeing * Guided tour of Johannesburg |
| **Lunch** | * Lunch #1 |
| **Afternoon** | * Optional Cultural Visit #1 |
| **Evening** | * Dinner #2 |
| **Overnight** | * Overnight Johannesburg #2 |
| **June 15, Sunday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Organized Tour of City * Cultural Event #1 |
| **Lunch** | * Lunch #2 |
| **Afternoon** | * Optional Cultural Event #2 |
| **Evening** | * Dinner #3 |
| **Overnight** | * Overnight Johannesburg #3 |
| **June 16, Monday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Company Visit #1 |
| **Lunch** | * Lunch #3 |
| **Afternoon** | * Company Visit #2 |
| **Evening** | * Dinner #4 |
| **Overnight** | * Overnight Johannesburg #4 |
| **June 17, Tuesday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Company Visit #3 |
| **Lunch** | * Lunch #4 |
| **Afternoon** | * Company Visit #4 |
| **Evening** | * Depart Johannesburg for Cape Town * Transfer #2 – Motor coach to Johannesburg airport with Program Manager and Guide * Dinner #5 |
|  | * Transfer #3 – Motor coach from Cape Town airport with Program Manager and Guide |
| **Overnight** | * Overnight Cape Town #1 |
| **June 18, Wednesday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Guided tour of Cape Town |
| **Lunch** | * Lunch #5 |
| **Afternoon** | * Company Visit #5 |
| **Evening** | * Dinner #6 |
| **Overnight** | * Overnight Cape Town #2 |
| **June 19, Thursday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Company Visit #6 |
| **Lunch** | * Lunch #6 |
| **Afternoon** | * Company Visit #7 |
| **Evening** | * Dinner #6 |
| **Overnight** | * Overnight Cape Town #3 |
| **June 20, Friday** | **Breakfast** | * Breakfast at Hotel |
| **Morning** | * Company Visit #8 |
| **Lunch** | * Lunch #7 |
| **Afternoon** | * Free Time |
| **Evening** | * Dinner #8 |
| **Overnight** | * Overnight Cape Town #4 |
| **June 21, Saturday** | **Breakfast** | * Breakfast at Hotel |
| **Lunch** | Lunch #8 |
| **Afternoon** | * Depart Cape Town for USA * Transfer #4 – Motor coach to Cape Town airport with Program Manager and Guide |