

Current		6-Pack		12-Pack							
CT			FOB	FOB	PTR	State Tax	Dist Profit	%GP	Retail	Retail	Retail %
Coffee	\$89.07	\$15.42	\$92.52	\$185.03	\$133.16	\$6.42	\$34.22	27%	29.99	\$179.94	26.0%
Cream	\$89.07	\$15.42	\$92.52	\$185.03	\$133.16	\$6.42	\$34.22	27%	29.99	\$179.94	26.0%
Rye	\$242.82	\$20.82	\$124.93	\$249.86	\$177.56	\$6.42	\$46.21	27%	39.99	\$239.94	26.0%
Single		\$37.03	\$222.16	\$444.33	\$310.76	\$6.42	\$82.17	27%	69.99	\$419.94	26.0%
SoB 6pk		\$21.21	\$127.27	\$254.54	\$177.56	\$3.21	\$47.07	27%	39.99	\$239.94	26.0%
Rum Discount		\$11.94	\$71.62	\$143.23	\$95.94	\$6.42	\$17.90	20%	15.99	\$95.94	0.0%