## Vermont Hard Cider Company, LLC 1321 Exchange Street Middlebury, VT 05753

BRANDS May 1,	SIZE	FOB	Promo	Net FOB
	6/4/12oz Cans			
IAY CHASER COCKTAILS VODKA & SODA CRANBERRY 4.7% IAY CHASER COCKTAILS VODKA & SODA CRANBERRY (HMS) 4.7%	6/4/12oz Cans	\$27.50 \$27.50		\$27.5 \$27.5
DAY CHASER COCKTAILS VODKA & SODA LIME 4.7% DAY CHASER COCKTAILS VODKA & SODA BUDA BERRY 4.7%	6/4/12oz Cans 6/4/12oz Cans	\$27.50 \$27.50		\$27.5 \$27.5
AY CHASER COCKTAILS VODKA & SODA BUDA BERRY 4.7% AY CHASER COCKTAILS VODKA & SODA CUCUMBER 4.7%	1/24/12oz Cans 6/4/12oz Cans	\$27.50 \$27.50		\$27.5 \$27.5
DAY CHASER COCKTAILS VODKA & SODA PASSION FRUIT 4.7% DAY CHASER COCKTAILS VODKA & SODA VARIETY PACK 4.7%	6/4/12oz Cans 3/8/12oz Cans	\$27.50 \$27.50		\$27.5 \$27.5
AY CHASER COCKTAILS VODKA & SODA VARIETY PACK/PASSION FRUIT	3/8/1202 Cans 3/8/120z Cans	\$27.50		\$27.5
.7% DAY CHASER COCKTAILS TEQUILA & SODA GRAPEFRUIT 4.7%	6/4/12oz Cans	\$27.50		\$27.5
DAY CHASER COCKTAILS TEQUILA & SODA GRAPEFRUIT (HMS) 4.7% DAY CHASER COCKTAILS TEQUILA & SODA LIME 4.7%	6/4/12oz Cans 6/4/12oz Cans	\$27.50 \$27.50		\$27.5 \$27.5
DAY CHASER COCKTAILS TEQUILA & SODA PINEAPPLE 4.7%	6/4/12oz Cans	\$27.50		\$27.5
DAY CHASER COCKTAILS TEQUILA & SODA PINEAPPLE 4.7% DAY CHASER COCKTAILS TEQUILA & SODA SPICY MANGO 4.7%	1/24/12oz Cans 6/4/12oz Cans	\$27.50 \$27.50		\$27.5 \$27.5
DAY CHASER COCKTAILS TEQUILA & SODA VARIETY PACK 4.7% HORNSBY'S HARD CIDER AMBER 5.5%	3/8/12oz Cans 1/6BBL Kegs	\$27.50 \$41.77		\$27.5 \$41.7
HORNSBY'S HARD CIDER AMBER 5.5%	1/2BBL Kegs	\$100.76		\$100.7
KNOTTY ROOT HARD CIDER 5% KNOTTY ROOT HARD CIDER 5%	1/6BBL Kegs 1/2BBL Kegs	\$41.77 \$100.76		\$41.7 \$100.7
KOPPARBERG CIDER PEAR 4.5% KOPPARBERG CIDER PEAR 4.5%	4/6/11.2oz Bottles 6/4/11.2oz Cans	\$21.80 \$27.00		\$21.8 \$27.0
KOPPARBERG CIDER STRAWBERRY LIME 4%	4/6/11.2oz Bottles	\$21.80		\$21.8
KOPPARBERG CIDER STRAWBERRY LIME 4% KOPPARBERG CIDER MIXED FRUIT TROPICAL 4%	4/6/11.2oz Cans 4/6/11.2oz Cans	\$27.00 \$21.80		\$27.0 \$21.8
MAGNERS BERRY 4% MAGNERS BERRY 4%	4/6/12oz Bottles 1/6BBL Kegs	\$23.85 \$44.36		\$23.8 \$44.3
AGNERS BERRY 4%	1/2BBL Kegs	\$109.79		\$109.7
MAGNERS ORIGINAL 4.5% MAGNERS ORIGINAL 4.5%	4/6/12oz Bottles 2/12/12oz Bottles	\$23.81 \$20.84		\$23.8 \$20.8
MAGNERS ORIGINAL 4.5% MAGNERS ORIGINAL 4.5%	6/4/16.9oz Cans 12/19.2oz Bottles	\$30.19		\$30.1
MAGNERS ORIGINAL 4.5%	1/6BBL Kegs	\$47.86		\$47.8
MAGNERS ORIGINAL 4.5% MAGNERS PEAR 4.5%	1/2BBL Kegs 4/6/12oz Bottles	\$111.12 \$23.85		\$111.1 \$23.8
MAGNERS PEAR 4.5% MAGNERS PEAR 4.5%	1/6BBL Kegs 1/2BBL Kegs	\$44.36 \$109.79		\$44.3 \$109.7
