



## MASSACHUSETTS

SCHEDULE OF PRICES TO WHOLESALERS

**BROWN-FORMAN CORPORATION**

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

**License Number: CC-LIC-00010**

**Contact:** Leslie Albert

**Email:** leslie\_albert@b-f.com

| Material Description                                                    | Proof | Bottle Size (Liter) | BPC | Case Price  | Shipping Point | Freight Terms |
|-------------------------------------------------------------------------|-------|---------------------|-----|-------------|----------------|---------------|
| BENRIACH 10 YR 750/6 43%                                                | 86    | 0.750               | 6   | \$ 194.36   | US WAREHOUSE   | PREPAID       |
| BENRIACH 10YR 50/96 43% W/Display - 8 Selling Units                     | 86    | 0.050               | 96  | \$ 333.20   | US WAREHOUSE   | PREPAID       |
| BENRIACH 10YR SMOKY 46% 750/6 T6                                        | 92    | 0.750               | 6   | \$ 234.50   | US WAREHOUSE   | PREPAID       |
| BENRIACH 10YR SMOKY 50/96 46% W/Display - 8 Selling Units               | 92    | 0.050               | 96  | \$ 369.56   | US WAREHOUSE   | PREPAID       |
| BENRIACH 12YR 50/96 46% W/Display - 8 Selling Units                     | 92    | 0.050               | 96  | \$ 369.56   | US WAREHOUSE   | PREPAID       |
| BENRIACH 12YR 750/6 46%                                                 | 92    | 0.750               | 6   | \$ 212.68   | US WAREHOUSE   | PREPAID       |
| BENRIACH 12Yr Smoky 50/96 46% W/Display - 8 Selling Units               | 92    | 0.050               | 96  | \$ 403.85   | US WAREHOUSE   | PREPAID       |
| BENRIACH 12YR SMOKY 750/6 46%                                           | 92    | 0.750               | 6   | \$ 244.29   | US WAREHOUSE   | PREPAID       |
| BENRIACH 21Y 46% 750/6                                                  | 92    | 0.750               | 6   | \$ 683.80   | US WAREHOUSE   | PREPAID       |
| BENRIACH 21YR 750/6 46%                                                 | 92    | 0.750               | 6   | \$ 683.80   | US WAREHOUSE   | PREPAID       |
| BENRIACH 25YR 750/4 46%                                                 | 92    | 0.750               | 4   | \$ 846.29   | US WAREHOUSE   | PREPAID       |
| BENRIACH 30YR 750/2 46%                                                 | 92    | 0.750               | 2   | \$ 898.69   | US WAREHOUSE   | PREPAID       |
| BENRIACH 30YR AUTHENTICUS 46% 750/4                                     | 92    | 0.750               | 4   | \$ 1,298.68 | US WAREHOUSE   | PREPAID       |
| BENRIACH 4 PK-50/96 10Yr, 10Yr Smoky, 12Yr, 12Yr Smoky-24 Selling Units | 90.5  | 0.050               | 96  | \$ 338.68   | US WAREHOUSE   | PREPAID       |
| BENRIACH DELUXE 25Y 46.8% 750/4                                         | 93.6  | 0.750               | 4   | \$ 846.29   | US WAREHOUSE   | PREPAID       |
| CHAMBORD 050/72 33° DSPLY BX                                            | 33    | 0.050               | 72  | \$ 126.00   | US WAREHOUSE   | PREPAID       |
| CHAMBORD 050/72 33° DSPLY BX                                            | 33    | 0.050               | 72  | \$ 125.25   | US WAREHOUSE   | COLLECT       |
| CHAMBORD 050/72 33° DSPLY BX                                            | 33    | 0.050               | 72  | \$ 113.60   | DIRECT IMPORT  | PREPAID       |
| CHAMBORD 050/72 33° DSPLY BX                                            | 33    | 0.050               | 72  | \$ 109.40   | DIRECT IMPORT  | COLLECT       |
| CHAMBORD 200/24 33°                                                     | 33    | 0.200               | 24  | \$ 125.61   | US WAREHOUSE   | PREPAID       |
| CHAMBORD 200/24 33°                                                     | 33    | 0.200               | 24  | \$ 124.31   | US WAREHOUSE   | COLLECT       |
| CHAMBORD 200/24 33°                                                     | 33    | 0.200               | 24  | \$ 107.05   | DIRECT IMPORT  | PREPAID       |
| CHAMBORD 200/24 33°                                                     | 33    | 0.200               | 24  | \$ 103.65   | DIRECT IMPORT  | COLLECT       |
| CHAMBORD 375/12 33°                                                     | 33    | 0.375               | 12  | \$ 138.18   | US WAREHOUSE   | PREPAID       |
| CHAMBORD 375/12 33°                                                     | 33    | 0.375               | 12  | \$ 136.93   | US WAREHOUSE   | COLLECT       |
| CHAMBORD 375/12 33°                                                     | 33    | 0.375               | 12  | \$ 120.34   | DIRECT IMPORT  | PREPAID       |
| CHAMBORD 375/12 33°                                                     | 33    | 0.375               | 12  | \$ 116.74   | DIRECT IMPORT  | COLLECT       |
| CHAMBORD 375ML W/2 KORBEL 187ML - 6 SELLING UNITS                       | 33    | 0.375               | 6   | \$ 138.18   | US WAREHOUSE   | PREPAID       |
| CHAMBORD 750/12 33°                                                     | 33    | 0.750               | 12  | \$ 216.50   | US WAREHOUSE   | PREPAID       |
| CHAMBORD 750/12 33°                                                     | 33    | 0.750               | 12  | \$ 215.12   | US WAREHOUSE   | COLLECT       |
| CHAMBORD 750/12 33°                                                     | 33    | 0.750               | 12  | \$ 188.76   | DIRECT IMPORT  | PREPAID       |
| CHAMBORD 750/12 33°                                                     | 33    | 0.750               | 12  | \$ 184.16   | DIRECT IMPORT  | COLLECT       |
| CHAMBORD 750/6 33°                                                      | 33    | 0.750               | 6   | \$ 114.97   | US WAREHOUSE   | PREPAID       |
| CHAMBORD 750/6 33°                                                      | 33    | 0.750               | 6   | \$ 114.28   | US WAREHOUSE   | COLLECT       |
| CHAMBORD 750/6 33°                                                      | 33    | 0.750               | 6   | \$ 100.38   | DIRECT IMPORT  | PREPAID       |
| CHAMBORD 750/6 33°                                                      | 33    | 0.750               | 6   | \$ 98.28    | DIRECT IMPORT  | COLLECT       |
| DON EDUARDO ANEJO 750/6 80°                                             | 80    | 0.750               | 6   | \$ 173.00   | US WAREHOUSE   | PREPAID       |
| DON EDUARDO ANEJO 750/6 80°                                             | 80    | 0.750               | 6   | \$ 172.00   | US WAREHOUSE   | COLLECT       |
| DON EDUARDO BLNC 750/6 80°                                              | 80    | 0.750               | 6   | \$ 159.00   | US WAREHOUSE   | PREPAID       |
| DON EDUARDO BLNC 750/6 80°                                              | 80    | 0.750               | 6   | \$ 158.00   | US WAREHOUSE   | COLLECT       |
| DON EDUARDO REPOSADO 750/6 80°                                          | 80    | 0.750               | 6   | \$ 170.00   | US WAREHOUSE   | PREPAID       |
| DON EDUARDO REPOSADO 750/6 80°                                          | 80    | 0.750               | 6   | \$ 169.00   | US WAREHOUSE   | COLLECT       |



