

**Vermont Hard Cider Company, LLC**  
**1321 Exchange Street**  
**Middlebury, VT 05753**

**June 1, 2020**

| BRANDS                                | SIZE               | FOB       | Promo | Net FOB   |
|---------------------------------------|--------------------|-----------|-------|-----------|
| GUMPTION HARD CIDER CITRUS FREAK 5.5% | 4/6/12oz Bottles   | \$ 22.53  |       | \$ 22.53  |
| GUMPTION HARD CIDER CITRUS FREAK 5.5% | 1/6BBL             | \$ 44.67  |       | \$ 44.67  |
| GUMPTION HARD CIDER CITRUS FREAK 5.5% | 1/2BBL             | \$ 100.92 |       | \$ 100.92 |
| GUMPTION HARD CIDER ORIGINAL 5.5%     | 4/6/12oz Bottles   | \$ 22.53  |       | \$ 22.53  |
| GUMPTION HARD CIDER ORIGINAL 5.5%     | 6/4/16oz Cans      | \$ 30.19  |       | \$ 30.19  |
| GUMPTION HARD CIDER ORIGINAL 5.5%     | 1/6BBL             | \$ 44.67  |       | \$ 44.67  |
| GUMPTION HARD CIDER ORIGINAL 5.5%     | 1/2BBL             | \$ 100.92 |       | \$ 100.92 |
| KOPPARBERG CIDER PEAR 4.5%            | 4/6/11.2oz Bottles | \$ 21.75  |       | \$ 21.75  |
| KOPPARBERG CIDER PEAR 4.5%            | 6/4/11.2oz Cans    | \$ 27.00  |       | \$ 27.00  |
| KOPPARBERG CIDER ROSE                 | 4/6/11.2oz Cans    | \$ 27.00  |       | \$ 27.00  |
| KOPPARBERG CIDER STRAWBERRY LIME 4%   | 4/6/11.2oz Bottles | \$ 21.75  |       | \$ 21.75  |
| KOPPARBERG CIDER STRAWBERRY LIME 4%   | 4/6/11.2oz Cans    | \$ 27.00  |       | \$ 27.00  |
| KOPPARBERG CIDER MIXED BERRY LIGHT 4% | 4/6/11.2oz Cans    | \$ 27.00  |       | \$ 27.00  |
| KOPPARBERG CIDER RASPBERRY LIGHT 4%   | 4/6/11.2oz Cans    | \$ 27.00  |       | \$ 27.00  |
| MAGNERS BERRY 4%                      | 4/6/12oz Bottles   | \$ 21.93  |       | \$ 21.93  |
| MAGNERS BERRY 4%                      | 1/6BBL             | \$ 44.36  |       | \$ 44.36  |
| MAGNERS BERRY 4%                      | 1/2BBL             | \$ 103.12 |       | \$ 103.12 |
| MAGNERS ORIGINAL 4.5%                 | 4/6/12oz Bottles   | \$ 21.93  |       | \$ 21.93  |
| MAGNERS ORIGINAL 4.5%                 | 2/12/12oz Bottles  | \$ 20.26  |       | \$ 20.26  |
| MAGNERS ORIGINAL 4.5%                 | 6/4/16.9oz Cans    | \$ 30.19  |       | \$ 30.19  |
| MAGNERS ORIGINAL 4.5%                 | 12/19.2oz Bottles  | \$ 22.58  |       | \$ 22.58  |
| MAGNERS ORIGINAL 4.5%                 | 1/6BBL             | \$ 44.36  |       | \$ 44.36  |
| MAGNERS ORIGINAL 4.5%                 | 1/2BBL             | \$ 103.12 |       | \$ 103.12 |
| MAGNERS PEAR 4.5%                     | 4/6/12oz Bottles   | \$ 21.93  |       | \$ 21.93  |
| MAGNERS PEAR 4.5%                     | 12/19.2oz Bottles  | \$ 22.58  |       | \$ 22.58  |
| MAGNERS PEAR 4.5%                     | 1/6BBL             | \$ 44.36  |       | \$ 44.36  |
| MAGNERS PEAR 4.5%                     | 1/2BBL             | \$ 101.79 |       | \$ 101.79 |
| MAGNERS VARIETY PACK (4%-4.5% ABV)    | 2/12/12oz Bottles  | \$ 20.26  |       | \$ 20.26  |
| VERMONT CIDER CO. ADDISON 5%          | 4/6/12oz Bottles   | \$ 24.35  |       | \$ 24.35  |
