

Provision Spirit LLC

FOB PRICING: October 2020

<u>Product Name</u>	<u>ABV</u>	<u>Size</u>	<u>FOB</u>
M & G Triple Cask Straight Bourbon Whiskey	47%	6-pk/750mL	137.16
M & G Straight Rye Whiskey Finished in Port Casks	47%	6-pk/750mL	153.37
M & G Single Barrel Straight Bourbon Whiskey	43%	6-pk/750mL	169.57
M & G Single Barrel Straight Bourbon Whiskey: Private Select 86 proof(Barrel Series Program)	43%	6-pk/750mL	185.78
M & G Single Barrel Straight Bourbon Whiskey: Private Select 110 proof(Barrel Series Program)	55%	6-pk/750mL	201.99
M & G Single Barrel Straight Bourbon Whiskey: Private Select Vintage 110 Proof(Barrel Series Program)	55%	6-pk/750mL	412.66

<u>Freight</u>	<u>State Taxes</u>	<u>Dist. Landed Cost</u>	<u>Dist. Margin %</u>	<u>Dist. GP\$</u>	<u>Retail Cost</u>	<u>Retail Margin</u>	<u>ED Retail Shelf Price</u>
1.60	7.06	145.82	27.00%	53.93	199.76	26.00%	44.99
1.60	7.06	162.03	27.00%	59.93	221.96	26.00%	49.99
1.60	7.06	178.23	27.00%	65.92	244.16	26.00%	54.99
1.60	7.06	194.44	27.00%	71.92	266.36	26.00%	59.99
1.60	7.06	210.65	27.00%	77.91	288.56	26.00%	64.99
1.60	7.06	421.32	27.00%	155.83	577.16	26.00%	129.99