

Vermont Hard Cider Company, LLC

1321 Exchange Street

Middlebury, VT 05753

March 1, 2020

BRANDS	SIZE	FOB	Promo	Net FOB
GUMPTION HARD CIDER CITRUS FREAK 5.5%	4/6/12oz Bottles	\$ 22.53		\$ 22.53
GUMPTION HARD CIDER CITRUS FREAK 5.5%	1/6BBL	\$ 44.67		\$ 44.67
GUMPTION HARD CIDER CITRUS FREAK 5.5%	1/2BBL	\$ 100.92		\$ 100.92
GUMPTION HARD CIDER ORIGINAL 5.5%	4/6/12oz Bottles	\$ 22.53		\$ 22.53
GUMPTION HARD CIDER ORIGINAL 5.5%	6/4/16oz Cans	\$ 30.19		\$ 30.19
GUMPTION HARD CIDER ORIGINAL 5.5%	1/6BBL	\$ 44.67		\$ 44.67
GUMPTION HARD CIDER ORIGINAL 5.5%	1/2BBL	\$ 100.92		\$ 100.92
KOPPARBERG CIDER PEAR 4.5%	4/6/11.2oz Bottles	\$ 21.75		\$ 21.75
KOPPARBERG CIDER PEAR 4.5%	6/4/11.2oz Cans	\$ 27.00		\$ 27.00
KOPPARBERG CIDER ROSE	4/6/11.2oz Cans	\$ 27.00		\$ 27.00
KOPPARBERG CIDER STRAWBERRY LIME 4%	4/6/11.2oz Bottles	\$ 21.75		\$ 21.75
KOPPARBERG CIDER STRAWBERRY LIME 4%	4/6/11.2oz Cans	\$ 27.00		\$ 27.00
MAGNERS BERRY 4%	4/6/12oz Bottles	\$ 21.93		\$ 21.93
MAGNERS BERRY 4%	1/6BBL	\$ 44.36		\$ 44.36
MAGNERS BERRY 4%	1/2BBL	\$ 103.12		\$ 103.12
MAGNERS ORIGINAL 4.5%	4/6/12oz Bottles	\$ 21.93		\$ 21.93
MAGNERS ORIGINAL 4.5%	2/12/12oz Bottles	\$ 20.26		\$ 20.26
MAGNERS ORIGINAL 4.5%	6/4/16.9oz Cans	\$ 30.19		\$ 30.19
MAGNERS ORIGINAL 4.5%	12/19.2oz Bottles	\$ 22.58		\$ 22.58
MAGNERS ORIGINAL 4.5%	1/6BBL	\$ 44.36		\$ 44.36
MAGNERS ORIGINAL 4.5%	1/2BBL	\$ 103.12		\$ 103.12
MAGNERS PEAR 4.5%	4/6/12oz Bottles	\$ 21.93		\$ 21.93
MAGNERS PEAR 4.5%	12/19.2oz Bottles	\$ 22.58		\$ 22.58
MAGNERS PEAR 4.5%	1/6BBL	\$ 44.36		\$ 44.36
MAGNERS PEAR 4.5%	1/2BBL	\$ 103.12		\$ 103.12
MAGNERS VARIETY PACK (4%-4.5% ABV)	2/12/12oz Bottles	\$ 20.26		\$ 20.26
VERMONT CIDER CO. ADDISON 5%	4/6/12oz Bottles	\$ 24.35		\$ 24.35
VERMONT CIDER CO. ADDISON 5%	6/4/16oz Cans	\$ 33.75		\$ 33.75
VERMONT CIDER CO. ADDISON 5%	1/6BBL	\$ 58.04		\$ 58.04
VERMONT CIDER CO. INGRAINED 6.9%	6/4/12oz Bottles	\$ 36.94		\$ 36.94
VERMONT CIDER CO. INGRAINED 6.9%	1/6BBL	\$ 58.04		\$ 58.04
VIVA SPRITZ BLACK CHERRY	4/6/12oz Cans	\$ 22.61		\$ 22.61
VIVA SPRITZ PEACH MANGO	4/6/12oz Cans	\$ 22.61		\$ 22.61
VIVA SPRITZ RASPBERRY LIME	4/6/12oz Cans	\$ 22.61		\$ 22.61
VIVA SPRITZ VARIETY PACK	4/6/12oz Cans	\$ 22.61		\$ 22.61
WOODCHUCK 802 COLLECTION INGRAINED	1/2BBL	\$ 131.23		\$ 131.23
WOODCHUCK 802 COLLECTION INGRAINED	6/4/16oz. Cans	\$ 34.13		\$ 34.13
WOODCHUCK 802 COLLECTION INGRAINED	1/6BBL	\$ 60.78		\$ 60.78
WOODCHUCK 802 COLLECTION KINDA CLOUDY	1/2BBL	\$ 131.23		\$ 131.23
WOODCHUCK 802 COLLECTION KINDA CLOUDY	6/4/16oz. Cans	\$ 34.13		\$ 34.13
WOODCHUCK 802 COLLECTION KINDA CLOUDY	1/6BBL	\$ 42.67		\$ 42.67
WOODCHUCK 802 COLLECTION LIL' DRY	1/2BBL	\$ 131.23		\$ 131.23