| VERMONT CIDER CO. ADDISON 5%          | 6/4/16oz Cans      | \$ 33.75  |       | \$ 33.75  |
| VERMONT CIDER CO. ADDISON 5%          | 1/6BBL             | \$ 58.04  |       | \$ 58.04  |
| VERMONT CIDER CO. INGRAINED 6.9%      | 6/4/12oz Bottles   | \$ 36.94  |       | \$ 36.94  |
| VERMONT CIDER CO. INGRAINED 6.9%      | 1/6BBL             | \$ 58.04  |       | \$ 58.04  |
| VIVA SPRITZ BLACK CHERRY              | 4/6/12oz Cans      | \$ 22.61  |       | \$ 22.61  |
| VIVA SPRITZ PEACH MANGO               | 4/6/12oz Cans      | \$ 22.61  |       | \$ 22.61  |
| VIVA SPRITZ RASPBERRY LIME            | 4/6/12oz Cans      | \$ 22.61  |       | \$ 22.61  |
| VIVA SPRITZ VARIETY PACK              | 4/6/12oz Cans      | \$ 22.61  |       | \$ 22.61  |
| WOODCHUCK 802 COLLECTION INGRAINED    | 1/2BBL             | \$ 131.23 |       | \$ 131.23 |
| WOODCHUCK 802 COLLECTION INGRAINED    | 6/4/16oz. Cans     | \$ 34.13  |       | \$ 34.13  |
| WOODCHUCK 802 COLLECTION INGRAINED    | 1/6BBL             | \$ 60.78  |       | \$ 60.78  |
| WOODCHUCK 802 COLLECTION KINDA CLOUDY | 1/2BBL             | \$ 106.50 |       | \$ 106.50 |
| WOODCHUCK 802 COLLECTION KINDA CLOUDY | 6/4/16oz. Cans     | \$ 34.13  |       | \$ 34.13  |
| WOODCHUCK 802 COLLECTION KINDA CLOUDY | 1/6BBL             | \$ 42.67  |       | \$ 42.67  |
| WOODCHUCK 802 COLLECTION LIL' DRY     | 1/2BBL             | \$ 106.50 |       | \$ 106.50 |
| WOODCHUCK 802 COLLECTION LIL' DRY     | 6/4/16oz. Cans     | \$ 34.13  |       | \$ 34.13  |
| WOODCHUCK 802 COLLECTION LIL' DRY     | 1/6BBL             | \$ 50.75  |       | \$ 50.75  |
| WOODCHUCK AMBER 5%                    | 4/6/12oz Bottles   | \$ 20.26  |       | \$ 20.26  |
| WOODCHUCK AMBER 5%                    | 4/6/12oz Cans      | \$ 20.26  |       | \$ 20.26  |
| WOODCHUCK AMBER 5%                    | 2/12/12oz Cans     | \$ 18.91  |       | \$ 18.91  |
| WOODCHUCK AMBER 5%                    | 2/12/12oz Bottles  | \$ 18.86  |       | \$ 18.86  |
| WOODCHUCK AMBER 5%                    | 6/4/16oz Cans      | \$ 20.98  |       | \$ 20.98  |
| WOODCHUCK AMBER 5%                    | 1/6BBL             | \$ 42.67  |       | \$ 42.67  |
| WOODCHUCK AMBER 5%                    | 1/2BBL             | \$ 98.92  |       | \$ 98.92  |
| WOODCHUCK BUBBLY PEARSECCO 6.1%       | 4/6/12oz Cans      | \$ 22.61  |       | \$ 22.61  |
| WOODCHUCK BUBBLY PEARSECCO 6.1%       | 1/6BBL             | \$ 50.75  |       | \$ 50.75  |
| WOODCHUCK BUBBLY PEARSECCO 6.1%       | 1/2BBL             | \$ 106.50 |       | \$ 106.50 |
| WOODCHUCK BUBBLY ROSE 6.1%            | 4/6/12oz Cans      | \$ 22.61  |       | \$ 22.61  |
| WOODCHUCK BUBBLY ROSE 6.1%            | 1/6BBL             | \$ 50.75  |       | \$ 50.75  |
| WOODCHUCK BUBBLY ROSE 6.1%            | 1/2BBL             | \$ 106.50 |       | \$ 106.50 |
| WOODCHUCK GRANNY SMITH 5%             | 4/6/12oz Bottles   | \$ 20.26  |       | \$ 20.26  |
| WOODCHUCK GRANNY SMITH 5%             | 4/6/12oz Cans      | \$ 20.26  |       | \$ 20.26  |