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**Contact:** Leslie Albert

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| Material Description                                      | Proof | Bottle Size (Liter) | BPC | Case Price | Shipping Point | Freight Terms |
|-----------------------------------------------------------|-------|---------------------|-----|------------|----------------|---------------|
| EL JIMADOR ANEJO 750/6 80°                                | 80    | 0.750               | 6   | \$ 97.23   | US WAREHOUSE   | PREPAID       |
| EL JIMADOR ANEJO 750/6 80°                                | 80    | 0.750               | 6   | \$ 95.23   | US WAREHOUSE   | COLLECT       |
| EL JIMADOR REPOSADO 1.00/12 80°                           | 80    | 1.000               | 12  | \$ 168.88  | US WAREHOUSE   | PREPAID       |
| EL JIMADOR REPOSADO 1.00/12 80°                           | 80    | 1.000               | 12  | \$ 166.88  | US WAREHOUSE   | COLLECT       |
| EL JIMADOR REPOSADO 1.75/6 80°                            | 80    | 1.750               | 6   | \$ 145.65  | US WAREHOUSE   | PREPAID       |
| EL JIMADOR REPOSADO 1.75/6 80°                            | 80    | 1.750               | 6   | \$ 144.65  | US WAREHOUSE   | COLLECT       |
| EL JIMADOR REPOSADO 750/12 80°                            | 80    | 0.750               | 12  | \$ 181.18  | US WAREHOUSE   | PREPAID       |
| EL JIMADOR REPOSADO 750/12 80°                            | 80    | 0.750               | 12  | \$ 179.18  | US WAREHOUSE   | COLLECT       |
| EL JIMADOR SILVER 1.00/12 80°                             | 80    | 1.000               | 12  | \$ 168.88  | US WAREHOUSE   | PREPAID       |
| EL JIMADOR SILVER 1.00/12 80°                             | 80    | 1.000               | 12  | \$ 166.88  | US WAREHOUSE   | COLLECT       |
| EL JIMADOR SILVER 1.75/6 80°                              | 80    | 1.750               | 6   | \$ 145.65  | US WAREHOUSE   | PREPAID       |
| EL JIMADOR SILVER 1.75/6 80°                              | 80    | 1.750               | 6   | \$ 144.65  | US WAREHOUSE   | COLLECT       |
| EL JIMADOR SILVER 750/12 80°                              | 80    | 0.750               | 12  | \$ 181.18  | US WAREHOUSE   | PREPAID       |
| EL JIMADOR SILVER 750/12 80°                              | 80    | 0.750               | 12  | \$ 179.18  | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA 1.0/12 80° B021002U                       | 80    | 1.000               | 12  | \$ 163.90  | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA 1.0/12 80° B021002U                       | 80    | 1.000               | 12  | \$ 162.64  | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA 1.0/12 80° B021002U                       | 80    | 1.000               | 12  | \$ 123.80  | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA 1.0/12 80° B021002U                       | 80    | 1.000               | 12  | \$ 121.87  | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA 1.75/6 80° B021102U                       | 80    | 1.750               | 6   | \$ 114.09  | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA 1.75/6 80° B021102U                       | 80    | 1.750               | 6   | \$ 112.60  | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA 1.75/6 80° B021102U                       | 80    | 1.750               | 6   | \$ 77.93   | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA 1.75/6 80° B021102U                       | 80    | 1.750               | 6   | \$ 74.68   | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA 375/24 80° B021662U                       | 80    | 0.375               | 24  | \$ 125.63  | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA 375/24 80° B021662U                       | 80    | 0.375               | 24  | \$ 124.23  | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA 375/24 80° B021662U                       | 80    | 0.375               | 24  | \$ 92.95   | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA 375/24 80° B021662U                       | 80    | 0.375               | 24  | \$ 89.70   | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA 50/120 80° PET B021552U                   | 80    | 0.050               | 120 | \$ 62.43   | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA 50/120 80° PET B021552U                   | 80    | 0.050               | 120 | \$ 61.23   | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA 50/120 80° PET B021552U                   | 80    | 0.050               | 120 | \$ 40.38   | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA 50/120 80° PET B021552U                   | 80    | 0.050               | 120 | \$ 37.78   | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA 50/120 80° PET TRANSPORTATION             | 80    | 0.050               | 120 | \$ 47.15   | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA 50/120 80° PET TRANSPORTATION             | 80    | 0.050               | 120 | \$ 30.03   | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA 750/12 80° B021302U                       | 80    | 0.750               | 12  | \$ 96.19   | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA 750/12 80° B021302U                       | 80    | 0.750               | 12  | \$ 95.19   | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA 750/12 80° B021302U                       | 80    | 0.750               | 12  | \$ 64.12   | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA 750/12 80° B021302U                       | 80    | 0.750               | 12  | \$ 62.83   | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA BOTANICALS CUCUMBER & MINT 750/12 60°     | 60    | 0.750               | 12  | \$ 96.19   | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA BOTANICALS CUCUMBER & MINT 750/12 60°     | 60    | 0.750               | 12  | \$ 95.19   | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA BOTANICALS WILD BERRY AND ROSE 750/12 60° | 60    | 0.750               | 12  | \$ 96.19   | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA BOTANICALS WILD BERRY AND ROSE 750/12 60° | 60    | 0.750               | 12  | \$ 95.19   | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA GRPFRUT 1.0/12 75° B564002U               | 75    | 1.000               | 12  | \$ 155.90  | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA GRPFRUT 1.0/12 75° B564002U               | 75    | 1.000               | 12  | \$ 154.64  | US WAREHOUSE   | COLLECT       |



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|-------------------------------------------------|-------|---------------------|-----|-------------|----------------|---------------|
| FINLANDIA VODKA GRPFRUT 1.0/12 75° B564002U     | 75    | 1.000               | 12  | \$ 123.80   | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA GRPFRUT 1.0/12 75° B564002U     | 75    | 1.000               | 12  | \$ 121.87   | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA GRPFRUT 50/120 75° PET B564552U | 75    | 0.050               | 120 | \$ 56.43    | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA GRPFRUT 50/120 75° PET B564552U | 75    | 0.050               | 120 | \$ 55.23    | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA GRPFRUT 50/120 75° PET B564552U | 75    | 0.050               | 120 | \$ 40.38    | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA GRPFRUT 50/120 75° PET B564552U | 75    | 0.050               | 120 | \$ 37.78    | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA GRPFRUT 750/12 75° B564302U     | 75    | 0.750               | 12  | \$ 88.19    | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA GRPFRUT 750/12 75° B564302U     | 75    | 0.750               | 12  | \$ 87.19    | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA GRPFRUT 750/12 75° B564302U     | 75    | 0.750               | 12  | \$ 64.12    | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA GRPFRUT 750/12 75° B564302U     | 75    | 0.750               | 12  | \$ 62.83    | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA RASPBERRY 1.0/12 75° B5140022   | 75    | 1.000               | 12  | \$ 155.90   | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA RASPBERRY 1.0/12 75° B5140022   | 75    | 1.000               | 12  | \$ 154.64   | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA RASPBERRY 1.0/12 75° B5140022   | 75    | 1.000               | 12  | \$ 123.80   | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA RASPBERRY 1.0/12 75° B5140022   | 75    | 1.000               | 12  | \$ 121.87   | DIRECT IMPORT  | COLLECT       |
| FINLANDIA VODKA RASPBERRY 750/12 75° B5143022   | 75    | 0.750               | 12  | \$ 88.19    | US WAREHOUSE   | PREPAID       |
| FINLANDIA VODKA RASPBERRY 750/12 75° B5143022   | 75    | 0.750               | 12  | \$ 87.19    | US WAREHOUSE   | COLLECT       |
| FINLANDIA VODKA RASPBERRY 750/12 75° B5143022   | 75    | 0.750               | 12  | \$ 64.12    | DIRECT IMPORT  | PREPAID       |
| FINLANDIA VODKA RASPBERRY 750/12 75° B5143022   | 75    | 0.750               | 12  | \$ 62.83    | DIRECT IMPORT  | COLLECT       |
| FORDS GIN 1.0/6 90°                             | 90    | 1.000               | 6   | \$ 100.05   | US WAREHOUSE   | PREPAID       |
| FORDS GIN 750/6 90°                             | 90    | 0.750               | 6   | \$ 85.50    | US WAREHOUSE   | PREPAID       |
| FORDS GIN OFFICERS RESERVE                      | 109   | 0.750               | 6   | \$ 102.85   | US WAREHOUSE   | PREPAID       |
| GENTLEMAN JACK 1.0/6 80°                        | 80    | 1.000               | 6   | \$ 132.18   | US WAREHOUSE   | PREPAID       |
| GENTLEMAN JACK 1.0/6 80°                        | 80    | 1.000               | 6   | \$ 131.31   | US WAREHOUSE   | COLLECT       |
| GENTLEMAN JACK 1.75/6 80°                       | 80    | 1.750               | 6   | \$ 210.56   | US WAREHOUSE   | PREPAID       |
| GENTLEMAN JACK 1.75/6 80°                       | 80    | 1.750               | 6   | \$ 209.12   | US WAREHOUSE   | COLLECT       |
| GENTLEMAN JACK 200/24 80°                       | 80    | 0.200               | 24  | \$ 116.60   | US WAREHOUSE   | PREPAID       |
| GENTLEMAN JACK 200/24 80°                       | 80    | 0.200               | 24  | \$ 115.88   | US WAREHOUSE   | COLLECT       |
| GENTLEMAN JACK 375/12 80°                       | 80    | 0.375               | 12  | \$ 101.78   | US WAREHOUSE   | PREPAID       |
| GENTLEMAN JACK 375/12 80°                       | 80    | 0.375               | 12  | \$ 101.15   | US WAREHOUSE   | COLLECT       |
| GENTLEMAN JACK 50/120 80° w/Display             | 80    | 0.050               | 120 | \$ 170.50   | US WAREHOUSE   | PREPAID       |
| GENTLEMAN JACK 50/120 80° w/Display             | 80    | 0.050               | 120 | \$ 169.30   | US WAREHOUSE   | COLLECT       |
| GENTLEMAN JACK 750/12 80°                       | 80    | 0.750               | 12  | \$ 238.86   | US WAREHOUSE   | PREPAID       |
| GENTLEMAN JACK 750/12 80°                       | 80    | 0.750               | 12  | \$ 237.31   | US WAREHOUSE   | COLLECT       |
| GENTLEMAN JACK 750/6 80° w/Sour Mix             | 80    | 0.750               | 6   | \$ 119.43   | US WAREHOUSE   | PREPAID       |
| GENTLEMAN JACK 750/6 80° w/Sour Mix             | 80    | 0.750               | 6   | \$ 118.43   | US WAREHOUSE   | COLLECT       |
| GLENDRONACH 12 YR 750/6 43%                     | 86    | 0.750               | 6   | \$ 225.00   | US WAREHOUSE   | PREPAID       |
| GLENDRONACH 15YO REVIVAL 750/6 46%              | 92    | 0.750               | 6   | \$ 314.58   | US WAREHOUSE   | PREPAID       |
| GLENDRONACH 15YO REVIVAL 750/6 46%              | 92    | 0.750               | 6   | \$ 313.96   | US WAREHOUSE   | COLLECT       |
| GLENDRONACH 18 YR 750/6 46%                     | 92    | 0.750               | 6   | \$ 668.69   | US WAREHOUSE   | PREPAID       |
| GLENDRONACH 18 YR 750/6 46%                     | 92    | 0.750               | 6   | \$ 668.07   | US WAREHOUSE   | COLLECT       |
| GLENDRONACH 1993 VINTAGE 750/6 48.2%            | 96.4  | 0.750               | 6   | \$ 1,239.60 | US WAREHOUSE   | PREPAID       |
| GLENDRONACH 750/6 15YR REVIVAL 46%              | 92    | 0.750               | 6   | \$ 314.58   | US WAREHOUSE   | PREPAID       |



