## The Boston Beer Company 1 Design Center Place, Suite 850 Boston MA 02210 617-368-5000 Out of State Shipper Liquor License: LSL.782 2/01/2022 Out of State Shipper Liquor License: LSC.782

FOB Pricing Effective 10/01/2022 Out of State Shipper Beer License: LSB.616

Brand and Size of Container	Orig FOB	New FOE
Samuel Adams 1/2 BBL Tier 1	\$113.90	\$113.90
Samuel Adams 1/2 BBL Tier 2	\$113.90	\$113.90
Samuel Adams 1/2 BBL Tier 3	\$128.26	\$128.26
Samuel Adams 1/6 bbl-Tier 1	\$46.10	\$46.10
Samuel Adams 1/6 BBL Tier 2	\$46.10	\$46.10
Samuel Adams 1/6 BBL Tier 3	\$51.99	\$51.99
Samuel Adams 2/12pk	\$20.00	\$20.00
Samuel Adams 2/12pk Cans	\$20.00	\$20.00
Samuel Adams 4/6pk Tier 1	\$23.63	\$23.63
Samuel Adams 4/6pk CANS Tier 1	\$23.63	\$23.63
Sam Adams 4/6pk CANS Non-Alcoholic	\$24.17	\$24.17
Samuel Adams 6/4pk CANS Tier 2	\$32.72	\$32.72
Samuel Adams 6/4pk CANS Tier 3	\$34.25	\$34.25
Samuel Adams Loose	\$19.34	\$19.34
Samuel Adams Loose Cans	\$19.34	\$19.34
Samuel Adams 24-16oz Cans	\$22.88	\$22.88
Sam Adams, 24-12oz Can, Airline, LSE Dep	\$9.55	\$9.55
Sam Adams 12-24oz Cans	\$18.30	\$18.30
Samuel Adams 19.2oz	\$18.14	\$18.14
Samuel Adams 28pk	\$20.40	\$20.40
Twisted Tea 4/6pk Bottles	\$21.18	\$21.18
Twisted Tea 4/6pk Cans	\$21.18	\$21.18
Twisted Tea 12, 24ozCans	\$19.98	\$19.98
Twisted Tea 2/12 Cans	\$18.47	\$18.47
Twisted Tea 2/12 Bottles	\$18.47	\$18.47
Twisted Tea 16oz Cans	\$22.06	\$22.06
Twisted Tea 18pk Cans	\$12.80	\$12.80
Twisted Tea Loose Cans	\$16.18	\$16.18
Twisted Tea 5L	\$33.75	\$33.75
Twisted Tea 10L	\$16.46	\$16.46
Twisted Tea 1/2BBL	\$113.90	\$113.90
Twisted Tea 1/6BBL	\$46.10	\$46.10
Angry Orchard 1/2BBL Tier 1	\$113.89	\$113.89
Angry Orchard 1/2BBL Tier 2	\$128.12	\$128.12
Angry Orchard 1/6BBL Tier 1	\$46.01	\$46.01
Angry Orchard 4/6pk	\$23.76	\$23.76
Angry Orchard 4/6pk Cans	\$23.76	\$23.76

