## The Boston Beer Company

1 Design Center Place, Suite 850
Boston MA 02210
617-368-5000
Out of State Shipper Liquor License: LSL. 782
FOB Pricing Effective 02/01/2021 Out of State Shipper Beer License: LSB. 616

| Brand and Size of Container | Orig FOB | New FOB |
| :---: | :---: | :---: |
| Samuel Adams 1/2 BBL Tier 1 | \$106.86 | \$106.86 |
| Samuel Adams 1/2 BBL Tier 2 | \$121.14 | \$121.14 |
| Samuel Adams 1/2 BBL Tier 3 | \$128.26 | \$128.26 |
| Samuel Adams 1/2 BBI Tier 4 | \$135.30 | \$135.30 |
| Samuel Adams 1/2 BBI Tier 5 | \$178.28 | \$178.28 |
| Samuel Adams 1/6 bbl-Tier 1 | \$42.60 | \$42.60 |
| Samuel Adams 1/6 BBL Tier 2 | \$49.52 | \$49.52 |
| Samuel Adams 1/6 BBL Tier 3 | \$51.99 | \$51.99 |
| Samuel Adams 1/6 BBL Tier 4 | \$61.71 | \$61.71 |
| Samuel Adams 1/6 BBL Tier 5 | \$75.80 | \$75.80 |
| Samuel Adams 2/12pk | \$18.90 | \$18.90 |
| Samuel Adams 2/12pk Cans | \$18.90 | \$18.90 |
| Samuel Adams 4/6pk Tier 1 | \$21.70 | \$21.70 |
| Samuel Adams 4/6pk Tier 2 | \$23.80 | \$23.80 |
| Samuel Adams 4/6pk CANS Tier 1 | \$21.70 | \$21.70 |
| Samuel Adams 4/6pk CANS Tier 2 | \$32.72 | \$32.72 |
| Samuel Adams 4/6pk CANS Tier 3 | \$42.26 | \$42.26 |
| Samuel Adams Loose | \$18.81 | \$18.81 |
| Samuel Adams ${ }^{\text {® }}$ Pack of Rebels Variety Pack, Loose | \$18.81 | \$18.81 |
| Boston Lager, 160 Can, Loose | \$22.88 | \$22.88 |
| Sam Adams, 24-12oz Can, Airline, LSE Dep | \$9.55 | \$9.55 |
| Sam Adams 12-24oz Cans | \$18.30 | \$18.30 |
| Samuel Adams 22oz (Year Round) | \$17.00 | \$17.00 |
| Samuel Adams 15 pack Cans | \$9.54 | \$9.54 |
| Samuel Adams 18 pack Cans | \$13.58 | \$13.58 |
| Samuel Adams 28pk | \$19.90 | \$19.90 |
| Twisted Tea 4/6pk Bottles | \$19.05 | \$19.95 |
| Twisted Tea 4/6pk Cans | \$19.05 | \$19.05 |
| Twisted Tea 12, 24ozCans | \$19.70 | \$19.70 |
| Twisted Tea 2/12 Cans | \$17.39 | \$17.94 |
| Twisted Tea 2/12 Bottles | \$17.39 | \$17.94 |
| Twisted Tea 16oz Cans | \$22.06 | \$22.06 |
| Twisted Tea 18pk Cans | \$11.75 | \$12.58 |
| Twisted Tea 5L | \$33.75 | \$33.75 |
| Twisted Tea 10L | \$16.46 | \$16.46 |
| Twisted Tea 1/6BBL | \$42.60 | \$42.60 |
| Angry Orchard 1/2BBL Tier 1 | \$103.39 | \$103.39 |
| Angry Orchard 1/6BBL Tier 1 | \$42.51 | \$42.51 |
| Angry Orchard 4/6pk | \$21.95 | \$23.22 |
| Angry Orchard 4/6pk Cans | \$21.95 | \$23.22 |
| Angry Orchard 4/6pk Fruit Cans | \$0.00 | \$23.22 |
| Angry Orchard 24, 16oz Fruit Cans | \$0.00 | \$24.67 |