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**License Number: CC-LIC-00010**

**Contact:** Leslie Albert

**Email:** leslie\_albert@b-f.com

| Material Description                                            | Proof | Bottle Size (Liter) | BPC | Case Price  | Shipping Point | Freight Terms |
|-----------------------------------------------------------------|-------|---------------------|-----|-------------|----------------|---------------|
| GLENDRONACH 750/6 15YR REVIVAL 46%                              | 92    | 0.750               | 6   | \$ 313.96   | US WAREHOUSE   | COLLECT       |
| GLENDRONACH KINGSMAN 29Y 1989 50.1% 750/2                       | 100   | 0.750               | 2   | \$ 1,533.80 | US WAREHOUSE   | PREPAID       |
| GLENDRONACH PARLIAMENT 750/6 21YR 48%                           | 96    | 0.750               | 6   | \$ 1,069.80 | US WAREHOUSE   | PREPAID       |
| GLENDRONACH PARLIAMENT 750/6 21YR 48%                           | 96    | 0.750               | 6   | \$ 1,069.18 | US WAREHOUSE   | COLLECT       |
| GLENDRONACH PORTWOOD NAS 750/6 46%                              | 96    | 0.750               | 6   | \$ 328.16   | US WAREHOUSE   | PREPAID       |
| GLENGLOSSAUGH 2009 11YR #R12/213-1 51.1% Batch 4 750/4          | 102   | 0.750               | 4   | \$ 254.69   | US WAREHOUSE   | PREPAID       |
| GLENGLOSSAUGH EVOLUTION 750/6 100°                              | 100   | 0.750               | 6   | \$ 200.00   | US WAREHOUSE   | PREPAID       |
| GLENGLOSSAUGH REVIVAL 750/6 92°                                 | 92    | 0.750               | 6   | \$ 200.00   | US WAREHOUSE   | PREPAID       |
| GLENGLOSSAUGH TORFA 750/6 100°                                  | 100   | 0.750               | 6   | \$ 225.00   | US WAREHOUSE   | PREPAID       |
| HERRADURA AGAVE NECTAR 478/12 ZERO PROOF                        | 0     | 0.478               | 12  | \$ 46.72    | US WAREHOUSE   | PREPAID       |
| HERRADURA AGAVE NECTAR 478/12 ZERO PROOF                        | 0     | 0.478               | 12  | \$ 45.44    | US WAREHOUSE   | COLLECT       |
| HERRADURA ANEJO 750/6 80°                                       | 80    | 0.750               | 6   | \$ 181.16   | US WAREHOUSE   | PREPAID       |
| HERRADURA ANEJO 750/6 80°                                       | 80    | 0.750               | 6   | \$ 180.16   | US WAREHOUSE   | COLLECT       |
| HERRADURA COMBO-ANEJO, SLVR, REP, ULTRA 375/24- 6 SELLING UNITS | 80    | 0.375               | 24  | \$ 391.30   | US WAREHOUSE   | PREPAID       |
| HERRADURA REPOSADO 1.0/6 80°                                    | 80    | 1.000               | 6   | \$ 160.72   | US WAREHOUSE   | PREPAID       |
| HERRADURA REPOSADO 1.0/6 80°                                    | 80    | 1.000               | 6   | \$ 159.72   | US WAREHOUSE   | COLLECT       |
| HERRADURA REPOSADO 1.75/3 80°                                   | 80    | 1.750               | 3   | \$ 146.69   | US WAREHOUSE   | PREPAID       |
| HERRADURA REPOSADO 1.75/3 80°                                   | 80    | 1.750               | 3   | \$ 144.69   | US WAREHOUSE   | COLLECT       |
| HERRADURA REPOSADO 375/12 80°                                   | 80    | 0.375               | 12  | \$ 162.98   | US WAREHOUSE   | PREPAID       |
| HERRADURA REPOSADO 375/12 80°                                   | 80    | 0.375               | 12  | \$ 161.98   | US WAREHOUSE   | COLLECT       |
| HERRADURA REPOSADO 750/6 80°                                    | 80    | 0.750               | 6   | \$ 170.68   | US WAREHOUSE   | PREPAID       |
| HERRADURA REPOSADO 750/6 80°                                    | 80    | 0.750               | 6   | \$ 169.68   | US WAREHOUSE   | COLLECT       |
| HERRADURA REPOSADO DBL BRL BTB 750/12 80°                       | 80    | 0.750               | 12  | \$ 400.16   | US WAREHOUSE   | PREPAID       |
| HERRADURA REPOSADO DBL BRL BTB 750/12 80°                       | 80    | 0.750               | 12  | \$ 398.16   | US WAREHOUSE   | COLLECT       |
| HERRADURA SELECT SUPREMA 750/3 80°                              | 80    | 0.750               | 3   | \$ 621.45   | US WAREHOUSE   | PREPAID       |
| HERRADURA SELECT SUPREMA 750/3 80°                              | 80    | 0.750               | 3   | \$ 621.00   | US WAREHOUSE   | COLLECT       |
| HERRADURA SILVER 1.0/6 80°                                      | 80    | 1.000               | 6   | \$ 134.96   | US WAREHOUSE   | PREPAID       |
| HERRADURA SILVER 1.0/6 80°                                      | 80    | 1.000               | 6   | \$ 133.96   | US WAREHOUSE   | COLLECT       |
| HERRADURA SILVER 1.75/3 80°                                     | 80    | 1.750               | 3   | \$ 132.80   | US WAREHOUSE   | PREPAID       |
| HERRADURA SILVER 1.75/3 80°                                     | 80    | 1.750               | 3   | \$ 130.80   | US WAREHOUSE   | COLLECT       |
| HERRADURA SILVER 375/12 80°                                     | 80    | 0.375               | 12  | \$ 153.39   | US WAREHOUSE   | PREPAID       |
| HERRADURA SILVER 375/12 80°                                     | 80    | 0.375               | 12  | \$ 152.39   | US WAREHOUSE   | COLLECT       |
| HERRADURA SILVER 750/6 80°                                      | 80    | 0.750               | 6   | \$ 148.36   | US WAREHOUSE   | PREPAID       |
| HERRADURA SILVER 750/6 80°                                      | 80    | 0.750               | 6   | \$ 147.36   | US WAREHOUSE   | COLLECT       |
| HERRADURA SILVER LA CASA DIRECTO 750/4 110°                     | 110   | 0.750               | 4   | \$ 199.00   | US WAREHOUSE   | PREPAID       |
| HERRADURA SILVER LA CASA DIRECTO 750/4 110°                     | 110   | 0.750               | 4   | \$ 198.00   | US WAREHOUSE   | COLLECT       |
| HERRADURA SILVER W/2 GLASSES                                    | 80    | 0.750               | 6   | \$ 148.36   | US WAREHOUSE   | PREPAID       |
| HERRADURA ULTRA ANEJO 375/12 80°                                | 80    | 0.375               | 12  | \$ 207.80   | US WAREHOUSE   | PREPAID       |
| HERRADURA ULTRA ANEJO 375/12 80°                                | 80    | 0.375               | 12  | \$ 206.80   | US WAREHOUSE   | COLLECT       |
| HERRADURA ULTRA ANEJO 750/6 80°                                 | 80    | 0.750               | 6   | \$ 205.80   | US WAREHOUSE   | PREPAID       |
| HERRADURA ULTRA ANEJO 750/6 80°                                 | 80    | 0.750               | 6   | \$ 204.80   | US WAREHOUSE   | COLLECT       |
| HERRADURA ULTRA ANEJO 750/6 80°                                 | 80    | 0.750               | 6   | \$ 205.80   | US WAREHOUSE   | PREPAID       |