| WOODCHUCK GRANNY SMITH 5%             | 1/6BBL             | \$ 42.67  |       | \$ 42.67  |
| WOODCHUCK GRANNY SMITH 5%             | 1/2BBL             | \$ 98.92  |       | \$ 98.92  |
| WOODCHUCK ODD CRUSH 5.4%              | 6/4/12oz Cans      | \$ 42.72  |       | \$ 42.72  |
| WOODCHUCK ODD CRUSH 5.4%              | 1/6BBL             | \$ 69.32  |       | \$ 69.32  |
| WOODCHUCK MIMOSA 5.5%                 | 4/6/12oz cans      | \$ 22.61  |       | \$ 22.61  |
| WOODCHUCK MIMOSA 5.5%                 | 1/6BBL             | \$ 50.75  |       | \$ 50.75  |
| WOODCHUCK MIMOSA 5.5%                 | 1/2BBL             | \$ 106.50 |       | \$ 106.50 |
| WOODCHUCK PEAR 4%                     | 4/6/12oz Cans      | \$ 20.26  |       | \$ 20.26  |
| WOODCHUCK PEAR 4%                     | 1/6BBL             | \$ 42.67  |       | \$ 42.67  |
| WOODCHUCK PEAR 4%                     | 1/2BBL             | \$ 98.92  |       | \$ 98.92  |
| WOODCHUCK PUMPKIN 5.5%                | 4/6/12oz cans      | \$ 22.61  |       | \$ 22.61  |
| WOODCHUCK PUMPKIN 5.5%                | 1/6BBL             | \$ 50.75  |       | \$ 50.75  |
| WOODCHUCK PUMPKIN 5.5%                | 1/2BBL             | \$ 106.50 |       | \$ 106.50 |
| WOODCHUCK RASPBERRY 4%                | 4/6/12oz Cans      | \$ 20.26  |       | \$ 20.26  |
| WOODCHUCK RASPBERRY 4%                | 1/6BBL             | \$ 42.67  |       | \$ 42.67  |
| WOODCHUCK RASPBERRY 4%                | 1/2BBL             | \$ 98.92  |       | \$ 98.92  |
| WOODCHUCK SANGRIA 5.5% ABV            | 4/6/12oz Cans      | \$ 22.61  |       | \$ 22.61  |
| WOODCHUCK SANGRIA 5.5% ABV            | 1/6BBL             | \$ 50.75  |       | \$ 50.75  |
| WOODCHUCK SANGRIA 5.5% ABV            | 1/2BBL             | \$ 106.50 |       | \$ 106.50 |
| WOODCHUCK SEMI-DRY 5.5%               | 4/6/12oz Bottles   | \$ 20.26  |       | \$ 20.26  |
| WOODCHUCK SEMI-DRY 5.5%               | 6/4/16oz Cans      | \$ 42.67  |       | \$ 42.67  |
| WOODCHUCK SEMI-DRY 5.5%               | 1/6BBL             | \$ 98.92  |       | \$ 98.92  |
| WOODCHUCK SEMI-DRY 5.5%               | 1/2BBL             | \$ 95.42  |       | \$ 95.42  |
| WOODCHUCK SIPPIN' CITRUS 5.5%         | 4/6/12oz Cans      | \$ 22.61  |       | \$ 22.61  |
| WOODCHUCK SIPPIN' CITRUS 5.5%         | 1/6BBL             | \$ 50.75  |       | \$ 50.75  |
| WOODCHUCK SIPPIN' CITRUS 5.5%         | 1/2BBL             | \$ 106.50 |       | \$ 106.50 |
| WOODCHUCK TANK SERIES                 | 4/6/12oz Cans      | \$ 20.26  |       | \$ 20.26  |
| WOODCHUCK TANK SERIES                 | 1/6BBL             | \$ 42.67  |       | \$ 42.67  |
| WOODCHUCK TANK SERIES                 | 1/2BBL             | \$ 98.92  |       | \$ 98.92  |
| WOODCHUCK VARIETY PACK                | 2/12/12oz Bottles  | \$ 18.86  |       | \$ 18.86  |
| WOODCHUCK VARIETY PACK                | 2/12/12oz Cans     | \$ 18.91  |       | \$ 18.91  |
| WYDER'S BERRY BURST                   | 1/2BBL             | \$ 93.00  |       | \$ 93.00  |

All FOB prices posted are prices without state tax or freight.