

BuyLines Weekly

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DAS Contract Information

The following contracts were issued during the week of November 14, 2005

Contract Number:	Contract Name:	For:	Contract Term:
<u>05PSX0250</u>	Mobile Direct Push Surface Sampling Unit	Department of Environmental Protection	Date of Award through December 31, 2005
<u>05PSX0266</u>	Ready-Mixed Concrete Using Certified Portland Cement	Department of Transportation	Date of Award through June 30, 2007
<u>05PSX0283</u>	Snow Plowing, Sanding and De-Icing	Asnuntuck Community College	November 1, 2005 through October 31, 2007
<u>05PSX0330</u>	Aircraft and Pilot(s) for Department of Environmental Protection Forestry Units	Department of Environmental Protection	Date of Award through December 31, 2008
<u>05PSX0354</u>	Custodial Services for Southeastern Mental Health Authority	DMHAS - Southeastern Mental Health Authority	December 1, 2005 through November 30, 2007.

Contracts Expiring

Did you know that our state contracts are reviewed one to three months prior to the actual expiration date? Click on the list of "Contracts Issued/Expiring In Last/Next 30/60/90/120 Days." Choose the radio button marked "Expiring Contracts" and select the time frame. Then click "Get Contracts". That's all there is to it! [Contract Search](#)

Bid Notice Postings

To view the entire DAS bid notice listing, click on the following hyperlink to go to our web page [DAS Bid Notices](#).

Certification Central

We have made it even easier for you to see which Connecticut vendors have recently become certified! Use the link we have provided to access the listing of **New Set-Aside Vendors certified in the last 7 days**. The link below lists the company name, contact information, product description and certification type for all Connecticut small businesses that were certified during the **previous** week.

http://www.das.state.ct.us/Purchase/ePartners/ep_whats_new.asp#Vendors

Questions regarding the Supplier Diversity Program can be directed to Meg Yetishefsky, Supplier Diversity Manager, at Meg.Yetishefsky@ct.gov or 860-713-5228.

CT Shops 2005 Does it Again!

With the combination of a brand new venue and a local legend as a keynote speaker, CT Shops 2005 has been hailed by many as the best one so far.

“Our primary intention for this event is to increase DAS and DOIT’s existing contracted vendor exposure not only to agencies but municipalities, schools and not-for-profits. And this year it appears that the new Hartford Convention Center as well as having Rebecca Lobo as our keynote speaker just added to the event,” said CT Shops co-organizer Susanne Hawkins.

“This is just great – the location is beautiful! We have been to CT Shops every year and we just LOVE this place,” said Gaynell Martin of the Department of Mental Retardation.

“The food was awesome! Susanne and Tony are doing an outstanding job! This year was extremely well-organized and the layout was smooth! This convention center is wonderful! Hats off to them!” Jay Slater, Spacefitters

Procurement director Carol Wilson was quick to point out the savings that are involved with purchasing off of state contracts and combining purchasing power for customers. “The recently administered copier contract has saved state agencies nearly \$100,000 in the first quarter of this year alone; the State Contracting Portal has saved DAS at least \$300,000 a year through reduced costs for paper, mailing and legal notices. Savings to agencies now using the portal could far exceed this over time, and despite the rising cost of fuel, DAS reduced costs on the state’s gasoline contract nearly \$275,000 over the next three years through focused negotiations and new contract approaches,” she said during her remarks to the CT Shops audience.

At a luncheon hosting over 1,500 people, Commissioner Yelmini said, “DAS is proud to host our fourth annual CT Shops for a number of reasons... we always love to welcome colleagues and vendors from across the state... but most importantly, this gives us the opportunity to highlight two key goals: our commitment to open, transparent government purchasing and our commitment to help sister agencies, towns and schools to save money by shopping off state contracts.”

Keynote speaker UConn great Rebecca Lobo entertained the crowd with amusing anecdotes from her days as a UConn basketball player while gently teasing everyone from Coach Auriemma, to Pat Summit to Kara Walters. Lobo later signed autographs for attendees and vendors. “This has been great,” said Lobo, “I’ve been dying to see inside the convention center and CT Shops really gave me a feel for what this place is like when it’s full.”



Keynote speaker Rebecca Lobo with (from l to r) DAS Deputy Commissioner Anna Ficeto, DAS Procurement Director Carol Wilson, and DAS Commissioner Linda Yelmini.



It was a busy day for attendees and vendors at CT Shops 2005.

DAS Hosts CMSDC Meeting

It was a busy meeting at the State Capitol as DAS' Supplier Diversity Unit hosted this quarter's Connecticut Minority Supplier Development Council (CMSDC) meeting.

"The meeting has multiple purposes," said Meg Yetishefsky, DAS' Supplier Diversity program manager. "Obviously it's a business meeting, but it's also a great networking opportunity for Connecticut minority businesses and the council members. With the combination of Fortune 500 company members and minority businesses there are a lot of opportunities to be found here."

In welcoming attendees, DAS Deputy Commissioner Anna Ficeto said, "I sincerely believe DAS and CMSDC share a lot of the same goals and can help each other in immeasurable ways and we look forward to further partnerships and success."

Part of the meeting included a presentation by Yetishefsky on the benefits of enrolling with DAS' Supplier Diversity Program.

"It was a quick and simple overview of the program," said Meg, "but it was presented to just the right audience who can help us spread the word about all the good work we're doing here at DAS."

The meeting also covered a Chairperson's report, President's report, Treasurer's report and candidate speeches who are running for spots on the Minority Business's Enterprise Input Committee.

"It's just the right combination of professional knowledge and networking," said one attendee. "You learn a lot, put a face with a name, and make some new opportunities for yourself. It's really well run."



Supplier Diversity Program Manager Meg Yetishefsky, Deputy Commissioner Anna Ficeto and DAS Procurement Director Carol Wilson

Help Spread the Word About the State Contracting Portal

To increase transparency of the procurement process and vendor interest in submitting competitive bids, Governor Rell issued Executive Order No. 3 in December 2004. In part, this executive order establishes the State Contracting Portal (SCP) as the single electronic portal for "posting all contracting opportunities with state agencies in the executive branch and all higher education agencies and institutions".

Vendors can access the SCP on the DAS website to view current bid opportunities. They can also register for our Bidder Notification System (BNS) to receive automatic courtesy email notices of bids that are posted by agencies, schools, municipalities and not for profit organizations.

It is very important to get the message out to the vendor community to let them know that they now have a single place to access bid opportunities and you can help!

Michael Schuberth from DMHAS offered a great suggestion that all procurement people can use to help spread the word. The next time you need to have your business cards reprinted, consider adding the following information on the back of your card:

State Contracting Portal Website:
http://www.das.state.ct.us/Purchase/Portal/Portal_Home.asp

Bidder Notification System Website:
<http://www.das.state.ct.us/Purchase/Register/default.asp>

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