

**COLGIN CELLARS**

**WHOLESALE PRODUCT & PRICE SCHEDULE effective for October 2022**

All products sold in all states, unless otherwise indicated      **MAKE ALL CHANGES IN RED**

**YOUR PRICE POSTING STATES ARE: CT, MA, NY, PA & RI**

**This is the Tracker for which items you sell, what markets they are sold in, as well as the prices.**

CURRENT PRODUCT DESCRIPTIONS	SIZE	FOB	ALC %	CURRENT PRODUCT MARKETS	DA or SPA				Upcoming New Vintage Release Dates & FOB's	COLA ID
					state	type	start/stop date	\$ amount		
Colgin Cellars Red Wine, Napa Valley, <i>Jubilation</i> 2019 (sold out, no 2020, 2021 will be released 2023/2024)	750ml/12	\$125	14.9	Sold in: AZ, CO, CA, DC, FL, GA, HI, IL, MD, MA, MI, MO, NY, NJ, NV, PA, MT, NC, OH, RI, SC, TN, TX, VA, WV						20113001000256
Colgin Cellars Cabernet Sauvignon, Napa Valley, <i>Tychson Hill</i> 2018	750 ml	\$350	14.9	CT, MA, NY,						1708300110000300
Colgin Cellars RedWine, Napa Valley, <i>Cariad</i> 2018	750 ml	\$350	15.1	CT, MA, NY, RI						1708300110000340
Colgin Cellars Red Wine, Napa Valley, <i>IX Estate</i> 2018	750 ml	\$350	15.2	CT, MA, NY, PA, RI						1708300110000340
Colgin Cellars Syrah, Napa Valley, <i>IX Estate</i> 2018	750 ml	\$190	15.4	MA, NY						1708300110000340
Colgin Cellars Cabernet Sauvignon, Napa Valley, <i>Tychson Hill</i> 2019	750 ml	\$375	14.9	CT, MA, NY,					11/7/22	1708300110000300
Colgin Cellars RedWine, Napa Valley, <i>Cariad</i> 2019	750 ml	\$375	15.1	CT, MA, NY, RI					11/7/22	1708300110000340
Colgin Cellars Red Wine, Napa Valley, <i>IX Estate</i> 2019	750 ml	\$375	15.2	CT, MA, NY, PA, RI					3/1/23	1708300110000340
Colgin Cellars Syrah, Napa Valley, <i>IX Estate</i> 2019	750 ml	\$190	15.4	MA, NY					3/1/23	1708300110000340

- If there is a vintage or FOB change, indicate start date
- If there is a SPA or DA, indicate start date and end date
- If there are new items or changes to be released for the month listed, please indicate item and price

SPA's: Special Purchase Allowances are sales on wine sold to wholesalers on state-by-state basis. Example: \$5 off Chardonnay Reserve in CT  
DA's: Depletion Allowances are bill-backs for wines depleted from wholesalers warehouse on state-by-state basis. \$5 off Merlot in CT

**YOUR MARKETING DEPT SHOULD BE NOTIFYING ALL OF YOUR WHOLESALERS 30 DAYS IN ADVANCE (60 DAYS FOR OKLAHOMA) OF PRICE CHANGES**

**PRICE POSTING STATES ARE: CT, ME, MA, MS, NH, NY, OK, PA, RI, UT & WY**

**I HAVE CHECKED ABOVE PRODUCTS AND PRICES AND VERIFY THEY ARE CORRECT FOR THE UPCOMING POSTING MONTH**

signature not required if emailed