The Boston Beer Company
1 Design Center Place, Suite 850

## Boston MA 02210

617-368-5000
Out of State Shipper Liquor License: LSL. 782
FOB Pricing Effective 10/01/2022 Out of State Shipper Beer License: LSB. 616

| Brand and Size of Container | Orig FOB | New FOB |
| :---: | :---: | :---: |
| Samuel Adams 1/2 BBL Tier 1 | \$113.90 | \$113.90 |
| Samuel Adams 1/2 BBL Tier 2 | \$113.90 | \$113.90 |
| Samuel Adams 1/2 BBL Tier 3 | \$128.26 | \$128.26 |
| Samuel Adams 1/6 bbl-Tier 1 | \$46.10 | \$46.10 |
| Samuel Adams 1/6 BBL Tier 2 | \$46.10 | \$46.10 |
| Samuel Adams 1/6 BBL Tier 3 | \$51.99 | \$51.99 |
| Samuel Adams 2/12pk | \$20.00 | \$20.00 |
| Samuel Adams 2/12pk Cans | \$20.00 | \$20.00 |
| Samuel Adams 4/6pk Tier 1 | \$23.63 | \$23.63 |
| Samuel Adams 4/6pk CANS Tier 1 | \$23.63 | \$23.63 |
| Sam Adams 4/6pk CANS Non-Alcoholic | \$24.17 | \$24.17 |
| Samuel Adams 6/4pk CANS Tier 2 | \$32.72 | \$32.72 |
| Samuel Adams 6/4pk CANS Tier 3 | \$34.25 | \$34.25 |
| Samuel Adams Loose | \$19.34 | \$19.34 |
| Samuel Adams Loose Cans | \$19.34 | \$19.34 |
| Samuel Adams 24-16oz Cans | \$22.88 | \$22.88 |
| Sam Adams, 24-12oz Can, Airline, LSE Dep | \$9.55 | \$9.55 |
| Sam Adams 12-24oz Cans | \$18.30 | \$18.30 |
| Samuel Adams 19.2oz | \$18.14 | \$18.14 |
| Samuel Adams 28pk | \$20.40 | \$20.40 |
| Twisted Tea 4/6pk Bottles | \$21.18 | \$21.18 |
| Twisted Tea 4/6pk Cans | \$21.18 | \$21.18 |
| Twisted Tea 12, 24ozCans | \$19.98 | \$19.98 |
| Twisted Tea 2/12 Cans | \$18.47 | \$18.47 |
| Twisted Tea 2/12 Bottles | \$18.47 | \$18.47 |
| Twisted Tea 16oz Cans | \$22.06 | \$22.06 |
| Twisted Tea 18pk Cans | \$12.80 | \$12.80 |
| Twisted Tea Loose Cans | \$16.18 | \$16.18 |
| Twisted Tea 5L | \$33.75 | \$33.75 |
| Twisted Tea 10L | \$16.46 | \$16.46 |
| Twisted Tea 1/2BBL | \$113.90 | \$113.90 |
| Twisted Tea 1/6BBL | \$46.10 | \$46.10 |
| Angry Orchard 1/2BBL Tier 1 | \$113.89 | \$113.89 |
| Angry Orchard 1/2BBL Tier 2 | \$128.12 | \$128.12 |
| Angry Orchard 1/6BBL Tier 1 | \$46.01 | \$46.01 |
| Angry Orchard 4/6pk | \$23.76 | \$23.76 |
| Angry Orchard 4/6pk Cans | \$23.76 | \$23.76 |