# BROWN-FORMAN

## MASSACHUSETTS

SCHEDULE OF PRICES TO WHOLESALERS

**BROWN-FORMAN CORPORATION**

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

**License Number: CC-LIC-00010**

**Contact:** Leslie Albert

**Email:** leslie\_albert@b-f.com

| Material Description                                     | Proof | Bottle Size (Liter) | BPC | Case Price  | Shipping Point | Freight Terms |
|----------------------------------------------------------|-------|---------------------|-----|-------------|----------------|---------------|
| HERRADURA ULTRA ANEJO 750/6 80°                          | 80    | 0.750               | 6   | \$ 204.80   | US WAREHOUSE   | COLLECT       |
| HERRADURA XTR ANEJO 750/4 80° 150TH ANNIVSRY G4          | 80    | 0.750               | 4   | \$ 1,175.00 | US WAREHOUSE   | PREPAID       |
| JACK DANIELS & Cola 355/24 14° 6x4pk Can                 | 14    | 0.355               | 24  | \$ 42.80    | US WAREHOUSE   | PREPAID       |
| JACK DANIELS & Cola 355/24 14° 6x4pk Can                 | 14    | 0.355               | 24  | \$ 42.80    | US WAREHOUSE   | PREPAID       |
| JACK DANIELS & Seltzer 355/24 10° 6x4pk Can              | 10    | 0.355               | 24  | \$ 42.80    | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 1.0/12 80°                                  | 80    | 1.000               | 12  | \$ 230.88   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 1.0/12 80°                                  | 80    | 1.000               | 12  | \$ 232.58   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 1.75/3 80° w/BBQ Sauce                      | 80    | 1.750               | 3   | \$ 91.59    | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 1.75/6 80°                                  | 80    | 1.750               | 6   | \$ 183.18   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 1.75/6 80°                                  | 80    | 1.750               | 6   | \$ 181.63   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 1.75/6 80° Cinch Sack                       | 80    | 1.750               | 6   | \$ 183.18   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 1.75/6 80° Tray Pack                        | 80    | 1.750               | 6   | \$ 183.18   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 1.75/6 80° Tray Pack                        | 80    | 1.750               | 6   | \$ 181.63   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 100/48 80°                                  | 80    | 0.100               | 48  | \$ 109.68   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 100/48 80°                                  | 80    | 0.100               | 48  | \$ 108.50   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 10YO 750/6 97°                              | 97    | 0.750               | 6   | \$ 256.85   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 200/48 80° PET                              | 80    | 0.200               | 48  | \$ 225.00   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 200/48 80° PET                              | 80    | 0.200               | 48  | \$ 223.56   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 27 Gold 750/6 80°                           | 80    | 0.750               | 6   | \$ 351.16   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 27 Gold 750/6 80°                           | 80    | 0.750               | 6   | \$ 350.16   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 375/24 80° PET                              | 80    | 0.375               | 24  | \$ 193.45   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 375/24 80° PET                              | 80    | 0.375               | 24  | \$ 191.85   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 375/24 80° SQ                               | 80    | 0.375               | 24  | \$ 193.45   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 375/24 80° SQ                               | 80    | 0.375               | 24  | \$ 191.85   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 50/120 80° PET                              | 80    | 0.050               | 120 | \$ 141.95   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 50/120 80° PET                              | 80    | 0.050               | 120 | \$ 141.19   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 50/120 80° PET Transportation               | 80    | 0.050               | 120 | \$ 59.60    | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 750/12 80°                                  | 80    | 0.750               | 12  | \$ 177.68   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 750/12 80°                                  | 80    | 0.750               | 12  | \$ 176.31   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS 750/6 80° Equity w/2 Rocks Gl               | 80    | 0.750               | 6   | \$ 88.84    | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 750/6 80° w/Jack & Coke Glass               | 80    | 0.750               | 6   | \$ 88.84    | US WAREHOUSE   | PREPAID       |
| JACK DANIELS 750/6 80° w/Jack & Coke Glass               | 80    | 0.750               | 6   | \$ 87.48    | US WAREHOUSE   | COLLECT       |
| JACK DANIELS BLACK/HONEY/FIRE/APPLE 4PK 50/120 72.5° PET | 72.5  | 0.050               | 120 | \$ 175.65   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS Sinatra 1.0/6 90°                           | 90    | 1.000               | 6   | \$ 591.30   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS Sinatra 1.0/6 90°                           | 90    | 1.000               | 6   | \$ 590.10   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL 1.0/6 94°                     | 94    | 1.000               | 6   | \$ 185.00   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL 1.0/6 94°                     | 94    | 1.000               | 6   | \$ 184.15   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL 375/12 94° Replica            | 94    | 0.375               | 12  | \$ 195.00   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL 375/12 94° Replica            | 94    | 0.375               | 12  | \$ 194.00   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL 50/60 94° w/Display           | 94    | 0.050               | 60  | \$ 132.00   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL 50/60 94° w/Display           | 94    | 0.050               | 60  | \$ 131.62   | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL 750/6 94°                     | 94    | 0.750               | 6   | \$ 168.80   | US WAREHOUSE   | PREPAID       |



# BROWN-FORMAN

## MASSACHUSETTS

SCHEDULE OF PRICES TO WHOLESALERS

**BROWN-FORMAN CORPORATION**

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

**License Number: CC-LIC-00010**

**Contact:** Leslie Albert

**Email:** leslie\_albert@b-f.com

| Material Description                                              | Proof  | Bottle Size (Liter) | BPC | Case Price | Shipping Point | Freight Terms |
|-------------------------------------------------------------------|--------|---------------------|-----|------------|----------------|---------------|
| JACK DANIELS SINGLE BARREL 750/6 94°                              | 94     | 0.750               | 6   | \$ 167.55  | US WAREHOUSE   | COLLECT       |
| JACK DANIEL'S SINGLE BARREL 750/6 W/GLASS                         | 94     | 0.750               | 6   | \$ 168.80  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL Barrel Proof 375/12                    | Varies | 0.375               | 12  | \$ 217.29  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL Barrel Proof 375/12                    | Varies | 0.375               | 12  | \$ 216.29  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL Barrel Proof 750/6                     | Varies | 0.750               | 6   | \$ 206.00  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL Barrel Proof 750/6 Coy Hill Spec Rel   | Varies | 0.750               | 6   | \$ 238.60  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL Barrel Proof Personal Collection 750/6 | Varies | 0.750               | 6   | \$ 206.00  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL Barrel Proof Personal Collection 750/6 | Varies | 0.750               | 6   | \$ 204.75  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL PERSONAL COLLECTION 750/6 94°          | 94     | 0.750               | 6   | \$ 168.80  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL PERSONAL COLLECTION 750/6 94°          | 94     | 0.750               | 6   | \$ 167.55  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL RYE 375/12 94°                         | 94     | 0.375               | 12  | \$ 220.36  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL RYE 375/12 94°                         | 94     | 0.375               | 12  | \$ 219.36  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL Rye 750/6 94°                          | 94     | 0.750               | 6   | \$ 168.80  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL Rye 750/6 94°                          | 94     | 0.750               | 6   | \$ 167.55  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS SINGLE BARREL Rye Barrel Proof 750/6 Spec Rel        | Varies | 0.750               | 6   | \$ 235.62  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS SINGLE BARREL RYE PERSONAL COLLECTION 750/6 94°      | 94     | 0.750               | 6   | \$ 235.62  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN APPLE 1.0/12 70°                                  | 70     | 1.000               | 12  | \$ 232.58  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN APPLE 1.0/12 70°                                  | 70     | 1.000               | 12  | \$ 230.88  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN APPLE 1.75/6 70°                                  | 70     | 1.750               | 6   | \$ 183.18  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN APPLE 1.75/6 70°                                  | 70     | 1.750               | 6   | \$ 181.63  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN APPLE 100/48 70°                                  | 70     | 0.100               | 48  | \$ 109.68  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN APPLE 100/48 70°                                  | 70     | 0.100               | 48  | \$ 108.50  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN APPLE 200/48 70° PET                              | 70     | 0.200               | 48  | \$ 225.00  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN APPLE 200/48 70° PET                              | 70     | 0.200               | 48  | \$ 223.56  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN APPLE 375/24 70° PET                              | 70     | 0.375               | 24  | \$ 193.45  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN APPLE 375/24 70° PET                              | 70     | 0.375               | 24  | \$ 191.85  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN APPLE 50/120 70° PET                              | 70     | 0.050               | 120 | \$ 141.95  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN APPLE 50/120 70° PET                              | 70     | 0.050               | 120 | \$ 141.19  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN APPLE 750/12 70°                                  | 70     | 0.750               | 12  | \$ 177.68  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN APPLE 750/12 70°                                  | 70     | 0.750               | 12  | \$ 176.31  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN FIRE 1.0/12 70°                                   | 70     | 1.000               | 12  | \$ 232.58  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN FIRE 1.0/12 70°                                   | 70     | 1.000               | 12  | \$ 230.88  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN FIRE 1.75/6 70°                                   | 70     | 1.750               | 6   | \$ 183.18  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN FIRE 1.75/6 70°                                   | 70     | 1.750               | 6   | \$ 181.63  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN FIRE 100/48 70°                                   | 70     | 0.100               | 48  | \$ 109.68  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN FIRE 100/48 70°                                   | 70     | 0.100               | 48  | \$ 108.50  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN FIRE 200/48 70° PET                               | 70     | 0.200               | 48  | \$ 225.00  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN FIRE 200/48 70° PET                               | 70     | 0.200               | 48  | \$ 223.56  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN FIRE 375/24 70° PET                               | 70     | 0.375               | 24  | \$ 193.45  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN FIRE 375/24 70° PET                               | 70     | 0.375               | 24  | \$ 191.85  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN FIRE 50/120 70° PET                               | 70     | 0.050               | 120 | \$ 141.95  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN FIRE 50/120 70° PET                               | 70     | 0.050               | 120 | \$ 141.19  | US WAREHOUSE   | COLLECT       |