WOODCHUCK 802 COLLECTION LIL' DRY	6/4/16oz. Cans	\$ 34.13		\$ 34.13
WOODCHUCK 802 COLLECTION LIL' DRY	1/6BBL	\$ 60.78		\$ 60.78
WOODCHUCK AMBER 5%	4/6/12oz Bottles	\$ 20.26		\$ 20.26
WOODCHUCK AMBER 5%	4/6/12oz Cans	\$ 20.26		\$ 20.26
WOODCHUCK AMBER 5%	2/12/12oz Cans	\$ 18.91		\$ 18.91
WOODCHUCK AMBER 5%	2/12/12oz Bottles	\$ 18.86		\$ 18.86
WOODCHUCK AMBER 5%	6/4/16oz Cans	\$ 20.98		\$ 20.98
WOODCHUCK AMBER 5%	1/6BBL	\$ 42.67		\$ 42.67
WOODCHUCK AMBER 5%	1/2BBL	\$ 98.92		\$ 98.92
WOODCHUCK BUBBLY PEARSECCO 6.1%	4/6/12oz Cans	\$ 22.61		\$ 22.61
WOODCHUCK BUBBLY PEARSECCO 6.1%	1/6BBL	\$ 50.75		\$ 50.75
WOODCHUCK BUBBLY PEARSECCO 6.1%	1/2BBL	\$ 106.50		\$ 106.50
WOODCHUCK BUBBLY ROSE 6.1%	4/6/12oz Cans	\$ 22.61		\$ 22.61
WOODCHUCK BUBBLY ROSE 6.1%	1/6BBL	\$ 50.75		\$ 50.75
WOODCHUCK BUBBLY ROSE 6.1%	1/2BBL	\$ 106.50		\$ 106.50
WOODCHUCK GRANNY SMITH 5%	4/6/12oz Bottles	\$ 20.26		\$ 20.26
WOODCHUCK GRANNY SMITH 5%	4/6/12oz Cans	\$ 20.26		\$ 20.26
WOODCHUCK GRANNY SMITH 5%	1/6BBL	\$ 42.67		\$ 42.67
WOODCHUCK GRANNY SMITH 5%	1/2BBL	\$ 98.92		\$ 98.92
WOODCHUCK ODD CRUSH 5.4%	6/4/12oz Cans	\$ 42.72		\$ 42.72
WOODCHUCK ODD CRUSH 5.4%	1/6BBL	\$ 69.32		\$ 69.32
WOODCHUCK MIMOSA 5.5%	4/6/12oz cans	\$ 22.61		\$ 22.61
WOODCHUCK MIMOSA 5.5%	1/6BBL	\$ 50.75		\$ 50.75
WOODCHUCK MIMOSA 5.5%	1/2BBL	\$ 106.50		\$ 106.50
WOODCHUCK PEAR 4%	4/6/12oz Cans	\$ 20.26		\$ 20.26
WOODCHUCK PEAR 4%	1/6BBL	\$ 42.67		\$ 42.67
WOODCHUCK PEAR 4%	1/2BBL	\$ 98.92		\$ 98.92
WOODCHUCK PUMPKIN 5.5%	4/6/12oz cans	\$ 22.61		\$ 22.61
WOODCHUCK PUMPKIN 5.5%	1/6BBL	\$ 50.75		\$ 50.75
WOODCHUCK PUMPKIN 5.5%	1/2BBL	\$ 106.50		\$ 106.50
WOODCHUCK RASPBERRY 4%	4/6/12oz Cans	\$ 20.26		\$ 20.26
WOODCHUCK RASPBERRY 4%	1/6BBL	\$ 42.67		\$ 42.67
WOODCHUCK RASPBERRY 4%	1/2BBL	\$ 98.92		\$ 98.92
WOODCHUCK SANGRIA 5.5% ABV	4/6/12oz Cans	\$ 22.61		\$ 22.61
WOODCHUCK SANGRIA 5.5% ABV	1/6BBL	\$ 50.75		\$ 50.75
WOODCHUCK SANGRIA 5.5% ABV	1/2BBL	\$ 106.50		\$ 106.50
WOODCHUCK SEMI-DRY 5.5%	4/6/12oz Bottles	\$ 20.26		\$ 20.26
WOODCHUCK SEMI-DRY 5.5%	6/4/16oz Cans	\$ 42.67		\$ 42.67
WOODCHUCK SEMI-DRY 5.5%	1/6BBL	\$ 98.92		\$ 98.92
WOODCHUCK SEMI-DRY 5.5%	1/2BBL	\$ 95.42		\$ 95.42
WOODCHUCK SIPPIN' CITRUS 5.5%	4/6/12oz Cans	\$ 22.61		\$ 22.61
WOODCHUCK SIPPIN' CITRUS 5.5%	1/6BBL	\$ 50.75		\$ 50.75
WOODCHUCK SIPPIN' CITRUS 5.5%	1/2BBL	\$ 106.50		\$ 106.50
WOODCHUCK TANK SERIES	4/6/12oz Cans	\$ 20.26		\$ 20.26
WOODCHUCK TANK SERIES	1/6BBL	\$ 42.67		\$ 42.67
WOODCHUCK TANK SERIES	1/2BBL	\$ 98.92		\$ 98.92
WOODCHUCK VARIETY PACK	2/12/12oz Bottles	\$ 18.86		\$ 18.86
WOODCHUCK VARIETY PACK	2/12/12oz Cans	\$ 18.86		\$ 18.86
WYDER'S BERRY BURST	1/2BBL	\$ 93.00		\$ 93.00

All FOB prices posted are prices without state tax or freight.