MAGNERS VARIETY PACK (4-4.5%) (6 Original & 6 Pear)	2/12/12oz Bottles	\$20.86		\$20.8
MAGNERS VARIETY PACK (4-4.5%) (6 Original, 3 Pear & 3 Berry) NOODCHUCK 802 COLLECTION LIL' DRY 5.1%	2/12/12oz Bottles 1/2BBL Kegs	\$20.86 \$131.23		\$20.8 \$131.2
NOODCHUCK 802 COLLECTION LIL' DRY 5.1% NOODCHUCK 802 COLLECTION LIL' DRY 5.1%	6/4/16oz. Cans 1/6BBL Kegs	\$34.13 \$45.17		\$34.1 \$45.1
NOODCHUCK AMBER 5%	4/6/12oz Bottles	\$22.16		\$22.1
WOODCHUCK AMBER 5% WOODCHUCK AMBER 5%	4/6/12oz Cans 2/12/12oz Cans	\$22.16 \$19.12		\$22.1 \$19.1
VOODCHUCK AMBER 5% VOODCHUCK AMBER 5%	2/12/12oz Bottles 6/4/16oz Cans	\$19.07		\$19.0
NOODCHUCK AMBER 5%	15/19.2oz Cans	\$19.05		\$19.0
NOODCHUCK AMBER 5% NOODCHUCK AMBER 5%	1/6BBL Kegs 1/2BBL Kegs	\$45.17 \$103.92		\$45.1 \$103.9
WOODCHUCK BELLINI 5.5% WOODCHUCK BELLINI 5.5%	4/6/12oz Cans 1/6BBL Kegs	\$23.11 \$52.75		\$23.1 \$52.7
NOODCHUCK BELLINI 5.5%	1/2BBL Kegs	\$107.50		\$107.5
NOODCHUCK BERRY SNAP 5% NOODCHUCK BERRY SNAP 5%	4/6/12oz Cans 1/6BBL Kegs	\$23.11 \$52.75		\$23.1 \$52.7
NOODCHUCK BERRY SNAP 5% NOODCHUCK BLUEBERRY 5%	1/2BBL Kegs 4/6/12oz Cans	\$107.50 \$23.11		\$107.5 \$23.1
WOODCHUCK BLUEBERRY 5%	15/19.2oz Cans	\$19.05		\$19.0
NOODCHUCK BLUEBERRY 5% NOODCHUCK BLUEBERRY 5%	1/6BBL Kegs 1/2BBL Kegs	\$52.75 \$107.50		\$52.7 \$107.5
NOODCHUCK BUBBLY APPLE 4.8% NOODCHUCK BUBBLY APPLE 4.8%	4/6/12oz Cans 1/12/19.2oz Cans	\$23.11 \$19.05		\$23.1 \$19.0
WOODCHUCK BUBBLY APPLE 4.8% WOODCHUCK BUBBLY APPLE 4.8%	1/6BBL Kegs 1/2BBL Kegs	\$52.75 \$107.50		\$52.7
WOODCHUCK BUBBLY PEARSECCO 6.1%	4/6/12oz Cans	\$23.11		\$23.1
NOODCHUCK BUBBLY PEARSECCO 6.1% NOODCHUCK BUBBLY PEARSECCO 6.1%	1/6BBL Kegs 1/2BBL Kegs	\$52.75 \$107.50		\$52.7
WOODCHUCK BUBBLY ROSE 6.1%	4/6/12oz Cans 1/6BBL Kegs	\$23.11 \$52.75		\$23.1
WOODCHUCK BUBBLY ROSE 6.1% WOODCHUCK BUBBLY ROSE 6.1%	1/2BBL Kegs	\$107.50		\$52.7 \$107.5
WOODCHUCK CHUCK'S IMPERIALS BIG CRUSH WOODCHUCK CHUCK'S IMPERIALS BIG CRUSH	4/6/12oz Cans 1/6BBL Kegs	\$23.50 \$52.10		\$23.5 \$52.1
WOODCHUCK CHUCK'S IMPERIALS BIG CRUSH	1/2BBL Kegs 4/6/12oz Cans	\$110.50		\$110.5 \$23.5
WOODCHUCK CHUCK'S IMPERIALS CHEEKY CHERRY	1/6BBL Kegs	\$52.10		\$52.1
NOODCHUCK CHUCK'S IMPERIALS CHEEKY CHERRY NOODCHUCK CHUCK'S IMPERIALS WILD TROPICS	1/2BBL Kegs 4/6/12oz Cans	\$110.50 \$23.50		\$110.5 \$23.5
NOODCHUCK CHUCK'S IMPERIALS WILD TROPICS NOODCHUCK CHUCK'S IMPERIALS WILD TROPICS	1/6BBL Kegs 1/2BBL Kegs	\$52.10 \$110.50		\$52.1 \$110.5
NOODCHUCK CHUCK'S IMPERIALS VARIETY PACK	2/12/12oz Cans	\$23.50		\$23.5
NOODCHUCK GRANNY SMITH 5% NOODCHUCK GRANNY SMITH 5%	4/6/12oz Bottles 4/6/12oz Cans	\$22.16 \$22.16		\$22.1 \$22.1