Brand and Size of Container	Orig FOB	New FOB
Angry Orchard 4/6pk Cans Hardcore	\$23.76	\$23.76
Angry Orchard 4/6pk Fruit Cans	\$23.76	\$23.76
Angry Orchard 24, 16oz Fruit Cans	\$24.67	\$24.67
Angry Orchard 12, 24oz Fruit Cans	\$18.55	\$18.55
Angry Orchard 2/12pk	\$20.32	\$20.32
Angry Orchard 2/12pk Cans	\$20.32	\$20.32
Angry Orchard 16oz Cans Loose	\$19.83	\$19.83
Angry Orchard Loose	\$19.83	\$19.83
Angry Orchard 24 16oz Cans Loose	\$22.06	\$22.06
Angry Orchard 16oz Cans 6/4pks	\$22.06	\$22.06
Angry Orchard 12/24 oz Cans	\$19.70	\$19.70
Angry Orchard 750ML	\$41.93	\$41.93
Coney Island® 1/2 BBL-Tier 1	\$106.86	\$106.86
Coney Island <sup>®</sup> 1/6 BBL Tier 1	\$42.60	\$42.60
Coney Island <sup>®</sup> 1/6 BBL Tier 2	\$55.09	\$55.09
Coney Island <sup>®</sup> 2/12pk Bottles	\$18.90	\$18.90
Coney Island <sup>®</sup> 2/12pk VP Bottles	\$18.90	\$18.90
Coney Island <sup>®</sup> 4/6pk Tier 1	\$21.70	\$21.70
Coney Island <sup>®</sup> 16 oz 6-4pk Cans	\$22.88	\$22.88
Truly Spiked & Sparkling 1/2 Sankey	\$113.90	\$113.90
Truly Spiked & Sparking 1/2 Sankey	\$46.10	\$46.10
Truly Spiked & Sparkling 4/6pk Cans	\$22.62	\$22.62
Truly Spiked & Sparkling 2/12pk Cans	\$19.50	\$19.50
Truly Spiked & Sparkling Loose Cans	\$17.86	\$17.86
Truly Spiked & Sparkling 30pk Cans	\$22.74	\$22.74
Truly Spiked & Sparkling 24 16oz Cans	\$22.72	\$22.72
Truly Spiked & Sparkling 12 24oz Cans	\$19.34	\$19.34
Truly Spiked & Sparkling On-Premise Cans	\$22.19	\$22.19
Truly Spiked & Sparkling Extra Hard 24, 16oz Cans	\$20.45	\$20.45
Truly Spiked & Sparkling Vodka 6-4 pack	\$62.14	\$62.14
Truly Spiked & Sparkling Volka 3-8 pack	\$27.20	\$27.20
Truly Spiked & Sparkling 6-12 Pops	\$27.20	\$27.20
Sam Adams Utopias 24oz/ 1 pk	\$112.37	\$112.37
Barrel Room Collection 750 ML 6pk	\$112.37	\$112.37
DF_1-2bbl_T1	\$118.87	\$118.87
DF_1-2001_11 DF_1-2001_12	\$48.35	\$48.35
	\$48.35	
DF_1-2bbl_T3 DF_1-6bbl_T1	\$70.14	\$48.35 \$70.14
DF_1-6bbl_T2	\$127.14	
DF_1-6001_12 DF_1-6001_T3	\$127.14	\$127.14 \$20.13
DF_1-6001_13	\$20.13	\$20.13
DF_1-0001_14 DF_2-12pk_Cans_T1		
	\$23.33 \$28.54	\$23.33 \$28.54
DF_2-12pk_Cans_T2		\$28.54
DF_4-6pk_T2	\$23.33	\$23.33
DF_4-6pk_T4	\$23.33	\$23.33

Brand and Size of Container	Orig FOB	New FOB
DF_4-6pk_Cans_T1	\$25.94	\$25.94
DF_4-6pk_Cans_T2	\$28.54	\$28.54
DF_4-6pk_Cans_T3	\$23.47	\$23.47
DF_4-6pk_Cans_T4	\$32.57	\$32.57
DF_4-6pk_Cans_NA	\$39.57	\$39.57
DF_6-4pk_T2	\$46.57	\$46.57
DF_6-4pk_T3	\$113.22	\$113.22
DF_6-4pk_T4	\$32.53	\$32.53
DF_6-4pk_T5	\$47.30	\$47.30
DF_6-4_16oz_Cans_T2	\$52.73	\$52.73
DF_6-4_16oz_Cans_T4	\$18.14	\$18.14
DF_6-4_16oz_Cans_T6	\$24.14	\$24.14
DF_19.2oz_T2	\$19.34	\$19.34
DF_19.2oz_T3	\$43.70	\$43.70
DF_24pk_Cans	\$35.15	\$35.15
DFS_6-4pk_Cocktails	\$153.90	\$153.90
DFS_3-8pk_Cocktails	\$70.14	\$70.14
PG_4-6pk_Cans	\$26.26	\$26.26
PG_1-2bbl	\$19.70	\$19.70
PG_1-6bbl	\$22.62	\$22.62
Sauza 12-24oz_Cans	\$19.70	\$19.52
Sauza 4-6pk_Cans	\$22.62	\$125.06
Sauza 2-12pk_Cans	\$19.52	\$31.83
Bevy 4-6pk_Cans	\$21.92	\$21.92
Bevy 2-12pk_Cans	\$18.80	\$18.80
Bevy 12-24oz_Cans	\$19.34	\$19.34