# BROWN-FORMAN

## MASSACHUSETTS

SCHEDULE OF PRICES TO WHOLESALERS

BROWN-FORMAN CORPORATION

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

License Number: CC-LIC-00010

Contact: Leslie Albert

Email: leslie\_albert@b-f.com

| Material Description                                               | Proof | Bottle Size (Liter) | BPC | Case Price | Shipping Point | Freight Terms |
|--------------------------------------------------------------------|-------|---------------------|-----|------------|----------------|---------------|
| JACK DANIELS TN FIRE 750/12 70°                                    | 70    | 0.750               | 12  | \$ 177.68  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN FIRE 750/12 70°                                    | 70    | 0.750               | 12  | \$ 176.31  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN FIRE 750/6 W/2 SHOT GLASSES                        | 70    | 0.750               | 6   | \$ 88.84   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY & Lemonade 355/24 14° 6x4pk Can              | 14    | 0.355               | 24  | \$ 42.80   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY & Lemonade 355/24 14° 6x4pk Can              | 14    | 0.355               | 24  | \$ 42.80   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 1.0/12 70°                                   | 70    | 1.000               | 12  | \$ 232.58  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 1.0/12 70°                                   | 70    | 1.000               | 12  | \$ 230.88  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN HONEY 1.75/6 70°                                   | 70    | 1.750               | 6   | \$ 183.18  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 1.75/6 70°                                   | 70    | 1.750               | 6   | \$ 181.63  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN HONEY 100/48 70°                                   | 70    | 0.100               | 48  | \$ 109.68  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 100/48 70°                                   | 70    | 0.100               | 48  | \$ 108.50  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN HONEY 200/48 70° PET                               | 70    | 0.200               | 48  | \$ 225.00  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 200/48 70° PET                               | 70    | 0.200               | 48  | \$ 223.56  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN HONEY 375/24 70° PET                               | 70    | 0.375               | 24  | \$ 193.45  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 375/24 70° PET                               | 70    | 0.375               | 24  | \$ 191.85  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN HONEY 50/120 70° PET                               | 70    | 0.050               | 120 | \$ 141.95  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 50/120 70° PET                               | 70    | 0.050               | 120 | \$ 141.19  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN HONEY 50/120 70° PET Transportation                | 70    | 0.050               | 120 | \$ 59.60   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 750/12 70°                                   | 70    | 0.750               | 12  | \$ 177.68  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY 750/12 70°                                   | 70    | 0.750               | 12  | \$ 176.31  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN HONEY 750/6 W/2 GLASSES                            | 70    | 0.750               | 6   | \$ 88.84   | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN HONEY/APPLE/FIRE 200/48 70° PET - 16 SELLING UNITS | 70    | 0.200               | 48  | \$ 225.00  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN RYE 1.0/12 90°                                     | 90    | 1.000               | 12  | \$ 228.00  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN RYE 1.0/12 90°                                     | 90    | 1.000               | 12  | \$ 226.30  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN RYE 375/24 90° SQ                                  | 90    | 0.375               | 24  | \$ 193.45  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN RYE 375/24 90° SQ                                  | 90    | 0.375               | 24  | \$ 191.85  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN RYE 50/120 90° PET                                 | 90    | 0.050               | 120 | \$ 141.95  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN RYE 50/120 90° PET                                 | 90    | 0.050               | 120 | \$ 141.19  | US WAREHOUSE   | COLLECT       |
| JACK DANIELS TN RYE 750/12 90°                                     | 90    | 0.750               | 12  | \$ 177.68  | US WAREHOUSE   | PREPAID       |
| JACK DANIELS TN RYE 750/12 90°                                     | 90    | 0.750               | 12  | \$ 176.31  | US WAREHOUSE   | COLLECT       |
| JACK DANIEL'S WINTER JACK 750/12                                   | 30    | 0.750               | 12  | \$ 112.80  | US WAREHOUSE   | PREPAID       |
| JD 1.75/6 CINCHSACK W/LP TRAY SCD                                  | 80    | 1.750               | 6   | \$ 183.18  | US WAREHOUSE   | PREPAID       |
| JD 1.75/6 CINCHSACK W/LP TRAY SCS                                  | 80    | 1.750               | 6   | \$ 183.18  | US WAREHOUSE   | PREPAID       |
| JD Family of Brands HOLIDAY CALENDAR PACK 50/60 -3 SELLING UNITS   | 77    | 0.050               | 60  | \$ 110.36  | US WAREHOUSE   | PREPAID       |
| JD Family of Brands HOLIDAY CALENDAR PACK 50/72 - 12 SELLING UNITS | 78    | 0.050               | 72  | \$ 122.35  | US WAREHOUSE   | PREPAID       |
| JD/JDSB/GJ/JDTF/JDTH 50/60- 5 PACK - 12 SELLING UNITS              | 79    | 0.050               | 60  | \$ 102.60  | US WAREHOUSE   | PREPAID       |
| KORBEL BLANC DE NOIRS ML 12/.75L                                   | 24    | 0.750               | 12  | \$ 104.56  | US WAREHOUSE   | PREPAID       |
| KORBEL BLANC DE NOIRS ML 12/.75L                                   | 24    | 0.750               | 12  | \$ 101.56  | US WAREHOUSE   | COLLECT       |
| KORBEL BRANDY 1.0/12 80°                                           | 80    | 1.000               | 12  | \$ 93.00   | US WAREHOUSE   | PREPAID       |
| KORBEL BRANDY 1.0/12 80°                                           | 80    | 1.000               | 12  | \$ 88.93   | US WAREHOUSE   | COLLECT       |
| KORBEL BRANDY 1.75/6 80° PET                                       | 80    | 1.750               | 6   | \$ 76.55   | US WAREHOUSE   | PREPAID       |
| KORBEL BRANDY 1.75/6 80° PET                                       | 80    | 1.750               | 6   | \$ 72.48   | US WAREHOUSE   | COLLECT       |



