The Boston Beer Company

1 Design Center Place, Suite 850

Boston MA 02210

617-368-5000

Out of State Shipper Liquor License: LSL.782

FOB Pricing Effective 07/01/2021 Out of State Shipper Beer License: LSB.616

Brand and Size of Container	Orig FOB	New FOB		
Samuel Adams 1/2 BBL Tier 1	\$106.86	\$106.86		
Samuel Adams 1/2 BBL Tier 2	\$121.14	\$121.14		
Samuel Adams 1/2 BBL Tier 3	\$128.26	\$128.26		
Samuel Adams 1/2 BBI Tier 4	\$135.30	\$135.30		
Samuel Adams 1/2 BBI Tier 5	\$178.28	\$178.28		
Samuel Adams 1/6 bbl-Tier 1	\$42.60	\$42.60		
Samuel Adams 1/6 BBL Tier 2	\$49.52	\$49.52		
Samuel Adams 1/6 BBL Tier 3	\$51.99	\$51.99		
Samuel Adams 1/6 BBL Tier 4	\$61.71	\$61.71		
Samuel Adams 1/6 BBL Tier 5	\$75.80	\$75.80		
Samuel Adams 2/12pk	\$18.90	\$18.90		
Samuel Adams 2/12pk Cans	\$18.90	\$18.90		
Samuel Adams 4/6pk Tier 1	\$21.70	\$21.70		
Samuel Adams 4/6pk Tier 2	\$23.80	\$23.80		
Samuel Adams 4/6pk CANS Tier 1	\$21.70	\$21.70		
Sam Adams 4/6pk CANS Non-Alcoholic	\$22.24	\$22.24		
Samuel Adams 4/6pk CANS Tier 2	\$32.72	\$32.72		
Samuel Adams 4/6pk CANS Tier 3	\$34.25	\$34.25		
Samuel Adams Loose	\$18.81	\$18.81		
Samuel Adams [®] Pack of Rebels Variety Pack, Loose	\$18.81	\$18.81		
Boston Lager, 16oz Can, Loose	\$22.88	\$22.88		
Sam Adams, 24-12oz Can, Airline, LSE Dep	\$9.55	\$9.55		
Sam Adams 12-24oz Cans	\$18.30	\$18.30		
Samuel Adams 22oz (Year Round)	\$17.00	\$17.00		
Samuel Adams 15 pack Cans	\$9.54	\$9.54		
Samuel Adams 18 pack Cans	\$13.58	\$13.58		
Samuel Adams 28pk	\$19.90	\$19.90		
Twisted Tea 4/6pk Bottles	\$19.95	\$19.95		
Twisted Tea 4/6pk Cans	\$19.95	\$19.95		
Twisted Tea 12, 24ozCans	\$19.70	\$19.70		
Twisted Tea 2/12 Cans	\$17.94	\$17.94		
Twisted Tea 2/12 Bottles	\$17.94	\$17.94		
Twisted Tea 16oz Cans	\$22.06	\$22.06		
Twisted Tea 18pk Cans	\$12.58	\$12.58		
Twisted Tea 5L	\$33.75	\$33.75		
Twisted Tea 10L	\$16.46	\$16.46		
Twisted Tea 1/6BBL	\$42.60	\$42.60		
Angry Orchard 1/2BBL Tier 1	\$103.39	\$103.39		
Angry Orchard 1/6BBL Tier 1	\$42.51	\$42.51		
Angry Orchard 4/6pk	\$23.22	\$23.22		
Angry Orchard 4/6pk Cans	\$23.22	\$23.22		
Angry Orchard 4/6pk Fruit Cans	\$23.22	\$23.22		