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| :---: | :---: | :---: |
| Angry Orchard 4/6pk Cans Hardcore | \$23.76 | \$23.76 |
| Angry Orchard 4/6pk Fruit Cans | \$23.76 | \$23.76 |
| Angry Orchard 24, 16oz Fruit Cans | \$24.67 | \$24.67 |
| Angry Orchard 12, 24oz Fruit Cans | \$18.55 | \$18.55 |
| Angry Orchard 2/12pk | \$20.32 | \$20.32 |
| Angry Orchard 2/12pk Cans | \$20.32 | \$20.32 |
| Angry Orchard 16oz Cans Loose | \$19.83 | \$19.83 |
| Angry Orchard Loose | \$19.83 | \$19.83 |
| Angry Orchard $24160 z$ Cans Loose | \$22.06 | \$22.06 |
| Angry Orchard 16oz Cans 6/4pks | \$22.06 | \$22.06 |
| Angry Orchard 12/24 oz Cans | \$19.70 | \$19.70 |
| Angry Orchard 750ML | \$41.93 | \$41.93 |
| Coney Island ${ }^{\text {® }} 1 / 2$ BBL-Tier 1 | \$106.86 | \$106.86 |
| Coney Island ${ }^{\text {® }}$ 1/6 BBL Tier 1 | \$42.60 | \$42.60 |
| Coney Island ${ }^{\text {® }}$ 1/6 BBL Tier 2 | \$55.09 | \$55.09 |
| Coney Island ${ }^{\text {® }}$ 2/12pk Bottles | \$18.90 | \$18.90 |
| Coney Island ${ }^{\text {® }}$ 2/12pk VP Bottles | \$18.90 | \$18.90 |
| Coney Island ${ }^{\text {® }}$ 4/6pk Tier 1 | \$21.70 | \$21.70 |
| Coney Island ${ }^{\text {® }} 16$ oz 6-4pk Cans | \$22.88 | \$22.88 |
| Truly Spiked \& Sparkling 1/2 Sankey | \$113.90 | \$113.90 |
| Truly Spiked \& Sparkling 1/6 Sankey | \$46.10 | \$46.10 |
| Truly Spiked \& Sparkling 4/6pk Cans | \$22.62 | \$22.62 |
| Truly Spiked \& Sparkling 2/12pk Cans | \$19.50 | \$19.50 |
| Truly Spiked \& Sparkling Loose Cans | \$17.86 | \$17.86 |
| Truly Spiked \& Sparkling 30pk Cans | \$22.74 | \$22.74 |
| Truly Spiked \& Sparkling 24 16oz Cans | \$22.72 | \$22.72 |
| Truly Spiked \& Sparkling 12 24oz Cans | \$19.34 | \$19.34 |
| Truly Spiked \& Sparkling On-Premise Cans | \$22.19 | \$22.19 |
| Truly Spiked \& Sparkling Extra Hard 24, 16oz Cans | \$20.45 | \$20.45 |
| Truly Spiked \& Sparkling Vodka 6-4 pack | \$62.14 | \$62.14 |
| Truly Spiked \& Sparkling Vodka 3-8 pack | \$27.20 | \$27.20 |
| Truly Spiked \& Sparkling 6-12 Pops | \$27.20 | \$27.20 |
| Sam Adams Utopias 24oz/ 1 pk | \$112.37 | \$112.37 |
| Barrel Room Collection 750 ML 6pk | \$118.87 | \$118.87 |
| DF_1-2bbl_T1 | \$150.37 | \$150.37 |
| DF_1-2bbl_T2 | \$48.35 | \$48.35 |
| DF_1-2bbl_T3 | \$48.35 | \$48.35 |
| DF_1-6bbl_T1 | \$70.14 | \$70.14 |
| DF_1-6bbl_T2 | \$127.14 | \$127.14 |
| DF_1-6bbl_T3 | \$20.13 | \$20.13 |
| DF_1-6bbl_T4 | \$20.13 | \$20.13 |
| DF_2-12pk_Cans_T1 | \$23.33 | \$23.33 |
| DF_2-12pk_Cans_T2 | \$28.54 | \$28.54 |
| DF_4-6pk_T2 | \$23.33 | \$23.33 |
| DF_4-6pk_T4 | \$23.33 | \$23.33 |


| Brand and Size of Container | Orig FOB | New FOB |
| :---: | :---: | :---: |
| DF_4-6pk_Cans_T1 | \$25.94 | \$25.94 |
| DF_4-6pk_Cans_T2 | \$28.54 | \$28.54 |
| DF_4-6pk_Cans_T3 | \$23.47 | \$23.47 |
| DF_4-6pk_Cans_T4 | \$32.57 | \$32.57 |
| DF_4-6pk_Cans_NA | \$39.57 | \$39.57 |
| DF_6-4pk_T2 | \$46.57 | \$46.57 |
| DF_6-4pk_T3 | \$113.22 | \$113.22 |
| DF_6-4pk_T4 | \$32.53 | \$32.53 |
| DF_6-4pk_T5 | \$47.30 | \$47.30 |
| DF_6-4_16oz_Cans_T2 | \$52.73 | \$52.73 |
| DF_6-4_16oz_Cans_T4 | \$18.14 | \$18.14 |
| DF_6-4_16oz_Cans_T6 | \$24.14 | \$24.14 |
| DF_19.2oz_T2 | \$19.34 | \$19.34 |
| DF_19.2oz_T3 | \$43.70 | \$43.70 |
| DF_24pk_Cans | \$35.15 | \$35.15 |
| DFS_6-4pk_Cocktails | \$153.90 | \$153.90 |
| DFS_3-8pk_Cocktails | \$70.14 | \$70.14 |
| PG_4-6pk_Cans | \$26.26 | \$26.26 |
| PG_1-2bbl | \$19.70 | \$19.70 |
| PG_1-6bbl | \$22.62 | \$22.62 |
| Sauza 12-24oz_Cans | \$19.70 | \$19.52 |
| Sauza 4-6pk_Cans | \$22.62 | \$125.06 |
| Sauza 2-12pk_Cans | \$19.52 | \$31.83 |
| Bevy 4-6pk_Cans | \$21.92 | \$21.92 |
| Bevy 2-12pk_Cans | \$18.80 | \$18.80 |
| Bevy 12-24oz_Cans | \$19.34 | \$19.34 |