# BROWN-FORMAN

## MASSACHUSETTS

SCHEDULE OF PRICES TO WHOLESALERS

**BROWN-FORMAN CORPORATION**

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

**License Number: CC-LIC-00010**

**Contact:** Leslie Albert

**Email:** leslie\_albert@b-f.com

| Material Description                        | Proof | Bottle Size (Liter) | BPC | Case Price | Shipping Point | Freight Terms |
|---------------------------------------------|-------|---------------------|-----|------------|----------------|---------------|
| KORBEL BRANDY 200/24 80° PET                | 80    | 0.200               | 24  | \$ 50.45   | US WAREHOUSE   | PREPAID       |
| KORBEL BRANDY 200/24 80° PET                | 80    | 0.200               | 24  | \$ 46.38   | US WAREHOUSE   | COLLECT       |
| KORBEL BRANDY 375/12 80° PET                | 80    | 0.375               | 12  | \$ 45.20   | US WAREHOUSE   | PREPAID       |
| KORBEL BRANDY 375/12 80° PET                | 80    | 0.375               | 12  | \$ 41.13   | US WAREHOUSE   | COLLECT       |
| KORBEL BRANDY 750/12 80°                    | 80    | 0.750               | 12  | \$ 75.00   | US WAREHOUSE   | PREPAID       |
| KORBEL BRANDY 750/12 80°                    | 80    | 0.750               | 12  | \$ 70.93   | US WAREHOUSE   | COLLECT       |
| KORBEL BRANDY 750/12 80° PET                | 80    | 0.750               | 12  | \$ 75.00   | US WAREHOUSE   | PREPAID       |
| KORBEL BRANDY 750/12 80° PET                | 80    | 0.750               | 12  | \$ 70.93   | US WAREHOUSE   | COLLECT       |
| KORBEL BRANDY VSOP 750/6 80°                | 80    | 0.750               | 6   | \$ 71.38   | US WAREHOUSE   | PREPAID       |
| KORBEL BRUT 12/.75L                         | 24    | 0.750               | 12  | \$ 104.56  | US WAREHOUSE   | PREPAID       |
| KORBEL BRUT 12/.75L                         | 24    | 0.750               | 12  | \$ 101.56  | US WAREHOUSE   | COLLECT       |
| KORBEL BRUT 3/3.00L                         | 24    | 3.000               | 3   | \$ 126.42  | US WAREHOUSE   | PREPAID       |
| KORBEL BRUT 3/3.00L                         | 24    | 3.000               | 3   | \$ 123.50  | US WAREHOUSE   | COLLECT       |
| KORBEL BRUT 6/1.50L                         | 24    | 1.500               | 6   | \$ 101.85  | US WAREHOUSE   | PREPAID       |
| KORBEL BRUT 6/1.50L                         | 24    | 1.500               | 6   | \$ 98.85   | US WAREHOUSE   | COLLECT       |
| KORBEL BRUT CRN 4PK 187/24                  | 24    | 0.187               | 24  | \$ 64.96   | US WAREHOUSE   | PREPAID       |
| KORBEL BRUT CRN 4PK 187/24                  | 24    | 0.187               | 24  | \$ 63.46   | US WAREHOUSE   | COLLECT       |
| KORBEL Brut Organic 750/12                  | 24    | 0.750               | 12  | \$ 127.80  | US WAREHOUSE   | PREPAID       |
| KORBEL Brut Organic 750/12                  | 24    | 0.750               | 12  | \$ 124.80  | US WAREHOUSE   | COLLECT       |
| KORBEL BRUT ROSE 12/.75L                    | 24    | 0.750               | 12  | \$ 104.56  | US WAREHOUSE   | PREPAID       |
| KORBEL BRUT ROSE 12/.75L                    | 24    | 0.750               | 12  | \$ 101.56  | US WAREHOUSE   | COLLECT       |
| KORBEL Brut Rose Crown 187/24 8x3 Packs     | 24    | 0.187               | 24  | \$ 64.96   | US WAREHOUSE   | PREPAID       |
| KORBEL Brut Rose Crown 187/24 8x3 Packs     | 24    | 0.187               | 24  | \$ 63.46   | US WAREHOUSE   | COLLECT       |
| KORBEL BRUT ROSE CROWN 6x4PK 187/24         | 24    | 0.187               | 24  | \$ 64.96   | US WAREHOUSE   | PREPAID       |
| KORBEL BRUT ROSE CROWN 6x4PK 187/24         | 24    | 0.187               | 24  | \$ 63.46   | US WAREHOUSE   | COLLECT       |
| KORBEL Brut TrayPk 750/12 24° 10x4 High Pal | 24    | 0.750               | 12  | \$ 104.56  | US WAREHOUSE   | PREPAID       |
| KORBEL Brut TrayPk 750/12 24° 10x4 High Pal | 24    | 0.750               | 12  | \$ 101.56  | US WAREHOUSE   | COLLECT       |
| KORBEL EX DRY 12/.750L                      | 24    | 0.750               | 12  | \$ 104.56  | US WAREHOUSE   | PREPAID       |
| KORBEL EX DRY 12/.750L                      | 24    | 0.750               | 12  | \$ 101.56  | US WAREHOUSE   | COLLECT       |
| KORBEL EX DRY 6/1.50L                       | 24    | 1.500               | 6   | \$ 101.85  | US WAREHOUSE   | PREPAID       |
| KORBEL EX DRY 6/1.50L                       | 24    | 1.500               | 6   | \$ 98.85   | US WAREHOUSE   | COLLECT       |
| KORBEL NATURAL 12/.75L                      | 24    | 0.750               | 12  | \$ 127.80  | US WAREHOUSE   | PREPAID       |
| KORBEL NATURAL 12/.75L                      | 24    | 0.750               | 12  | \$ 124.80  | US WAREHOUSE   | COLLECT       |
| KORBEL PROSECCO 187/24 22°                  | 22    | 0.187               | 24  | \$ 64.96   | US WAREHOUSE   | PREPAID       |
| KORBEL PROSECCO 750/12 22°                  | 22    | 0.750               | 12  | \$ 104.56  | US WAREHOUSE   | PREPAID       |
| KORBEL PROSECCO 750/12 22°                  | 22    | 0.750               | 12  | \$ 101.56  | US WAREHOUSE   | COLLECT       |
| KORBEL PROSECCO 750/12 22°                  | 22    | 0.750               | 12  | \$ 94.48   | US WAREHOUSE   | PREPAID       |
| KORBEL PROSECCO 750/12 22°                  | 22    | 0.750               | 12  | \$ 91.48   | US WAREHOUSE   | COLLECT       |
| KORBEL SWEET CUVÉE 750/12                   | 22    | 0.750               | 12  | \$ 104.56  | US WAREHOUSE   | PREPAID       |
| KORBEL SWEET CUVÉE 750/12                   | 22    | 0.750               | 12  | \$ 101.56  | US WAREHOUSE   | COLLECT       |
| KORBEL SWEET ROSE 12/750                    | 24    | 0.750               | 12  | \$ 104.56  | US WAREHOUSE   | PREPAID       |
| KORBEL SWEET ROSE 12/750                    | 24    | 0.750               | 12  | \$ 101.56  | US WAREHOUSE   | COLLECT       |





