

The Boston Beer Company
1 Design Center Place, Suite 850
Boston MA 02210
617-368-5000

Out of State Shipper Liquor License: LSL.782

FOB Pricing Effective 3/01/2020

Out of State Shipper Beer License: LSB.616

Brand and Size of Container	Orig FOB	New FOB
Samuel Adams 1/2 BBL Tier 1	106.86	106.86
Samuel Adams 1/2 BBL Tier 2	121.14	121.14
Samuel Adams 1/2 BBL Tier 3	128.26	128.26
Samuel Adams 1/2 BBL Tier 4	135.30	135.30
Samuel Adams 1/2 BBL Tier 5	178.28	178.28
Samuel Adams 1/6 bbl-Tier 1	42.60	42.60
Samuel Adams 1/6 BBL Tier 2	49.52	49.52
Samuel Adams 1/6 BBL Tier 3	51.99	51.99
Samuel Adams 1/6 BBL Tier 4	61.71	61.71
Samuel Adams 1/6 BBL Tier 5	75.80	75.80
Samuel Adams 2/12pk	18.90	18.90
Samuel Adams 2/12pk Cans	18.90	18.90
Samuel Adams 4/6pk Tier 1	21.70	21.70
Samuel Adams 4/6pk Tier 2	23.80	23.80
Samuel Adams 4/6pk CANS Tier 1	21.70	21.70
Samuel Adams 4/6pk CANS Tier 2	32.72	32.72
Samuel Adams 4/6pk CANS Tier 3	42.26	42.26
Samuel Adams Loose	18.81	18.81
Samuel Adams® Pack of Rebels Variety Pack, Loose	18.81	18.81
Boston Lager, 16oz Can, Loose	22.88	22.88
Sam Adams, 24-12oz Can, Airline, LSE Dep	9.55	9.55
Sam Adams 12-24oz Cans	18.30	18.30
Samuel Adams 22oz (Year Round)	17.00	17.00
Samuel Adams 15 pack Cans	9.54	9.54
Samuel Adams 18 pack Cans	13.58	13.58
Samuel Adams 28pk	19.90	19.90
Twisted Tea 4/6pk Bottles	19.05	19.05
Twisted Tea 4/6pk Cans	19.05	19.05
Twisted Tea 12, 24ozCans	19.70	19.70
Twisted Tea 2/12 Cans	17.39	17.39
Twisted Tea 2/12 Bottles	17.39	17.39
Twisted Tea 16oz Cans	22.06	22.06
Twisted Tea 18pk Cans	11.75	11.75
Twisted Tea 5L	33.75	33.75
Twisted Tea 10L	16.46	16.46
Angry Orchard 1/2BBL Tier 1	103.39	103.39
Angry Orchard 1/6BBL Tier 1	42.51	42.51
Angry Orchard 4/6pk	21.95	21.95
Angry Orchard 4/6pk Cans	21.95	21.95
Angry Orchard 4/6pk High End	24.13	24.13
Angry Orchard 2/12pk	19.35	19.35
Angry Orchard 2/12pk Cans	19.35	19.35

Brand and Size of Container	Orig FOB	New FOB
Angry Orchard 16oz cans Loose	19.30	19.30
Angry Orchard Loose	19.30	19.30
Angry Orchard 24 16oz Cans Loose	22.06	22.06
Angry Orchard 16oz cans 6/4pks	22.06	22.06
Angry Orchard 12/24 oz cans	19.70	19.70
Angry Orchard 750ML	41.93	41.93
The Traveler Beer Company 1/2 BBL	103.66	103.66
The Traveler Beer Company 1/6 BBL	40.50	40.50
The Traveler Beer Company 4/6pk Cans	21.51	21.51
The Traveler Beer Company 2/12pk Cans	18.79	18.79
Coney Island* 1/2 BBL-Tier 1	106.86	106.86
Coney Island* 1/2 BBL-Tier 2	128.27	128.27
Coney Island* 1/6 BBL Tier 1	42.60	42.60
Coney Island* 1/6 BBL Tier 2	55.09	55.09
Coney Island* 2/12pk Bottles	18.90	18.90
Coney Island* 2/12pk VP Bottles	18.90	18.90
Coney Island* 4/6pk Tier 1	21.70	21.70
Coney Island* 4/6pk Tier 2	23.80	23.80
Coney Island* 4/6pk Hard Soda	21.00	21.00
Coney Island* 16 oz 6-4pk Cans	22.88	22.88
Truly Spiked & Sparkling 1/2 Sankey	106.86	106.86
Truly Spiked & Sparkling 1/6 Sankey	42.60	42.60
Truly Spiked & Sparkling 4/6pk Cans	19.05	19.05
Truly Spiked & Sparkling 2/12pk cans	18.07	18.07
Truly Spiked & Sparkling Loose Cans	15.93	15.93
Truly Spiked & Sparkling 24 16oz cans	21.98	21.98
Truly Spiked & Sparkling 12 24oz cans	18.02	18.02
Marathon Beer™ 26.2 Keg, 1/2, Sankey	106.86	106.86
Marathon Beer™ 26.2 Keg, 1/6, Sankey	42.60	42.60
Marathon Beer™ 26.2 4/6pk Bottles	21.70	21.70
Marathon Beer™ 26.2 2/12pk 12oz SKCan	18.90	18.90
Marathon Beer™ 26.2 12 24oz Can	18.30	18.30
Wild Leaf™ 4/6pk Bottles	21.70	21.70
Wild Leaf™ 2/12pk, 12oz Can	18.90	18.90
Wild Leaf™ 24, 16oz Can, Loose	22.88	22.88
Sam Adams Utopias 24oz/ 1 pk	118.06	118.06
Infinium 1PT 9.4oz bottle	117.54	117.54
Barrel Room Collection 750 ML 6pk	31.83	31.83
DF_1-2bbl_T1	101.87	101.87
DF_1-2bbl_T2	115.37	115.37
DF_1-2bbl_T3	150.37	150.37
DF_1-6bbl_T1	57.14	57.14
DF_1-6bbl_T2	57.14	57.14
DF_1-6bbl_T3	70.14	70.14
DF_1-6bbl_T4	127.14	127.14
DF_2-12pk_Cans_T1	19.99	19.99
DF_2-12pk_Cans_T2	19.99	19.99
DF_4-6pk_T2	22.79	22.79
DF_4-6pk_T4	28.54	28.54

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DF_4-6pk_Cans_T1	22.79	22.79
DF_4-6pk_Cans_T2	22.79	22.79
DF_4-6pk_Cans_T3	25.94	25.94
DF_4-6pk_Cans_T4	28.54	28.54
DF_6-4pk_T2	32.57	32.57
DF_6-4pk_T3	39.57	39.57
DF_6-4pk_T4	46.57	46.57
DF_6-4pk_T5	113.22	113.22
DF_6-4_16oz_Cans_T2	32.53	32.53
DF_19.2oz_T2	18.14	18.14
DF_19.2oz_T3	24.14	24.14

Highlight indicates change in FOB