

The Boston Beer Company
1 Design Center Place, Suite 850
Boston MA 02210
617-368-5000

Out of State Shipper Liquor License: LSL.782

FOB Pricing Effective 11/01/2020 Out of State Shipper Beer License: LSB.616

Brand and Size of Container	Orig FOB	New FOB
Samuel Adams 1/2 BBL Tier 1	\$106.86	\$106.86
Samuel Adams 1/2 BBL Tier 2	\$121.14	\$121.14
Samuel Adams 1/2 BBL Tier 3	\$128.26	\$128.26
Samuel Adams 1/2 BBL Tier 4	\$135.30	\$135.30
Samuel Adams 1/2 BBL Tier 5	\$178.28	\$178.28
Samuel Adams 1/6 bbl-Tier 1	\$42.60	\$42.60
Samuel Adams 1/6 BBL Tier 2	\$49.52	\$49.52
Samuel Adams 1/6 BBL Tier 3	\$51.99	\$51.99
Samuel Adams 1/6 BBL Tier 4	\$61.71	\$61.71
Samuel Adams 1/6 BBL Tier 5	\$75.80	\$75.80
Samuel Adams 2/12pk	\$18.90	\$18.90
Samuel Adams 2/12pk Cans	\$18.90	\$18.90
Samuel Adams 4/6pk Tier 1	\$21.70	\$21.70
Samuel Adams 4/6pk Tier 2	\$23.80	\$23.80
Samuel Adams 4/6pk CANS Tier 1	\$21.70	\$21.70
Samuel Adams 4/6pk CANS Tier 2	\$32.72	\$32.72
Samuel Adams 4/6pk CANS Tier 3	\$42.26	\$42.26
Samuel Adams Loose	\$18.81	\$18.81
Samuel Adams® Pack of Rebels Variety Pack, Loose	\$18.81	\$18.81
Boston Lager, 16oz Can, Loose	\$22.88	\$22.88
Sam Adams, 24-12oz Can, Airline, LSE Dep	\$9.55	\$9.55
Sam Adams 12-24oz Cans	\$18.30	\$18.30
Samuel Adams 22oz (Year Round)	\$17.00	\$17.00
Samuel Adams 15 pack Cans	\$9.54	\$9.54
Samuel Adams 18 pack Cans	\$13.58	\$13.58
Samuel Adams 28pk	\$19.90	\$19.90
Twisted Tea 4/6pk Bottles	\$19.05	\$19.05
Twisted Tea 4/6pk Cans	\$19.05	\$19.05
Twisted Tea 12, 24ozCans	\$19.70	\$19.70
Twisted Tea 2/12 Cans	\$17.39	\$17.39
Twisted Tea 2/12 Bottles	\$17.39	\$17.39
Twisted Tea 16oz Cans	\$22.06	\$22.06
Twisted Tea 18pk Cans	\$11.75	\$11.75
Twisted Tea 5L	\$33.75	\$33.75
Twisted Tea 10L	\$16.46	\$16.46
Twisted Tea 1/6BBL	\$42.60	\$42.60
Angry Orchard 1/2BBL Tier 1	\$103.39	\$103.39
Angry Orchard 1/6BBL Tier 1	\$42.51	\$42.51
Angry Orchard 4/6pk	\$21.95	\$21.95
Angry Orchard 4/6pk Cans	\$21.95	\$21.95
Angry Orchard 4/6pk High End	\$24.13	\$24.13
Angry Orchard 2/12pk	\$19.35	\$19.35

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Angry Orchard 2/12pk Cans	\$19.35	\$19.35
Angry Orchard 16oz Cans Loose	\$19.30	\$19.30
Angry Orchard Loose	\$19.30	\$19.30
Angry Orchard 24 16oz Cans Loose	\$22.06	\$22.06
Angry Orchard 16oz Cans 6/4pks	\$22.06	\$22.06
Angry Orchard 12/24 oz Cans	\$19.70	\$19.70
Angry Orchard 750ML	\$41.93	\$41.93
Coney Island® 1/2 BBL-Tier 1	\$106.86	\$106.86
Coney Island® 1/2 BBL-Tier 2	\$128.27	\$128.27
Coney Island® 1/6 BBL Tier 1	\$42.60	\$42.60
Coney Island® 1/6 BBL Tier 2	\$55.09	\$55.09
Coney Island® 2/12pk Bottles	\$18.90	\$18.90
Coney Island® 2/12pk VP Bottles	\$18.90	\$18.90
Coney Island® 4/6pk Tier 1	\$21.70	\$21.70
Coney Island® 4/6pk Tier 2	\$23.80	\$23.80
Coney Island® 4/6pk Hard Soda	\$21.00	\$21.00
Coney Island® 16 oz 6-4pk Cans	\$22.88	\$22.88
Truly Spiked & Sparkling 1/2 Sankey	\$106.86	\$106.86
Truly Spiked & Sparkling 1/6 Sankey	\$42.60	\$42.60
Truly Spiked & Sparkling 4/6pk Cans	\$19.05	\$19.05
Truly Spiked & Sparkling 2/12pk Cans	\$17.57	\$17.57
Truly Spiked & Sparkling Loose Cans	\$15.93	\$15.93
Truly Spiked & Sparkling 24 16oz Cans	\$21.98	\$21.98
Truly Spiked & Sparkling 12 24oz Cans	\$18.02	\$18.02
Truly Spiked & Sparkling On-Premise Cans	\$0.00	\$19.05
Wild Leaf™ 4/6pk Bottles	\$21.70	\$21.70
Wild Leaf™ 2/12pk, 12oz Can	\$18.90	\$18.90
Wild Leaf™ 24, 16oz Can, Loose	\$22.88	\$22.88
Sam Adams Utopias 24oz/ 1 pk	\$118.06	\$118.06
Infinium 1PT 9.4oz bottle	\$117.54	\$117.54
Barrel Room Collection 750 ML 6pk	\$31.83	\$31.83
DF_1-2bbl_T1	\$101.87	\$101.87
DF_1-2bbl_T2	\$115.37	\$115.37
DF_1-2bbl_T3	\$150.37	\$150.37
DF_1-6bbl_T1	\$57.14	\$57.14
DF_1-6bbl_T2	\$57.14	\$57.14
DF_1-6bbl_T3	\$70.14	\$70.14
DF_1-6bbl_T4	\$127.14	\$127.14
DF_2-12pk_Cans_T1	\$18.90	\$18.90
DF_2-12pk_Cans_T2	\$18.90	\$18.90
DF_4-6pk_T2	\$22.79	\$22.79
DF_4-6pk_T4	\$28.54	\$28.54
DF_4-6pk_Cans_T1	\$22.79	\$22.79
DF_4-6pk_Cans_T2	\$22.79	\$22.79
DF_4-6pk_Cans_T3	\$25.94	\$25.94
DF_4-6pk_Cans_T4	\$28.54	\$28.54
DF_6-4pk_T2	\$32.57	\$32.57
DF_6-4pk_T3	\$39.57	\$39.57
DF_6-4pk_T4	\$46.57	\$46.57
DF_6-4pk_T5	\$113.22	\$113.22
DF_6-4_16oz_Cans_T2	\$32.53	\$32.53

Brand and Size of Container	Orig FOB	New FOB
DF_19.2oz_T2	\$18.14	\$18.14
DF_19.2oz_T3	\$24.14	\$24.14
DF_24pk_Cans	\$0.00	\$18.81
DF_24pk_VP_Cans	\$0.00	\$20.80

Highlight indicates change in FOB