| Brand and Size of Container | Orig FOB | New FOB |
| :---: | :---: | :---: |
| Angry Orchard 12, 24oz Fruit Cans | \$0.00 | \$18.55 |
| Angry Orchard 4/6pk High End | \$24.13 | \$24.13 |
| Angry Orchard 2/12pk | \$19.35 | \$19.35 |
| Angry Orchard 2/12pk Cans | \$19.35 | \$19.35 |
| Angry Orchard 16oz Cans Loose | \$19.30 | \$19.30 |
| Angry Orchard Loose | \$19.30 | \$19.30 |
| Angry Orchard $24160 z$ Cans Loose | \$22.06 | \$22.06 |
| Angry Orchard 16oz Cans 6/4pks | \$22.06 | \$22.06 |
| Angry Orchard 12/24 oz Cans | \$19.70 | \$19.70 |
| Angry Orchard 750ML | \$41.93 | \$41.93 |
| Coney Island ${ }^{\text {® }} 1 / 2$ BBL-Tier 1 | \$106.86 | \$106.86 |
| Coney Island ${ }^{\text {® }} 1 / 2$ BBL-Tier 2 | \$128.27 | \$128.27 |
| Coney Island ${ }^{\text {® }} 1 / 6$ BBL Tier 1 | \$42.60 | \$42.60 |
| Coney Island ${ }^{\text {® }} 1 / 6$ BBL Tier 2 | \$55.09 | \$55.09 |
| Coney Island ${ }^{\text {® }}$ 2/12pk Bottles | \$18.90 | \$18.90 |
| Coney Island ${ }^{\text {® }}$ 2/12pk VP Bottles | \$18.90 | \$18.90 |
| Coney Island ${ }^{\text {® }}$ 4/6pk Tier 1 | \$21.70 | \$21.70 |
| Coney Island ${ }^{\text {® }}$ 4/6pk Tier 2 | \$23.80 | \$23.80 |
| Coney Island ${ }^{\text {® }}$ 4/6pk Hard Soda | \$21.00 | \$21.00 |
| Coney Island ${ }^{\text {® }} 16$ oz 6-4pk Cans | \$22.88 | \$22.88 |
| Truly Spiked \& Sparkling 1/2 Sankey | \$106.86 | \$106.86 |
| Truly Spiked \& Sparkling 1/6 Sankey | \$42.60 | \$42.60 |
| Truly Spiked \& Sparkling 4/6pk Cans | \$19.05 | \$19.05 |
| Truly Spiked \& Sparkling 2/12pk Cans | \$17.57 | \$17.57 |
| Truly Spiked \& Sparkling Loose Cans | \$15.93 | \$15.93 |
| Truly Spiked \& Sparkling 24 16oz Cans | \$21.98 | \$21.98 |
| Truly Spiked \& Sparkling 12 24oz Cans | \$18.02 | \$18.02 |
| Truly Spiked \& Sparkling On-Premise Cans | \$19.05 | \$19.05 |
| Truly Spiked \& Sparkling Extra Hard 24, 160z Cans | \$0.00 | \$22.52 |
| Wild Leaf ${ }^{\text {rM }}$ 4/6pk Bottles | \$21.70 | \$21.70 |
| Wild Leaf ${ }^{\text {TM }}$ 2/12pk, 12oz Can | \$18.90 | \$18.90 |
| Wild Leaf ${ }^{\text {TM }}$ 24, 16oz Can, Loose | \$22.88 | \$22.88 |
| Sam Adams Utopias 24oz/ 1 pk | \$118.06 | \$118.06 |
| Infinium 1PT 9.4oz bottle | \$117.54 | \$117.54 |
| Barrel Room Collection 750 ML 6pk | \$31.83 | \$31.83 |
| DF_1-2bbl_T1 | \$101.87 | \$101.87 |
| DF_1-2bbl_T2 | \$115.37 | \$115.37 |
| DF_1-2bbl_T3 | \$150.37 | \$150.37 |
| DF_1-6bbl_T1 | \$57.14 | \$57.14 |
| DF_1-6bbl_T2 | \$57.14 | \$57.14 |
| DF_1-6bbl_T3 | \$70.14 | \$70.14 |
| DF_1-6bbl_T4 | \$127.14 | \$127.14 |
| DF_2-12pk_Cans_T1 | \$18.90 | \$18.90 |
| DF_2-12pk_Cans_T2 | \$18.90 | \$18.90 |
| DF_4-6pk_T2 | \$22.79 | \$22.79 |
| DF_4-6pk_T4 | \$28.54 | \$28.54 |
| DF_4-6pk_Cans_T1 | \$22.79 | \$22.79 |
| DF_4-6pk_Cans_T2 | \$22.79 | \$22.79 |
| DF_4-6pk_Cans_T3 | \$25.94 | \$25.94 |
| DF_4-6pk_Cans_T4 | \$28.54 | \$28.54 |
| DF_6-4pk_T2 | \$32.57 | \$32.57 |


| Brand and Size of Container | Orig FOB | New FOB |
| :--- | ---: | ---: |
| DF_6-4pk_T3 | $\$ 39.57$ | $\$ 39.57$ |
| DF_6-4pk_T4 | $\$ 46.57$ | $\$ 46.57$ |
| DF_6-4pk_T5 | $\$ 113.22$ | $\$ 113.22$ |
| DF_6-4_16oz_Cans_T2 | $\$ 32.53$ | $\$ 32.53$ |
| DF_19.2oz_T2 | $\$ 18.14$ | $\$ 18.14$ |
| DF_19.2oz_T3 | $\$ 24.14$ | $\$ 24.14$ |
| DF_24pk_Cans | $\$ 18.81$ | $\$ 18.81$ |
| DF_24pk_VP_Cans | $\$ 20.80$ | $\$ 20.80$ |
| DFS_6-4pk_Cocktails | $\$ 0.00$ | $\$ 43.70$ |

Highlight indicates change in $F O B$