## MASSACHUSETTS

SCHEDULE OF PRICES TO WHOLESALERS

**BROWN-FORMAN CORPORATION**

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

**License Number: CC-LIC-00010**

**Contact:** Leslie Albert

**Email:** leslie\_albert@b-f.com

| Material Description                                       | Proof  | Bottle Size (Liter) | BPC | Case Price | Shipping Point | Freight Terms |
|------------------------------------------------------------|--------|---------------------|-----|------------|----------------|---------------|
| OLD FORESTER 1.0/12 100°                                   | 100    | 1.000               | 12  | \$ 197.60  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 1.0/12 100°                                   | 100    | 1.000               | 12  | \$ 196.37  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 1.0/12 86°                                    | 86     | 1.000               | 12  | \$ 202.90  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 1.0/12 86°                                    | 86     | 1.000               | 12  | \$ 201.40  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 1870 750/6 90° WHISKY ROW SERIES              | 90     | 0.750               | 6   | \$ 153.65  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 1870 750/6 90° WHISKY ROW SERIES              | 90     | 0.750               | 6   | \$ 153.03  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 1897 750/6 100° WHISKY ROW SERIES             | 100    | 0.750               | 6   | \$ 188.36  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 1897 750/6 100° WHISKY ROW SERIES             | 100    | 0.750               | 6   | \$ 187.74  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 1910 750/6 93° WHISKY ROW SERIES              | 93     | 0.750               | 6   | \$ 188.36  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 1910 750/6 93° WHISKY ROW SERIES              | 93     | 0.750               | 6   | \$ 187.74  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 1920 750/6 115° WHISKY ROW SERIES             | 115    | 0.750               | 6   | \$ 205.75  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 1920 750/6 115° WHISKY ROW SERIES             | 115    | 0.750               | 6   | \$ 205.13  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 375/24 86° PET                                | 86     | 0.375               | 24  | \$ 166.76  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 50/120 86° PET                                | 86     | 0.050               | 120 | \$ 85.80   | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 50/120 86° PET                                | 86     | 0.050               | 120 | \$ 84.80   | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 750/12 100°                                   | 100    | 0.750               | 12  | \$ 197.60  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 750/12 100°                                   | 100    | 0.750               | 12  | \$ 196.37  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 750/12 86°                                    | 86     | 0.750               | 12  | \$ 170.90  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 750/12 86°                                    | 86     | 0.750               | 12  | \$ 169.67  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER 750/12 86°                                    | 86     | 0.750               | 12  | \$ 170.90  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER 750/12 86°                                    | 86     | 0.750               | 12  | \$ 169.67  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER BIRTHDAY BOURBON 2021 750/6 104°              | 104    | 0.750               | 6   | \$ 550.89  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER COMBO- 1897/1910/1920 375/18- 6 SELLING UNITS | 103    | 0.375               | 18  | \$ 185.69  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER RYE 1.0/12 100°                               | 100    | 1.000               | 12  | \$ 197.60  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER RYE 750/12 100°                               | 100    | 0.750               | 12  | \$ 197.60  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER RYE 750/12 100°                               | 100    | 0.750               | 12  | \$ 196.60  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER SB RYE 750/6 BARREL PROOF EVERYDAY            | Varies | 0.750               | 6   | \$ 279.98  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER SINGLE BARREL 750/6 100° BTB                  | 100    | 0.750               | 6   | \$ 180.00  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER SINGLE BARREL 750/6 BARREL PROOF BTB          | Varies | 0.750               | 6   | \$ 279.78  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER SINGLE BARREL SELECT BTB 750/6 90°            | 90     | 0.750               | 6   | \$ 149.20  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER SINGLE BARREL SELECT BTB 750/6 90°            | 90     | 0.750               | 6   | \$ 148.58  | US WAREHOUSE   | COLLECT       |
| OLD FORESTER Statesman 750/6 95°                           | 95     | 0.750               | 6   | \$ 188.36  | US WAREHOUSE   | PREPAID       |
| OLD FORESTER Statesman 750/6 95°                           | 95     | 0.750               | 6   | \$ 187.74  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ GOLD 200ML/48 80° PET                           | 80     | 0.200               | 48  | \$ 131.71  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ GOLD 200ML/48 80° PET                           | 80     | 0.200               | 48  | \$ 130.46  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ GOLD 375ML/24 PET 80°                           | 80     | 0.375               | 24  | \$ 119.59  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ GOLD 375ML/24 PET 80°                           | 80     | 0.375               | 24  | \$ 118.34  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ GOLD 750/12 80°                                 | 80     | 0.750               | 12  | \$ 121.56  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ GOLD 750/12 80°                                 | 80     | 0.750               | 12  | \$ 120.31  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ GOLD PET 1.75L/6 80°                            | 80     | 1.750               | 6   | \$ 130.66  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ GOLD PET 1.75L/6 80°                            | 80     | 1.750               | 6   | \$ 129.41  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ GOLD SQ 1.0L/12 80°                             | 80     | 1.000               | 12  | \$ 144.15  | US WAREHOUSE   | PREPAID       |



# BROWN-FORMAN

## MASSACHUSETTS

SCHEDULE OF PRICES TO WHOLESALERS

**BROWN-FORMAN CORPORATION**

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

**License Number: CC-LIC-00010**

**Contact:** Leslie Albert

**Email:** leslie\_albert@b-f.com

| Material Description                               | Proof | Bottle Size (Liter) | BPC | Case Price | Shipping Point | Freight Terms |
|----------------------------------------------------|-------|---------------------|-----|------------|----------------|---------------|
| PEPE LOPEZ GOLD SQ 1.0L/12 80°                     | 80    | 1.000               | 12  | \$ 142.90  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ SILVER 200ML/48 80° PET                 | 80    | 0.200               | 48  | \$ 131.71  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ SILVER 200ML/48 80° PET                 | 80    | 0.200               | 48  | \$ 130.46  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ SILVER 375ML/24 80° PET                 | 80    | 0.375               | 24  | \$ 119.59  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ SILVER 375ML/24 80° PET                 | 80    | 0.375               | 24  | \$ 118.34  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ SILVER 750/12 80°                       | 80    | 0.750               | 12  | \$ 121.56  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ SILVER 750/12 80°                       | 80    | 0.750               | 12  | \$ 120.31  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ SILVER PET 1.75L/6 80°                  | 80    | 1.750               | 6   | \$ 130.66  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ SILVER PET 1.75L/6 80°                  | 80    | 1.750               | 6   | \$ 129.41  | US WAREHOUSE   | COLLECT       |
| PEPE LOPEZ SILVER SQ 1.0L/12 80°                   | 80    | 1.000               | 12  | \$ 144.15  | US WAREHOUSE   | PREPAID       |
| PEPE LOPEZ SILVER SQ 1.0L/12 80°                   | 80    | 1.000               | 12  | \$ 142.90  | US WAREHOUSE   | COLLECT       |
| SCV LES PIER CHARDONNAY 750/6 STELV                | 28.4  | 0.750               | 6   | \$ 105.30  | US WAREHOUSE   | PREPAID       |
| SCV LES PIER CHARDONNAY 750/6 STELV                | 28.4  | 0.750               | 6   | \$ 103.62  | US WAREHOUSE   | COLLECT       |
| SCV LES PIERRES CHARDONNAY BTB 750/12              | 28    | 0.750               | 12  | \$ 408.00  | US WAREHOUSE   | PREPAID       |
| SCV LES PIERRES CHARDONNAY BTB 750/12              | 28    | 0.750               | 12  | \$ 404.64  | US WAREHOUSE   | COLLECT       |
| SCV PINOT ROSE 750/6                               | 23.8  | 0.750               | 6   | \$ 68.50   | US WAREHOUSE   | PREPAID       |
| SCV PINOT ROSE 750/6                               | 23.8  | 0.750               | 6   | \$ 67.82   | US WAREHOUSE   | COLLECT       |
| SCV RRR CHARDONNAY 375/12 STL                      | 27.6  | 0.375               | 12  | \$ 70.93   | US WAREHOUSE   | PREPAID       |
| SCV RRR CHARDONNAY 750/12 STELV                    | 27.6  | 0.750               | 12  | \$ 137.65  | US WAREHOUSE   | PREPAID       |
| SCV RRR CHARDONNAY 750/12 STELV                    | 27.6  | 0.750               | 12  | \$ 134.30  | US WAREHOUSE   | COLLECT       |
| SCV RRR CHARDONNAY 750/12 STELV                    | 27.6  | 0.750               | 12  | \$ 137.65  | US WAREHOUSE   | PREPAID       |
| SCV RRR CHARDONNAY 750/12 STELV                    | 27.6  | 0.750               | 12  | \$ 134.30  | US WAREHOUSE   | COLLECT       |
| SCV RRV PINOT 375/12 STL                           | 27.8  | 0.375               | 12  | \$ 114.78  | US WAREHOUSE   | PREPAID       |
| SCV RRV PINOT 375/12 STL                           | 27.8  | 0.375               | 12  | \$ 113.10  | US WAREHOUSE   | COLLECT       |
| SCV RRV PINOT NOIR 1.5/6                           | 28.6  | 1.500               | 6   | \$ 270.28  | US WAREHOUSE   | PREPAID       |
| SCV RRV PINOT NOIR 1.5/6                           | 28.6  | 1.500               | 6   | \$ 266.92  | US WAREHOUSE   | COLLECT       |
| SCV RRV PINOT NOIR 750/6                           | 27.8  | 0.750               | 6   | \$ 93.00   | US WAREHOUSE   | PREPAID       |
| SCV SONOMA COAST CHARDONNAY 750/12                 | 27.8  | 0.750               | 12  | \$ 156.20  | US WAREHOUSE   | PREPAID       |
| SCV SONOMA COAST CHARDONNAY 750/12                 | 27.8  | 0.750               | 12  | \$ 152.85  | US WAREHOUSE   | COLLECT       |
| SCV SONOMA COAST CHARDONNAY 750/12 Cork            | 27.8  | 0.750               | 12  | \$ 156.20  | US WAREHOUSE   | PREPAID       |
| SCV SONOMA COAST CHARDONNAY 750/12 Cork            | 27.8  | 0.750               | 12  | \$ 152.85  | US WAREHOUSE   | COLLECT       |
| SCV SONOMA COAST PINOT 750/12                      | 27.8  | 0.750               | 12  | \$ 144.60  | US WAREHOUSE   | PREPAID       |
| SCV SONOMA COAST PINOT 750/12                      | 27.8  | 0.750               | 12  | \$ 141.71  | US WAREHOUSE   | COLLECT       |
| SCV SONOMACOAST CHARDONNAY 375/12 STL              | 27.8  | 0.375               | 12  | \$ 76.68   | US WAREHOUSE   | PREPAID       |
| SCV SONOMACOAST CHARDONNAY 375/12 STL              | 27.8  | 0.375               | 12  | \$ 75.00   | US WAREHOUSE   | COLLECT       |
| SCV THE CUTRER CHARDONNAY 1.5/6                    | 28.4  | 1.500               | 6   | \$ 224.86  | US WAREHOUSE   | PREPAID       |
| SCV THE CUTRER CHARDONNAY 1.5/6                    | 28.4  | 1.500               | 6   | \$ 222.88  | US WAREHOUSE   | COLLECT       |
| SCV THE CUTRER CHARDONNAY 750/6 LUX STELV          | 28.2  | 0.750               | 6   | \$ 109.80  | US WAREHOUSE   | PREPAID       |
| SCV THE CUTRER CHARDONNAY 750/6 LUX STELV          | 28.2  | 0.750               | 6   | \$ 108.12  | US WAREHOUSE   | COLLECT       |
| SCV THE CUTRER CHARDONNAY 750/6 STELV              | 28.2  | 0.750               | 6   | \$ 109.80  | US WAREHOUSE   | PREPAID       |
| SCV THE CUTRER CHARDONNAY 750/6 STELV              | 28.2  | 0.750               | 6   | \$ 108.12  | US WAREHOUSE   | COLLECT       |
| SCV Winemakers Release 40th Anniv Chard 2019 750/6 | 27.8  | 0.750               | 6   | \$ 248.85  | US WAREHOUSE   | PREPAID       |