VOODCHUCK GRANNY SMITH 5% VOODCHUCK GRANNY SMITH 5%	1/6BBL Kegs 1/2BBL Kegs	\$45.17 \$103.92		\$45.1 \$103.9
NOODCHUCK GUAVA 'NOTHER 5%	4/6/12oz Cans	\$23.11		\$23.1
NOODCHUCK GUAVA 'NOTHER 5% NOODCHUCK GUAVA 'NOTHER 5%	1/6BBL Kegs 1/2BBL Kegs	\$52.75 \$107.50		\$52.7 \$107.5
VODDCHUCK LOCAL NECTAR 6.9%	1/6BBL Kegs 1/2BBL Kegs	\$41.77 \$100.76		\$41.7
NOODCHUCK MIMOSA 5.5%	4/6/12oz cans	\$23.11		\$23.1
NOODCHUCK MIMOSA 5.5% NOODCHUCK MIMOSA 5.5%	1/6BBL Kegs 1/2BBL Kegs	\$52.75 \$107.50		\$52.7 \$107.5
VOODCHUCK NATURE'S NECTAR 5.1% VOODCHUCK NATURE'S NECTAR 5.1%	6/4/16oz Cans 1/6BBL Kegs	\$37.12		\$37.1
NOODCHUCK NATURE'S NECTAR 5.1%	1/2BBL Kegs	\$135.35		\$135.3
NOODCHUCK OUT ON A LIMB 802 BARREL AGED 5.5% NOODCHUCK OUT ON A LIMB 802 BARREL AGED 5.5%	1/6BBL Kegs 1/2BBL Kegs	\$53.00 \$140.00		\$53.0 \$140.0
VODCHUCK OUT ON A LIMB CHOCOLATE RASPBERY 5.5%	1/6BBL Kegs 1/6BBL Kegs	\$53.00		\$53.0
VOODCHUCK OUT ON A LIMB IMPERIAL SIPPIN' CITRUS 8%	1/6BBL Kegs	\$50.50		\$50.5
VOODCHUCK OUT ON A LIMB IMPERIAL SIPPIN' CITRUS 8%	1/2BBL Kegs 1/6BBL Kegs	\$134.00 \$52.75		\$134.0 \$52.7
VOODCHUCK OUT ON A LIMB PINEAPPLE 5%	1/2BBL Kegs	\$107.50		\$107.5
VOODCHUCK PALOMA 5.5% VOODCHUCK PALOMA 5.5%	4/6/12oz Cans 1/6BBL Kegs	\$23.11 \$52.75		\$23.1 \$52.7
VOODCHUCK PALOMA 5.5% VOODCHUCK PINEAPPLE 5.5%	1/2BBL Kegs 4/6/12oz cans	\$107.50 \$23.11		\$107.5 \$23.1
VOODCHUCK PUMPKIN 5.5%	4/6/12oz cans	\$23.11		\$23.1
VOODCHUCK PUMPKIN 5.5% VOODCHUCK PUMPKIN 5.5%	1/6BBL Kegs 1/2BBL Kegs	\$52.75 \$107.50		\$52.7 \$107.5
VOODCHUCK RASPBERRY 4%	4/6/12oz Cans 1/6BBL Kegs	\$22.16 \$45.17		\$22.1 \$45.1
VOODCHUCK RASPBERRY 4%	1/2BBL Kegs	\$103.92		\$103.9
NOODCHUCK SANGRIA 5.5% ABV NOODCHUCK SANGRIA 5.5% ABV	4/6/12oz Cans 1/6BBL Kegs	\$23.11 \$52.75		\$23.1 \$52.7
NOODCHUCK SANGRIA 5.5% ABV	1/2BBL Kegs	\$107.50		\$107.5
NOODCHUCK VARIETY PACK BERRY SNAP (5-6.1%) NOODCHUCK VARIETY PACK BERRY SNAP / BLUEBERRY (5-6.1%)	2/12/12oz Cans 2/12/12oz Cans	\$19.12 \$19.12		\$19.1 \$19.1
NOODCHUCK VARIETY PACK BRUNCH BOX (5.5-6.1%) NOODCHUCK VARIETY PACK BRUNCH BOX / PINEAPPLE (5.5-6.1%)	2/12/12oz Cans 2/12/12oz Cans	\$19.12 \$19.12		\$19.1 \$19.1
NOODCHUCK VARIETY PACK GRANNY SMITH (5-6.1%)	2/12/12oz Cans	\$19.12		\$19.1
VOODCHUCK VARIETY PACK GUAVA 'NOTHER (5-6.1%) VOODCHUCK VARIETY PACK GUAVA 'NOTHER / BERRY SNAP (5-6.1%)	2/12/12oz Cans 2/12/12oz Cans	\$19.12 \$19.12		\$19.1 \$19.1
NOODCHUCK WATERMELON REPO 5.5%	1/6BBL Kegs	\$52.75		\$52.7
WOODCHUCK WATERMELON REPO 5.5%	1/2BBL Kegs	\$107.50	1	\$107.5

All FOB prices posted are prices without state tax or freight.