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Angry Orchard 24, 16oz Fruit Cans	\$24.67	\$24.67
Angry Orchard 12, 24oz Fruit Cans	\$18.55	\$18.55
Angry Orchard 4/6pk High End	\$24.13	\$24.13
Angry Orchard 2/12pk	\$19.35	\$19.35
Angry Orchard 2/12pk Cans	\$19.35	\$19.35
Angry Orchard 16oz Cans Loose	\$19.30	\$19.30
Angry Orchard Loose	\$19.30	\$19.30
Angry Orchard 24 16oz Cans Loose	\$22.06	\$22.06
Angry Orchard 16oz Cans 6/4pks	\$22.06	\$22.06
Angry Orchard 12/24 oz Cans	\$19.70	\$19.70
Angry Orchard 750ML	\$41.93	\$41.93
Coney Island [®] 1/2 BBL-Tier 1	\$106.86	\$106.86
Coney Island [®] 1/2 BBL-Tier 2	\$128.27	\$128.27
Coney Island [®] 1/6 BBL Tier 1	\$42.60	\$42.60
Coney Island® 1/6 BBL Tier 2	\$55.09	\$55.09
Coney Island [®] 2/12pk Bottles	\$18.90	\$18.90
Coney Island [®] 2/12pk VP Bottles	\$18.90	\$18.90
Coney Island [®] 4/6pk Tier 1	\$21.70	\$21.70
Coney Island [®] 4/6pk Hard Soda	\$21.00	\$21.00
Coney Island [®] 16 oz 6-4pk Cans	\$22.88	\$22.88
Truly Spiked & Sparkling 1/2 Sankey	\$106.86	\$106.86
Truly Spiked & Sparkling 1/6 Sankey	\$42.60	\$42.60
Truly Spiked & Sparkling 4/6pk Cans	\$20.69	\$20.69
Truly Spiked & Sparkling 2/12pk Cans	\$18.27	\$18.27
Truly Spiked & Sparkling Loose Cans	\$17.33	\$17.33
Truly Spiked & Sparkling 30pk Cans	\$21.64	\$21.64
Truly Spiked & Sparkling 24 16oz Cans	\$21.98	\$21.98
Truly Spiked & Sparkling 12 24oz Cans	\$18.02	\$18.02
Truly Spiked & Sparkling On-Premise Cans	\$20.45	\$20.45
Truly Spiked & Sparkling Extra Hard 24, 16oz Cans	\$22.52	\$22.52
Wild Leaf™ 4/6pk Bottles	\$21.70	\$21.70
Wild Leaf™ 2/12pk, 12oz Can	\$18.90	\$18.90
Wild Leaf™ 24, 16oz Can, Loose	\$22.88	\$22.88
Sam Adams Utopias 24oz/ 1 pk	\$125.06	\$125.06
Infinium 1PT 9.4oz bottle	\$117.54	\$117.54
Barrel Room Collection 750 ML 6pk	\$31.83	\$31.83
DF_1-2bbl_T1	\$101.87	\$101.87
DF_1-2bbl_T2	\$115.37	\$115.37
DF_1-2bbl_T3	\$150.37	\$150.37
DF_1-6bbl_T1	\$57.14	\$57.14
DF_1-6bbl_T2	\$57.14	\$57.14
DF_1-6bbl_T3	\$70.14	\$70.14
DF_1-6bbl_T4	\$127.14	\$127.14
DF_2-12pk_Cans_T1	\$18.90	\$18.90
DF_2-12pk_Cans_T2	\$18.90	\$18.90
DF_4-6pk_T2	\$22.79	\$22.79
DF_4-6pk_T4	\$28.54	\$28.54
DF_4-6pk_Cans_T1	\$22.79	\$22.79
DF_4-6pk_Cans_T2	\$22.79	\$22.79
DF_4-6pk_Cans_T3	\$25.94	\$25.94
DF_4-6pk_Cans_T4	\$28.54	\$28.54

Brand and Size of Container	Orig FOB	New FOB
DF_4-6pk_Cans_NA	\$22.24	\$22.24
DF_6-4pk_T2	\$32.57	\$32.57
DF_6-4pk_T3	\$39.57	\$39.57
DF_6-4pk_T4	\$46.57	\$46.57
DF_6-4pk_T5	\$113.22	\$113.22
DF_6-4_16oz_Cans_T2	\$32.53	\$32.53
DF_19.2oz_T2	\$18.14	\$18.14
DF_19.2oz_T3	\$24.14	\$24.14
DF_24pk_Cans	\$18.81	\$18.81
DFS_6-4pk_Cocktails	\$43.70	\$43.70

Highlight indicates change in FOB