## MASSACHUSETTS

### SCHEDULE OF PRICES TO WHOLESALERS

### BROWN-FORMAN CORPORATION

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

**License Number: CC-LIC-00010**

**Contact:** Leslie Albert

**Email:** leslie\_albert@b-f.com

| Material Description                                             | Proof | Bottle Size (Liter) | BPC | Case Price  | Shipping Point | Freight Terms |
|------------------------------------------------------------------|-------|---------------------|-----|-------------|----------------|---------------|
| SCV Winemakers Rls Pinot WR Brl Finish 2018 750/6                | 28.4  | 0.750               | 6   | \$ 179.58   | US WAREHOUSE   | PREPAID       |
| SLANE 1.0/6 80°                                                  | 80    | 1.000               | 6   | \$ 131.10   | US WAREHOUSE   | PREPAID       |
| SLANE 1.0/6 80°                                                  | 80    | 1.000               | 6   | \$ 130.10   | US WAREHOUSE   | COLLECT       |
| SLANE 50/96 80° PET w/DISPLAY                                    | 80    | 0.050               | 96  | \$ 88.78    | US WAREHOUSE   | PREPAID       |
| SLANE 750/6 80°                                                  | 80    | 0.750               | 6   | \$ 101.75   | US WAREHOUSE   | PREPAID       |
| SLANE 750/6 80°                                                  | 80    | 0.750               | 6   | \$ 101.13   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE 1.0/6 90.4°                                     | 90.4  | 1.000               | 6   | \$ 147.33   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 1.0/6 90.4°                                     | 90.4  | 1.000               | 6   | \$ 146.07   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE 1.0/6 90.4° Derby                               | 90.4  | 1.000               | 6   | \$ 167.02   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 1.75/6 90.4°                                    | 90.4  | 1.750               | 6   | \$ 256.80   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 1.75/6 90.4°                                    | 90.4  | 1.750               | 6   | \$ 255.36   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE 200/24 90.4°                                    | 90.4  | 0.200               | 24  | \$ 144.35   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 200/24 90.4°                                    | 90.4  | 0.200               | 24  | \$ 143.35   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE 375/12 90.4°                                    | 90.4  | 0.375               | 12  | \$ 154.12   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 375/12 90.4°                                    | 90.4  | 0.375               | 12  | \$ 153.12   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE 50/120 90.4° PET Display                        | 90.4  | 0.050               | 120 | \$ 235.59   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 50/120 90.4° PET Display                        | 90.4  | 0.050               | 120 | \$ 234.09   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE 50/96 90.4° PET Transportation                  | 90.4  | 0.050               | 96  | \$ 90.95    | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 750 W/GLASS                                     | 90.4  | 0.750               | 6   | \$ 142.01   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 750/12 90.4°                                    | 90.4  | 0.750               | 12  | \$ 284.02   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE 750/12 90.4°                                    | 90.4  | 0.750               | 12  | \$ 282.02   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE 750/6 90.4° w/Mint Julep Cup                    | 90.4  | 0.750               | 6   | \$ 136.80   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE Baccarat Edition 750/3 90.4°                    | 90.4  | 0.750               | 3   | \$ 3,643.55 | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE Batch Proof 750/6 128.3°                        | 128   | 0.750               | 6   | \$ 445.48   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE Batch Proof 750/6 128.3°                        | 128   | 0.750               | 6   | \$ 444.48   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE DOUBLE OAKED 1.0/6 90.4°                        | 90.4  | 1.000               | 6   | \$ 228.69   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE DOUBLE OAKED 1.0/6 90.4°                        | 90.4  | 1.000               | 6   | \$ 227.43   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE DOUBLE OAKED 375/12 90.4°                       | 90.4  | 0.375               | 12  | \$ 204.80   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE DOUBLE OAKED 375/12 90.4°                       | 90.4  | 0.375               | 12  | \$ 203.80   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE DOUBLE OAKED 750/6 90.4°                        | 90.4  | 0.750               | 6   | \$ 195.26   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE DOUBLE OAKED 750/6 90.4°                        | 90.4  | 0.750               | 6   | \$ 194.26   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE DOUBLE OAKED PERSONAL SELECTION BTB 750/6 90.4° | 90.4  | 0.750               | 6   | \$ 221.36   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE DOUBLE OAKED PERSONAL SELECTION BTB 750/6 90.4° | 90.4  | 0.750               | 6   | \$ 220.36   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE HOLIDAY 1.0/6                                   | 90.4  | 1.000               | 6   | \$ 167.02   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE KY STRAIGHT WHEAT 750/6 90.4                    | 90.4  | 0.750               | 6   | \$ 142.01   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE KY STRAIGHT WHEAT 750/6 90.4                    | 90.4  | 0.750               | 6   | \$ 141.01   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE MALT 750/6 90.4°                                | 90.4  | 0.750               | 6   | \$ 142.01   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE MALT 750/6 90.4°                                | 90.4  | 0.750               | 6   | \$ 141.01   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE MC VERY FINE RARE BOURBON 750/6 90.4°           | 90.4  | 0.750               | 6   | \$ 445.48   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE PERSONAL SELECTION 1.0/6 90.4°                  | 90.4  | 1.000               | 6   | \$ 194.16   | US WAREHOUSE   | PREPAID       |
| WOODFORD RESERVE PERSONAL SELECTION 1.0/6 90.4°                  | 90.4  | 1.000               | 6   | \$ 192.90   | US WAREHOUSE   | COLLECT       |
| WOODFORD RESERVE RYE 1.0/6 90.4°                                 | 90.4  | 1.000               | 6   | \$ 147.33   | US WAREHOUSE   | PREPAID       |



# BROWN-FORMAN

## MASSACHUSETTS

SCHEDULE OF PRICES TO WHOLESALERS  
BROWN-FORMAN CORPORATION

850 Dixie Hwy, Louisville, KY 40210

**EFFECTIVE: October 1st, 2021**

License Number: CC-LIC-00010

Contact: Leslie Albert

Email: leslie\_albert@b-f.com

| Material Description                                    | Proof | Bottle<br>Size<br>(Liter) | BPC | Case Price | Shipping Point | Freight<br>Terms |
|---------------------------------------------------------|-------|---------------------------|-----|------------|----------------|------------------|
| WOODFORD RESERVE RYE 1.0/6 90.4º                        | 90.4  | 1.000                     | 6   | \$ 146.07  | US WAREHOUSE   | COLLECT          |
| WOODFORD RESERVE RYE 375/12 90.4º                       | 90.4  | 0.375                     | 12  | \$ 154.12  | US WAREHOUSE   | PREPAID          |
| WOODFORD RESERVE RYE 375/12 90.4º                       | 90.4  | 0.375                     | 12  | \$ 153.12  | US WAREHOUSE   | COLLECT          |
| WOODFORD RESERVE RYE 750/6 90.4º                        | 90.4  | 0.750                     | 6   | \$ 142.01  | US WAREHOUSE   | PREPAID          |
| WOODFORD RESERVE RYE 750/6 90.4º                        | 90.4  | 0.750                     | 6   | \$ 141.01  | US WAREHOUSE   | COLLECT          |
| WOODFORD RESERVE Rye Personal Selection BTB 750/6 90.4º | 90.4  | 0.750                     | 6   | \$ 163.65  | US WAREHOUSE   | PREPAID          |
| WOODFORD RESERVE Rye Personal Selection BTB 750/6 90.4º | 90.4  | 0.750                     | 6   | \$ 162.65  | US WAREHOUSE   | COLLECT          |